

## **UC Davis**

### **UC Davis Previously Published Works**

#### **Title**

Technological information inequality as an incessantly moving target: The redistribution of information and communication capacities between 1986 and 2010

#### **Permalink**

<https://escholarship.org/uc/item/3wp93436>

#### **Author**

Hilbert, Martin

#### **Publication Date**

2014

Peer reviewed

# **Technological information inequality as an incessantly moving target:**

## **The redistribution of information and communication capacities between 1986 and 2010**

This is a preprint of an article accepted for publication in  
*Journal of the American Society for Information Science and Technology*  
(forthcoming 2013)  
of The Association for Information Science & Technology  
<http://www.asis.org/jasist.html>

Martin Hilbert  
United Nations ECLAC, Dag Hammarskjold 3477, Santiago, Chile;  
Pontificia Universidad Católica de Chile, Facultad de Comunicaciones.  
Email: [martinhilbert@gmail.com](mailto:martinhilbert@gmail.com)

### **ABSTRACT:**

The article provides first-time empirical evidence that the digital age has first increased and then (only very recently) decreased global, international and national inequalities of information and communication capacities among and within societies. Previous studies on the digital divide were unable to capture the detected trends appropriately, since they worked with proxies, such as the number of subscriptions or related investments, without considering the vast heterogeneity in informational performance among technological devices. We created a comprehensive dataset (based on over 1,100 sources) that allows measuring the information capacity directly, in bits per second, bits, and instructions per second. The newly proposed indicators provide insights into inequalities in access to, usage of, and impact of digitized information flows. It shows that the digital divide has gone into a second stage, which is based on a relative universalization of technological devices and a continuously evolving divide in terms of communication capacity.

**Key words:** inequality, digital divide, diffusion of innovation, Gini, information and communication technology, international.

## **Social Divider or Equalizer?**

The digital age is often assumed to be inherently “decentralizing, globalizing, harmonizing, and empowering” (Negroponte, 1996: 229), “characterized by decentralized ownership and equity” and by the “power of the bottom, where peers holds sway” (Kelly, 1999: 117, 15). Such kinds of promises have led to the tendency that it is “generally is used in a positive frame to indicate the democratization of access to information” (Firth and Mellor, 2002: 7). A content analysis of online postings showed that people frequently associate the Internet with “global access to information, democratization of information”, and the notion of “bringing humanity together” (Colley and Maltby, 2008: 2009).

On the contrary, others have long argued that there is a tangible divide in the digital age: the so-called digital divide (NTIA, 1995; Yu, 2006; Hilbert, 2011a). The introduction of new innovations is never immediate and uniform. The nature of the S-shaped diffusion process of information and communication technologies (ICTs) inevitably creates a divide between the ones that are fully integrated into the new paradigm and those not yet reached. The barrier of entry to the digital realm consists in obtaining access and in being able to effectively use the information resources.

Several theoretical models have been proposed to explain the nature of this S-shaped diffusion curve (e.g. Rogers, 2003; Bocquet, Brossard and Sabatier, 2007; Geroski, 2000; Karshenas and Stoneman, 1993). These models explain differential ICT adoption in terms of demand side variables of the adopters (e.g. Katz and Rice, 2002; James, 2008; Hilbert, 2010; 2011a, 2011b; Dutton, et al., 2004); as well as supply-side variables of the technology and its markets (e.g. Davis, 1989; Beise, 2004; Maicas, et al., 2009).

In this article we will not repeat these well-established theories on how and why technologies diffuse. Rather we will show that, independent from the nature of the diffusion process, the measurement of any ICT diffusion process can and should be fine-tuned by improving the central variable that describes the diffusing technologies: we not only focuses on “how many devices diffuse”, but additionally on the heterogeneous capacity of these devices (e.g. in bits per second), and therefore on “how much communication capacity diffuses”. The results will show that this more nuanced measurement has become increasingly important over recent years, since the digital divide has outgrown the binary question about the “haves” and the “haves not” and has become a structural question about the “haves much” and “haves little”. It is shown that this more fine-tuned indicator in terms of information and communication capacity can be integrated into all existing approaches and models on the access to, usage of, and impact of digital technologies.

### **The divide in access, usage, and impact**

The literature frequently distinguishes between the diffusion of ICT and their eventual social embeddedness (Avgerou, 2008) and it has become common practice among researchers (Katz and Rice, 2002) and practitioners (OECD, 2001) to distinguish among three complementary stages: (1) mere access to the technology; (2) effective usage of the technology; (3) social integration and tangible impact of the technology. These consecutive levels of connectivity differentiate between the level at which the digital divide is considered to be closed.

The question of access diffusion goes back to the beginning of the last century (Burgees, 1928, 1929, 1930). Today it is often seen as an accomplished task, since ICT devices have quickly reached even the most remote corners of the globe (e.g. Compaine, 2001; Dutta, Lopez-Claros and Mia, 2006; ITU and UNCTAD, 2007). There seems to be a natural limit to how many ICT devices a person can handle, and as the advanced group is reaching a certain level of saturation, the laggard are catching up in relative terms. The rapid proliferation of the mobile phone (e.g. Waverman, Meschi and Fuss, 2005; Castells, et al., 2009) is often taken as the epitome of (almost) “universal access”. The mobile phone can be considered to be the fastest diffusing technology of human history to date, having reached 9 out of 10 people worldwide in less than two decades (ITU, 2012).

The second question emphasizes that potential access is necessary, but not sufficient, and demands the effective usage of the technology as an integral part of the digital divide. Explaining the step from access to usage requires complementary factors, which include skills and capabilities, cultural attitudes, strategic choices, the institutional environment, and social reorganization, among others (e.g. Brynjolfsson and Hitt, 1995; Hargittai, 2002; Mossberger, Tolbert and Stansbury, 2003; DiMaggio, Hargittai, Celeste and Shafer, 2004; Perez, 2004; Warschauer, 2004; van Dijk, 2005; Buente and Robbin 2008; Robinson, 2009). Empirical results confirm a decisive usage divide on top of differential access (Hargittai and Hinnant, 2008) and nowadays official statistical institutes around the world have recognized the difference between access and usage in their household questionnaires (Partnership, 2008).

Finally, even equality in usage does not automatically lead to more or less social equality. On the one hand, some groups of society might still be able to benefit more from these technologies than others. Social scholars since the Frankfurt school have notoriously seen communication technologies as “as weapons of total war” (Waples, 1942: 907) and another tool of mass deception and Orwellian-like social control (Brecht, 1932; Enzensberger, 1970; Horkheimer and Adorno, 2002). This implies dominance and therefore an increasing social divide as the result of the social impact of ICT. On the other hand, a considerable body of literature from across the social sciences has provided evidence that ICT lead to social, economic and political empowerment, collaboration, and convergence (e.g. Rosenblat and Mobius, 2004; Jensen, 2007; Peres and Hilbert, 2010; Allagui and Kuebler, 2011; Hilbert, 2011b; Klein, 2012).

### **A step-by-step approach to social embeddedness**

In this article we propose to start using direct measures of communication capacity (e.g. measured in kbps) in all three levels of ICT access, usage and impact. We will show examples for each case. We will start with focusing on the access level of the digital divide. The adequate assessment of this level is of utmost theoretical importance because the technological means inevitably frame and influence any analysis of the social ends. We provide first time empirical evidence about the role of the digital age in the progression of inequality of the installed information capacity (a) among devices, (b) among countries, (c) among the global population, and (d) within countries. We find that traditional proxies of the access divide do not adequately reflect the evolution of inequality of the installed information and communication capacities. Following a step-by-step approach to social embeddedness of ICT, we then show how we can integrate the newly proposed conceptualization of access capacity into a more solid analysis of effective usage and social impact.

## **Method: How to Measure the Digital Divide?**

### **Traditional proxies and their shortcomings**

Traditionally studies try to settle the question about the level of inequality in our technological capacities to handle information by assessing the access, usage or impact of the number of installed technological devices (Burgees, 1928, 1929, 1930; Waples, 1942; Cadwallader, 1959; Hardy, 1980; Dutta et al., 2006; ITU, 2012) or the amount of related investments (Jorgenson, et al., 2008). In both cases, a certain level of saturation is increasingly being reached. Many countries around the world have more active mobile phone subscriptions than inhabitants (ITU, 2012) and the amount of ICT spending per capita also seems to reach a plateau.<sup>1</sup> However, this does not necessarily imply an accompanying level of saturation in the amount of information a person handles. Technological change in the digital age is not only driven by more, but also by better technology (Hilbert, forthcoming). As it turns out, more and better are not consistently correlated in the case of ICT.

While the number of telecom subscribers per capita grew at a compound annual growth rate of some 11 % for the 25 years between 1986 and 2010, the average telecommunication capacity per capita (in optimally compressed bits per second) has grown almost three times faster, with a compound annual growth rate of 31 % per year (see Supplementary Figures S-A.1 and S-A.5). The performance per device has grown faster than the diffusion of devices. This potentially leads to an inequality in information capacity even with an impressively swift diffusion of ICT devices. The fact that the world got swamped with internet subscriptions and mobile phones does not necessarily mean that equality in informational capacities has increased worldwide, since inequality is a relative, not an absolute measure. Even if everybody advances (e.g. has a short-message enabled mobile phone), some can advance even more than others (e.g. already have an internet enabled smart phone and a fiber-optic connection), potentially increasing relative inequality on basis of a continuously increasing absolute level of connectivity (more for everybody in absolute terms, but unequal among everybody in relative terms).

This shows that in reality the digital divide is not a binary black or white question, but rather a continuum of shades of grey between different levels of connectivity. By 2011, 86 % of human kind already maintains a minimum connectivity to the digital realm through a short-message-service (SMS) enabled mobile phone (ITU, 2012), which transmits some 14 kbps, while at the same time the average connectivity among inhabitants of developed countries almost reaches 4,000 kbps (see Supplementary Table S.A.-3; also Hilbert, López & Vasquez, 2010). Technological progress is a moving target, and in the case of digital technologies, this target moves at an extraordinary speed.

The actual flow and capacity of information is not usually used as the key variable to assess the respective infrastructure, with the exception of some notable studies that focus on one single technology, such as international Internet bandwidth (Barnett, Chon & Rosen, 2001; Seo & Thorson, 2011) or fixed-line telephony traffic (Monge & Matei, 2004; Lee, Monge, Bar & Matei, 2007). Only a handful of pioneering studies have started to directly quantify the overall amount of information handled by the (more or less complete) total stock of ICT (Ito, 1981; Pool, 1983; Lyman, et al., 2003; Bohn & Short, 2009; Hilbert & López, 2011; for an overview see Hilbert, 2012), but these studies have not yet thoroughly investigated the question of informational equality. This study fills this gap, and as we will see, with data reaching until 2010, in a timely manner.

## Measuring technological information capacity directly

One of the main reasons why analysts have been slow in measuring the capacity instead of simply counting the number of devices is not a lack of theoretical understanding of the difference<sup>2</sup>, but simply data availability. For the present study we created a unique and original database that takes inventory of the world's technological capacity to communicate, store, and compute information (measured in optimally compressed bits per second, optimally compressed bits, and instructions per second) (see also Hilbert & López, 2011). We base our estimations on more than 1,100 different sources from international organizations (such as UPU, 2007; ITU, 2012), individuals with academic and commercial and backgrounds (such as McCallum, 2002; Porter, 2005), statistics from private research firms (IDC, 2008), and many sales and product specifications from technology producers (see also Supplementary Information). For example, for broadband speeds we consult NetIndex (Ookla, 2011), which has gathered the result of end-user initiated bandwidth velocity tests per country per day over recent years (through Speedtest.net and Pingtest.net, e.g. an average 180,000 test per day in 2010). It has been attested to be “the best of the currently available data sources for assessing the speed of ISP's broadband access service” (Bauer, Clark & Lehr, 2010; p. 3). We present our sources and explain our assumptions in detail in almost 300 pages of methodological notes on our database (López & Hilbert, 2012; Hilbert & López, 2012a, 2012b).

We define information and communication technologies (ICTs) in the true sense of the term as all kinds of tools that technologically mediate information and communication, that is, store information through time, transmit information through space, or transform/compute information, be it in analog or digital form. We measure the total technological capacity as the sum of the products of the number of installed devices and their respective performances as yearly averages:

$$\sum_{\substack{\text{over all } t_{kyu} \\ \text{of group } g}} ([\text{number of technological devices } t_{kyu}] * [\text{performance per technological device } t_{kyu}]) \\ = \text{technological capacity}_{\text{of group } g}$$

We cover three main *groups*  $g$  of technologies (telecommunication, storage, and computation), which consist of the 49 most common *technologies*  $t$  in both analog and digital formats, and are able to distinguish between 261  $t_{kyu}$  *subtypes of technologies with different performances* for a given year (66 for computation, 172 for storage, and 23 for telecom, see Supplementary Table S-A.1 and S-A.2).

For the case of computation we include the 6 most popular kinds of general-purpose computers and measure the performance in *installed hardware capacity* in MIPS (million instructions per second). This implies that we consider the installed capacity of the devices (without considering their effective use) (see Hilbert & López, 2012a).

For the case of storage we include 12 analog and 13 digital storage technologies. We again measure the *installed capacity* (acting as if it all analog and digital storage space ‘was filled up completely’). We normalize the hardware performance on compression rates, measuring what we call *optimally compressed*

*information*, not merely the capacity of the hardware to store data compressed to an arbitrarily degree (Hilbert & López, 2012b). The optimal level of compression approaches the entropy of the source (in Shannon's (1948) information theoretic sense). For the estimation of compression rates of different content we elaborate justifiable estimates for the years 1986, 1993, 2000, and 2007 and interpolate linearly in between (see Supplementary Information, also López & Hilbert, 2012).

For the case of telecommunication we include the 2 most common analog technologies (fixed and mobile telephony) and their 4 most widely used digital heirs (fixed and mobile phone and Internet). In Figure 1 we measure *effective usage capacity* in *optimally compressed bits per second*, which means that we normalize on compression rates and consider only those bits that are effectively transmitted. In the following Figures 2 – 5 we focus on mere access potential and measure the *installed capacity*, or *installed bandwidth potential* in *optimally compressed bits per second*. For the purposes of our relative comparisons this is effectively equivalent with the assumption that all countries and individuals use their technologies with the same intensity.

### **Concentration among devices**

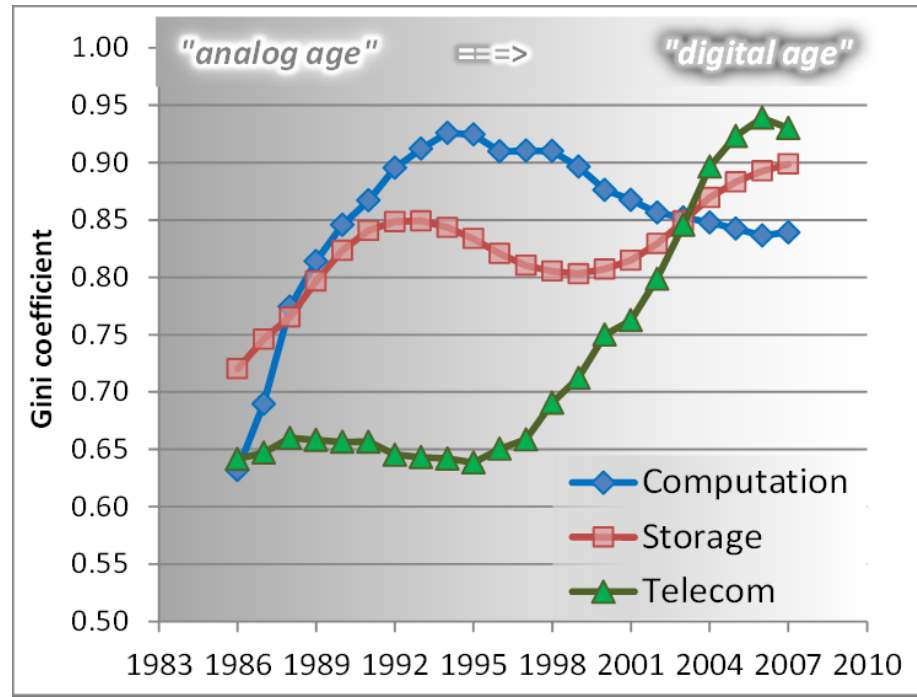
We start with a two-dimensional analysis of the relation between the two main indicators that we just discussed: number of subscriptions and their informational performance (no people or social entities involved for now). Has the heterogeneous performance of ICT devices become more uniform or more unequal?

We use the Gini coefficient (Gini, 1921) to test for the concentration and inequality.<sup>3</sup> While there are other measures of inequality (e.g. Shannon/Boltzmann entropy, Simpson's Index, Herfindahl-Hirschman Index, etc., see Stirling, 2007), Gini's measure is adequate because it allows us to take account of two dimensions (diffusion and performance).

Figure 1 shows that performance difference among ICT devices has increased during the transition from the "analogue age" to the "digital age".<sup>4</sup> This provides first-time large-scale empirical evidence to confirm the long-standing vision of industry leaders that the world's information storage and processing power is increasingly being concentrated in the so-called "information cloud" (WEF, 2010). Driven by economic incentives such as economies of scale and short product lifecycles (Shapiro & Varian, 1998), a smaller group of high performance devices captures a much larger share of the global informational capacity than before the digital age.

Figure 1 also shows that the transition from the analog to the digital age was characterized by periods of slightly varying levels of concentration among devices. The process does not follow a monotonic and linear path. The particular patterns of technological evolution and dissemination are obviously influenced by a myriad of social, economic, political, and cultural considerations (as discussed above). Notwithstanding this social complexity, the general tendency of increasing concentration of performance among devices between the "pre-digital-" and "digital age" remains as a detectable macro pattern. In the digital age, a smaller share of high performance devices captures a larger share of the global information and communication capacity.

**Figure 1: Gini coefficient between the number of devices and their performance.** The Gini coefficient is normalized between 0 (maximal equality) and 1 (maximal inequality). Our analysis is binned by  $t_{kyu}$  subgroups, 1986 – 2007. Computation and storage measures the installed capacity and telecommunication measures the effective usage capacity.



## Access Divide

The condition *sine qua non* to convert this highly concentrated information capacity among devices (“the cloud”) into a democratized information capacity among and within societies lies in the social ownership of telecommunication access. Even if information storage and computational power is highly concentrated among devices, these resources could be highly democratized among users who access them through decentralized telecommunication networks. Telecom access is the necessary (but not sufficient) condition to provide a large number of people with access to this concentrated storage and computation capacity from a distance through ever increasing bandwidth in real-time. In the following we therefore concentrate on an analysis of the levels of concentration of telecommunication capacities among countries, and later, among people worldwide, and within countries.

### Concentration among countries

For the assessment of the international digital divide we measure the installed telecommunication bandwidth potential (Hilbert & López, 2012a, also referred to as “subscribed capacity” or “subscribed bandwidth potential”, ITU, 2012, Ch.5) of fixed and mobile voice telephony (analog and digital), and mobile data and fixed Internet services for a sample of 171 countries, representing 97 % of the world population.



### **Divide between developed and developing countries**

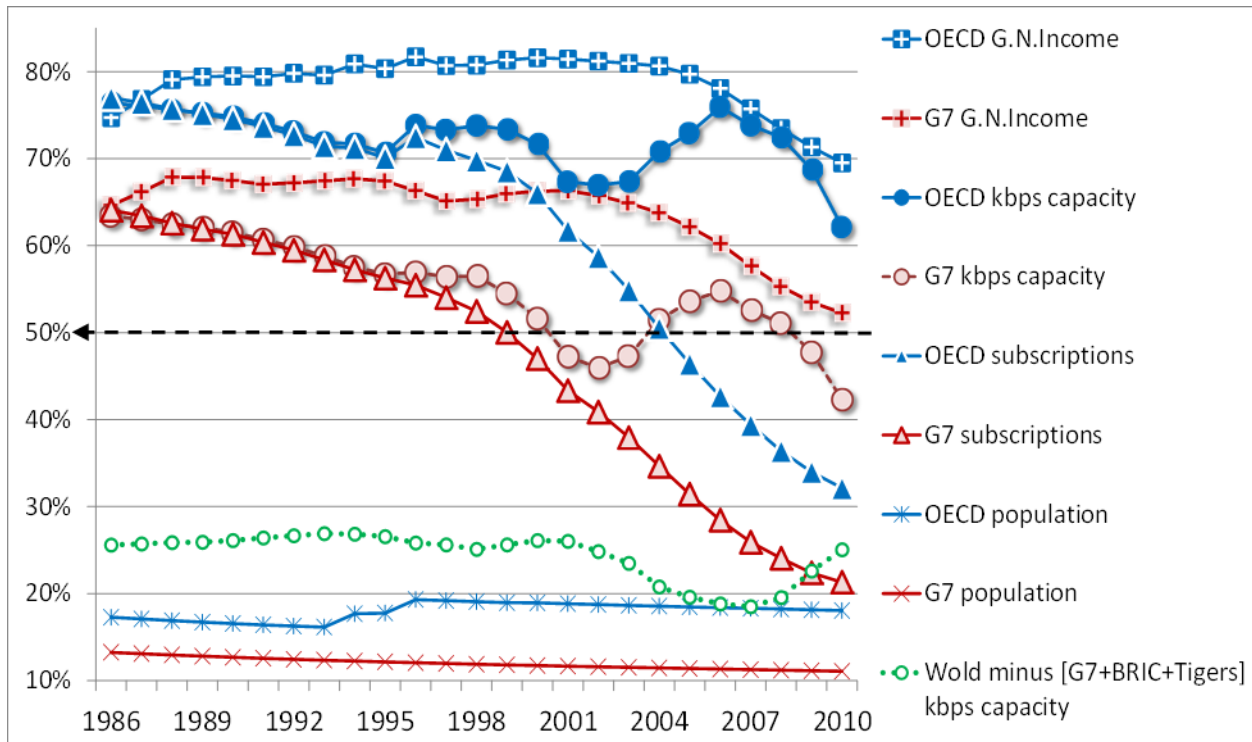
On the one hand, our data reconfirm an impressive increase in the absolute level of technologically mediated communication capacity. For example, the combined fixed and mobile telecommunication capacity of the average inhabitant of the developed (OECD) countries experienced an increase from 50 kbps in 2001, over 720 kbps in 2006, to some 3,700 kbps per capita in 2010 (Table S-A 3). Even the capacity of the average inhabitant of developing (non-OECD) countries has increased from 5.7 kbps in 2001, to 50 kbps in 2006, to 500 kbps in 2010 (see Supplementary Information Table S-A 3). On the other hand, comparing OECD and non-OECD, we do not see a monotonic tendency in relative terms:  $50:5.7 = 8.8$  in 2001;  $720:50 = 14.4$  in 2006 (divide widened in relative terms); and  $3,700:500 = 7.4$  in 2010 (divide narrowed in relative terms).

At the same time, the increasing absolute mean levels went along with an increase in variance around the mean. As a result, the communication differential has also widened in absolute terms. In 2001 the average inhabitant of the developed world had some 45 kbps more telecommunication capacity than its peer from the developing world (50 kbps - 5.7 kbps), while this difference increased to 3,200 kbps a decade later (3,700 kbps - 500 kbps) (see Supplementary Information Table S-A 3 and Figure S-A.9; also Hilbert, López & Vasquez, 2010). These increasing absolute levels of deviation are a natural statistical phenomenon that results from the increased mean levels. Supplementary Information Figure S-A 10 shows that the mean-normalized coefficient of variation of telecommunication capacity per capita among countries (which is often used as a measure of inequality) has stayed predictably constant over the same period (1.8 times the mean for both, 1986 and 2010). This implies that absolute increases in mean levels amplified variation around the mean in absolute terms, but that these deviations stayed fairly constant in relative terms. This was statistically to be expected, but in fact leads to an increasing differential in telecom capacity in absolute terms.

Figure 2 illustrates the global share of telecommunication capacity, divided into different groups of more and less developed groupings of countries. The Figure shows a clear convergence in telecommunication capacity between countries that have traditionally dominated the global communication landscape (such as the member countries of the G7<sup>5</sup> and the OECD<sup>6</sup>) and the rest of the “developing world”. While the number of telecommunication subscriptions is quickly aligning with “real-world” population proportions (mainly driven by mobile phones) (see triangles and x-symbols in Figure 2), the divide in terms of telecommunication capacity (in optimally compressed kbps) is characterized by some technological shocks. This reconfirms once more that the number of subscriptions has its limitations when used as a proxy for the informational capacity of a society. The theoretical reason behind the fluctuations in the communication capacity is the fact that each new innovation reopens the divide as the diffusion process starts again. For example, the introduction of broadband technologies (fixed-line: Digital-Subscriber-Line (DSL), cable-modem, and fiber-optics FTTH/B; and mobile: 2.5G and 3G) first increased inequality between 2002 and 2006, and once the inflection point in the S-shaped logistic diffusion curve was reached, bandwidth inequality decreased quickly. It is interesting to note that the most dramatic decrease of inequality just happened very recently: just during the period from 2006 to 2010 the dominance of the OECD in terms of communication capacity decreased from 76 % (same as in 1986) to 62 %, its lowest level during the past quarter century.

**Figure 2: Different patterns of the international digital divide among groups of countries.**

Share of a group of indicated countries as a percentage of the global total. Kbps capacity is measured in optimally compressed bits of installed bandwidth potential. The G7 is a group considered to consists of seven “highly developed” countries<sup>5</sup>, the OECD of a group of (self-proclaimed) “industrialized” countries<sup>6</sup>, so-called “BRIC” countries include Brazil, Russia, India, and China and the so-called “Asian Tigers” are Hong Kong, South Korea, Singapore, Taiwan.



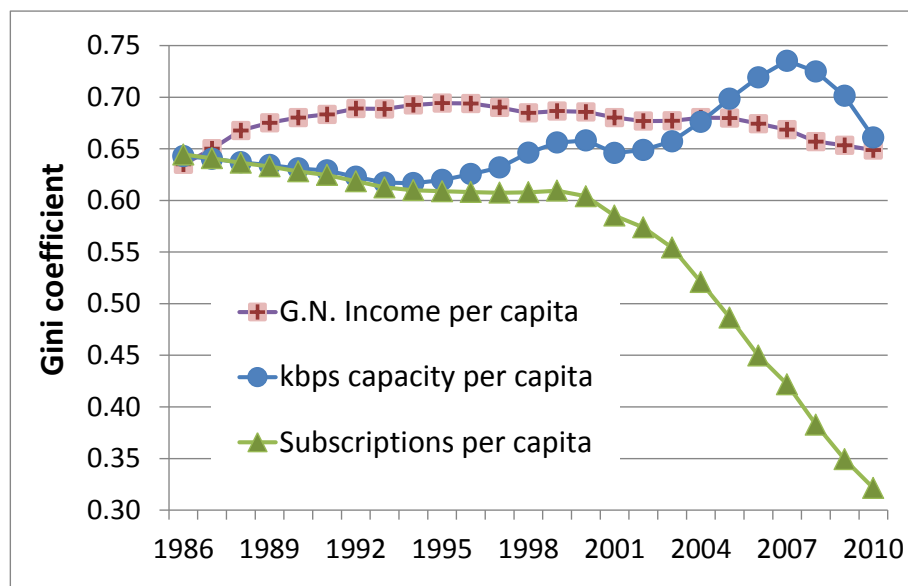
Overall we detect a general tendency of convergence in capacity (circles in Figure 2), but one that is quite different from the smooth and monotonically decreasing inequality in terms of subscriptions (triangles in Figure 2). Figure 2 also shows that his more recent redistribution of communication capacity is accompanied by a (somewhat lagging) redistribution of economic wealth (measured in Gross National Income, GNI) (crossed squares in Figure 2). We will come back to the relation between income and communication capacity in the later section on impact.

Notwithstanding, Figure 2 also shows that only a small group of developing countries accomplished a significant catch-up, among them the a group of very populous countries (the so-called “BRIC”: Brazil, Russia, India, and China) and a handful of small Asian countries (the so-called “Asian Tigers”: Hong Kong, South Korea, Singapore, Taiwan), with the remaining 156 countries of our sample and shows that this reminder has not gained nor lost ground, capturing a quite constant 25% of the world’s telecommunication capacity (see small empty circles In Figure 2, see also Supplementary Fig. S.-A.11 and S.-A.12, and S.A-14).

### Divide among all countries

Besides contrasting selected groups of countries, we can also test levels of equality among individual countries. We can once again use Gini's (1921) measure to test for the international distribution of telecommunication performance (in compression-normalized kbps) per capita among the 171 countries of our sample (Figure 3). This effectively means that we evaluate the level of concentration among 171 actors (from 171 different countries), each with a certain telecommunication capacity (consisting of the national average). As before, it shows that the digital divide among national representatives clearly diminishes in terms of subscriptions per capita as new devices flooded the world, cutting the Gini coefficient by half (Gini coefficient 1986 = 0.64; 2010 = 0.32). On contrary, when measured in terms kbps per capita, the level of global equality has been fluctuating. It first decreased as mobile phones started to diffuse (1986-1995), and then increased during the introduction of broadband solutions (1996-2007). In recent years the global diffusion of DSL, cable-modem, and FTTH/B broadband subscriptions reversed the tendency, and brought international concentration back to the same level as during the late 1980s, when fixed-line telephones dominated the global telecommunication landscape. Figure 3 also shows the global inequality among countries in terms of Gross National Income (in US\$), which has stayed relatively constant, in contrary to the depicted ICT dynamics.

**Figure 3: Gini coefficient evolution among 171 countries.** The Gini coefficient is normalized between 0 (maximal equality) and 1 (maximal inequality). Telecommunication capacity per capita is measured in optimally compressed kbps of installed bandwidth potential for telephony and Internet (analog and digital, mobile and fixed) . GNI per capita is presented as a reference.

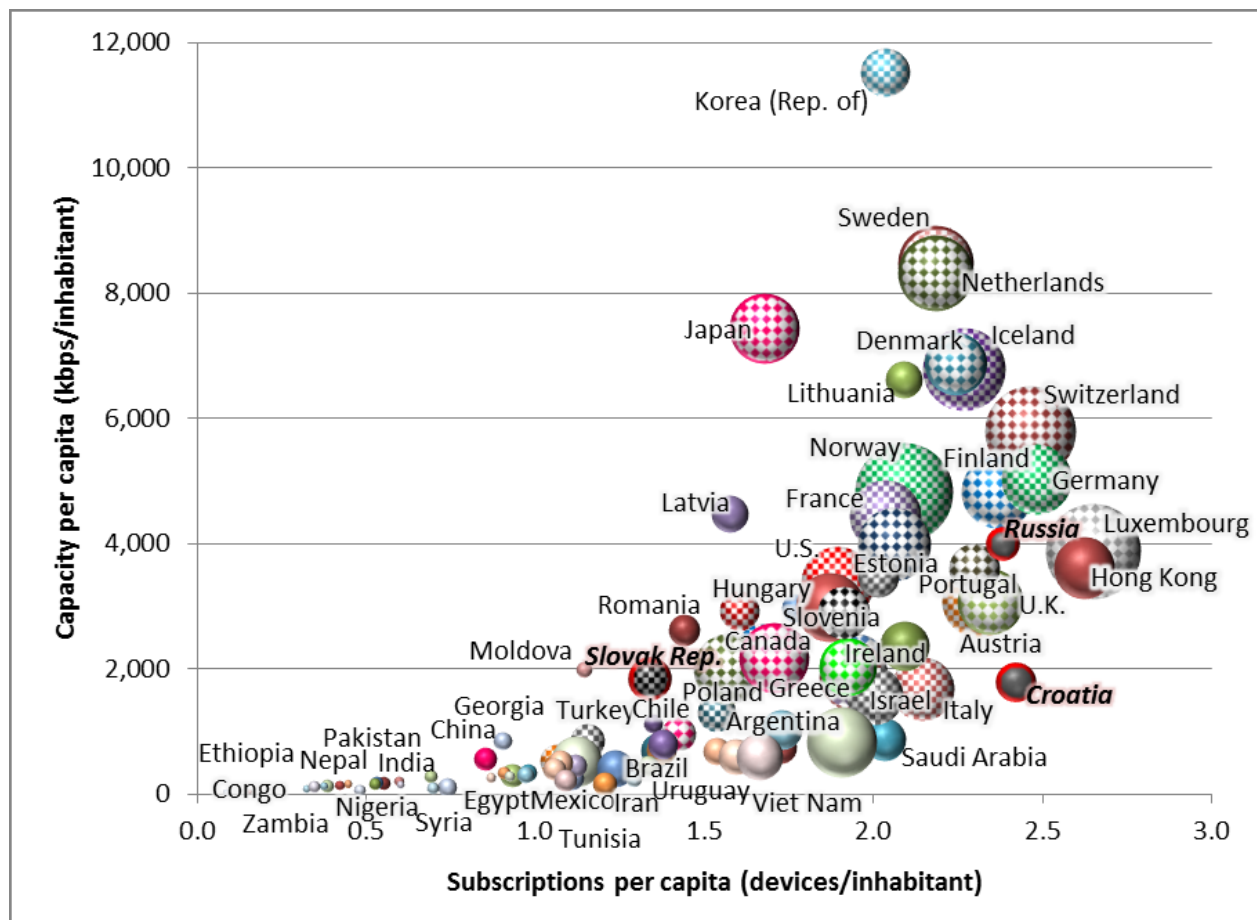


Combined with the results from the previous section, the fact that the telecommunication capacity is as unequal in 2010 as it was in 1986 reveals that the digital revolution merely redistributed the global concentration among countries. While in 1986, eight “traditionally developed” countries had the installed capacity to telecommunicate two thirds of the bits in the world (Canada, Russia, Italy, UK, Germany, France, Japan, U.S.), a quarter of a century later in 2010 the constitution of the group changed and eight

different countries reached the same level of concentration (Canada, Italy, and UK have been replaced by India, South Korea, and China).

Figure 4 opens up the conglomerate total for 2010 and displays the 100 countries with the largest telecom capacity among the two main axis of this analysis: telecom subscriptions per capita (horizontal x-axis) versus the installed bandwidth potential in optimally compressed kbps (vertical y-axis). The figure shows clearly that there is no simple linear relationship between the number of devices and the respective installed telecommunication capacity. In general, the number of subscriptions seems to hit a certain level of saturation at around 2 – 2.5 devices per capita. Despite this, the telecommunication capacity continues to grow and even to accelerate: the compound annual growth rate of the installed kbps capacity per capita between 1986 and 1994 was 7 %, 27 % between 1994 and 2002, and between 2002 and 2010 even 66 %. In contrary, the growth rate of worldwide telecom subscribers for the same periods was 7 %, then 17 %, and then slowing down to 13.5 % during 2002 and 2010.

**Figure 4: Subscriptions per capita vs. Capacity per capita (in optimally compressed kbps of installed capacity) for 2010.** Size of the bubbles represents Gross National Income (GNI) per capita (N = 100). Note: checkered bubbles identify members of the OECD



The size of the bubbles in Figure 4 represents income (GNI) per capita and shows that both more and better technology is related to more income. However, there are some decisive differences. For example,

both Croatia and the Slovak Republic have roughly the same installed telecom capacity per capita, while Croatia has almost twice as many telecom subscribers. At the same time, Croatia and Russia have roughly the same number of devices, but Russia counts with more than twice the telecom capacity per capita. Interestingly, the Slovak Republic has the highest income level of the three, followed by Croatia and then Russia (which, despite its geography and relatively low income level, already counts with some 3 million fiber optics FTTH/B subscriptions in 2010). More communication technology and better communication technology and resource availability are different questions and each has its own dynamic.

Figure 4 also reveals several countries with outstanding telecommunication capacities, among them, Republic of Korea, Japan, Sweden and the Netherlands, but also some developing countries, such as Lithuania and Latvia. Both South Korea and Japan have a fiber optics FTTH/B penetration of over 15 % in 2010 and Lithuania almost 10 %. A vibrant fiber optic infrastructure is becoming an important driver of overall telecommunication capacity.

A series of high-level tests about the correlations between income and population and the number of subscribers and telecom capacity reveals an important change in these relations since the beginning of the digital age (Table 1). During the 1980s the number of subscribers and telecom capacity hardly differed, because the global stock of telecom basically consisted of fixed-line telephone with a homogenous performance level (correlation coefficient  $R$  between subscribers per country and capacity per country = 1.00). Income was highly correlated with the number of subscribers as well as with the capacity per country ( $R = 0.99$ ), while the population level of the country only weakly correlated with both ( $R = 0.22-0.23$ ) (see Table 1). This changed somewhat 12 years later in 1998, but not much. However, after mobile phones and broadband internet subscriptions swapped the planet, the correlation between the number of subscribers and the respective telecommunication capacity started to weaken ( $R = 0.75$ ). In 2010, the number of subscribers is highly correlated with the population level of a country ( $R = 0.92$ ), while the installed telecommunication capacity is much more strongly correlated with the available income in a country ( $R = 0.87$ ). This suggests that the digital divide in terms of devices per capita is almost closed, while the digital divide in terms of communicational capacity is still mirroring existing economic divides, which are notoriously persistent.

**Table 1: Correlation coefficients  $R$  between different combinations of telecom measures among 171 countries** (representing 97 % of the world population).

	1986		1998		2010	
	Population	Income	Population	Income	Population	Income
Subscribers	0.22	<b>0.99</b>	0.44	<b>0.97</b>	<b>0.92</b>	0.69
Capacity	0.23	<b>0.99</b>	0.41	<b>0.97</b>	0.52	<b>0.87</b>
$R(\text{subscribers, capacity})$	<b>1.00</b>		<b>0.99</b>		<b>0.75</b>	

## **Inequality among individuals**

Let us now focus on the divide among individuals. While statistics about the individual ownership of ICT has significantly improved over the recent decade (Katz and Rice, 2002; Partnership, 2008), there is still a significant lack of internationally harmonized statistics that include the heterogeneous performance of the technology. We therefore use a trick to test for the evolution of the level of access among people by establishing an upper level of concentration (or a lower limit of equality) among “hypothetical users”. This allows for a macro-level analysis of the general tendency without micro-level statistics.

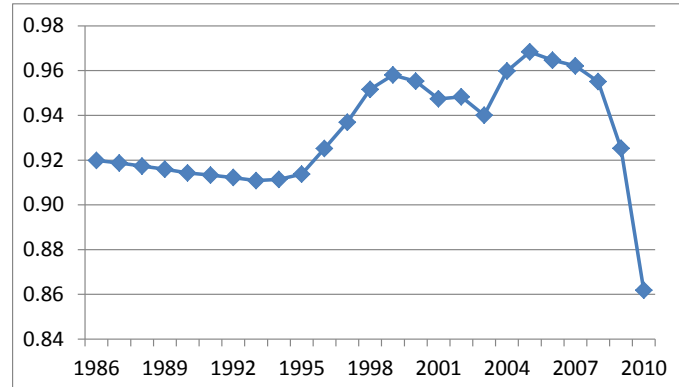
We know that the diffusion of innovations (like ICT) follows an S-shaped curve that characterizes the diffusion from innovators in the “center of innovation” to laggards in the “periphery of innovation” in a society (see discussion above). For our assumption, it is not even necessary to know which variables characterize the center, and which the periphery. We merely assume that the diffusion process follows this well-known pattern from “center” to “periphery”.

We assume that a person can maximally possess three different kinds of subscriptions (Internet, mobile phone, and fixed-line telephony) and that the first group of people in the “center of innovation” possesses the highest performing subscriptions of all three kinds of technologies: the best available Internet subscription, the best available mobile phone, and a fixed-line phone. The second group starts where one of the devices is being replaced by the second highest performing device of the same kind, and so forth (see Supplementary Information). Users from the lower end in the periphery can also own only two or one subscriptions or none at all. While it can be expected that the results replicate reality quite faithfully, this indicator is biased toward more concentration than there actually is. In reality one person might possess a high performing internet connection but a low performing mobile phone, etc., which lowers the existing level of inequality. This bias increases in later years with the diversity of existing devices (the bias did not exist in the late 1980s at the time of exclusivity of uniformly performing fixed-line phones). We will use the Gini coefficient which combines both, the number of subscriptions and the performance of the subscriptions per individual (hypothetical) user.

## **Inequality among individuals worldwide**

Figure 5 shows that this bias measure of inequality has first increased and then (most recently) decreased drastically. This result is very different than the results of previous studies that used proxies, such as the number of ICT devices, which argue for a monotonic increase in informational equality since the beginning of diffusion of modern ICT (Compaine, 2001; ITU & UNCTAD, 2007; Dutta, Lopez-Claros & Mia, 2006; Howard, et.al, 2009). Our results reconfirm that both the massive diffusion of narrow-band Internet and mobile phones during the late 1990s and the initial introduction of broadband Digital-Subscriber-Line (DSL) and cable-modems during 2003-2004 increased levels of inequality among our hypothetical users. The trend only started to turn in 2005, but only during very recent years (i.e. in 2009 and 2010) do we have clear evidence that the level of informational equality among average global citizens is lower than in the pre-digital era. This increase in equality comes from the increasing penetration of fixed and mobile broadband infrastructures in developing markets (especially the installation of internet-enabled 3G mobile phones networks and fiber optics (fiber-to-the-home/business FTTH/B)).

**Figure 5: Gini coefficients for the “worst-case” distribution of telecommunication capacity among hypothetical users for individuals worldwide.** Telecommunication capacity is measured in optimally compressed kbps of installed bandwidth potential for telephony and Internet (analog and digital, mobile and fixed); sample includes inhabitants from 208 countries.

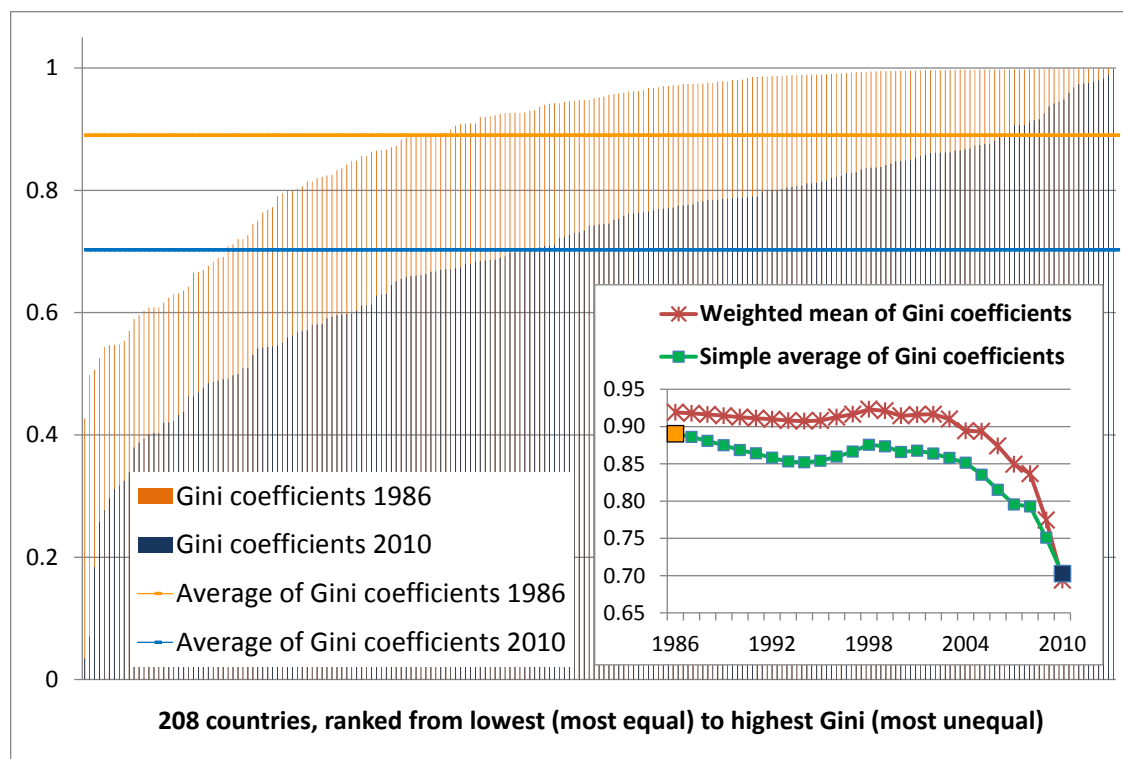


### **Inequality among individuals within the world’s countries**

We use the same assumption of diffusion among “hypothetical users” to test for the level of inequality among inhabitants within each country. Despite the bias of our measure toward more inequality than actually exists, Figure 6 shows that the average distribution of telecom capacity among our “hypothetical users” has become more equal between 1986 and 2010. The average of Gini coefficients among the 208 countries of our sample decreased from 0.89 to 0.70, and once again with a remarkable jump in the recent years of 2009-2010.

The fact that we measure an upper limit of inequality, combined with the fact that this bias is more severe in the later years, implies that the equality of the true distributions among the global population and within the world’s countries must have improved at least as much as shown by our indicator. As a result we can surely state that the digital age definitely has increased equality in the access to information worldwide and within countries during recent years. However, the specificities of this pattern stay hidden from us for now, given the limited data availability.

**Figure 6: Gini coefficients for the “worst-case” distribution of telecommunication capacity among hypothetical users within 208 countries.** Telecommunication capacity in optimally compressed kbps of installed capacity for telephony and Internet (analog and digital, mobile and fixed). Gini is calculated separately for each hypothetical individual within each of 208 countries. The Figure also presents the simple average of the 208 Gini coefficients (equal weight for each country) and their weighted mean (weighted by country’s inhabitants).



## Usage Divide

The next step from access to impact is the effective usage of the installed capacity (Katz & Rice, 2002; Hargittai, 2002; DiMaggio, et al., 2004; Hargittai & Hinnant, 2008; Buente & Robbin 2008). This perspective underlines that the digital divide is not “a problem of ownership of the technology than [...] a problem of developing a relationship with the technology” (Jung, Qiu & Kim, 2001, p. 514).

A traditional way of accessing this measure is to ask about the minutes spent for information or communication consumption (Ito, 1981; Pool, 1983), but can be complemented with additional statistics on and nature and intensity of usage (Jung, Qiu & Kim, 2001). Our direct measure of communication suggests to fine-tune any consumption measure with the respective bits flow and to assess the information intensity in terms of the actual traffic flow per time unit (Bohn & Short, 2009; Hilbert & López, 2012a).

While we were able to do this for the global information infrastructure (in Figure 1), unfortunately internationally harmonized indicators on effective ICT usage do not yet exist for different countries at a large scale (even so considerable efforts are underway, see Partnership, 2008). For now, we must therefore approximate the actual usage of the installed capacity indirectly.

We know that the available income and ICT prices are two of the main impediment in the step from access to usage (Katz & Rice, 2002; Hilbert, 2010; 2011a; 2011b). More expensive bits (per available income), less effective usage. This allows us to approximate the effective usage by normalizing on the price of ICT and the available income in each country in 2008 and 2010 (a kind of purchasing power parity measure for bandwidth). This assumes that the same amount of installed capacity is effectively more used if the price/income relation of actual traffic / bit flows is lower. In practice we normalize the



installed capacity on the “ICT Price basket” of the International Telecommunication Union (ITU) of the United Nations (ITU, 2012), which exists for all countries for the years 2008 and 2010.<sup>7</sup> The index tracks tariff sets for a fixed-line telephone sub-basket a mobile phone sub-basket; and a fixed-broadband sub-basket (in minutes and bits of traffic). The costs of several selected services are expressed as a percentage of the available Gross National Income per capita (capped at a maximum of 100% of income). This normalization represents purchasing parity of the respective services (also Hilbert, 2011c).

We can now analyze how global equality of per capita distribution among countries changes when we include the economic capacity to effectively purchase the related services. Figure 7 reveals that the global distribution of capacity is changing when normalized on purchasing parity. The first thing to notice is that informational inequalities turn out to be higher, since bandwidth turns out to be more expensive in terms of available income in developing countries. Secondly, while we can still detect a decrease of inequality over time, the tendency is much less pronounced, as can be seen for the case of mobile telephony (Figure 7). In contrary to the measurement of plain capacity, where mobile telephony is leading the pack in its role as equalizer, it turns out that the normalization on purchasing parity converts fixed-line services in the service whose capacity is globally most equally distributed. This is due to the fact that mobile telephony is more expensive in developing countries (relative to income) than fixed-line telephony, and therefore less likely to be effectively used.

This demonstrates that usage is based on access, which is an indispensable first step, but its nature is different and the distinct patterns and inequalities of usage of technologically mediated communication need to be understood in its own right. Obtaining adequate empirical evidence for effective usage is a major challenge for future research.

**Figure 7: Gini of purchasing-power normalized telecommunication capacity for per capita measures among 133 countries, in optimally compressed kbps per capita of installed capacity, normalized on ITU price/income baskets, representing capacity purchasing parity per country, for 2008 and 2010.**



## Impact Divide

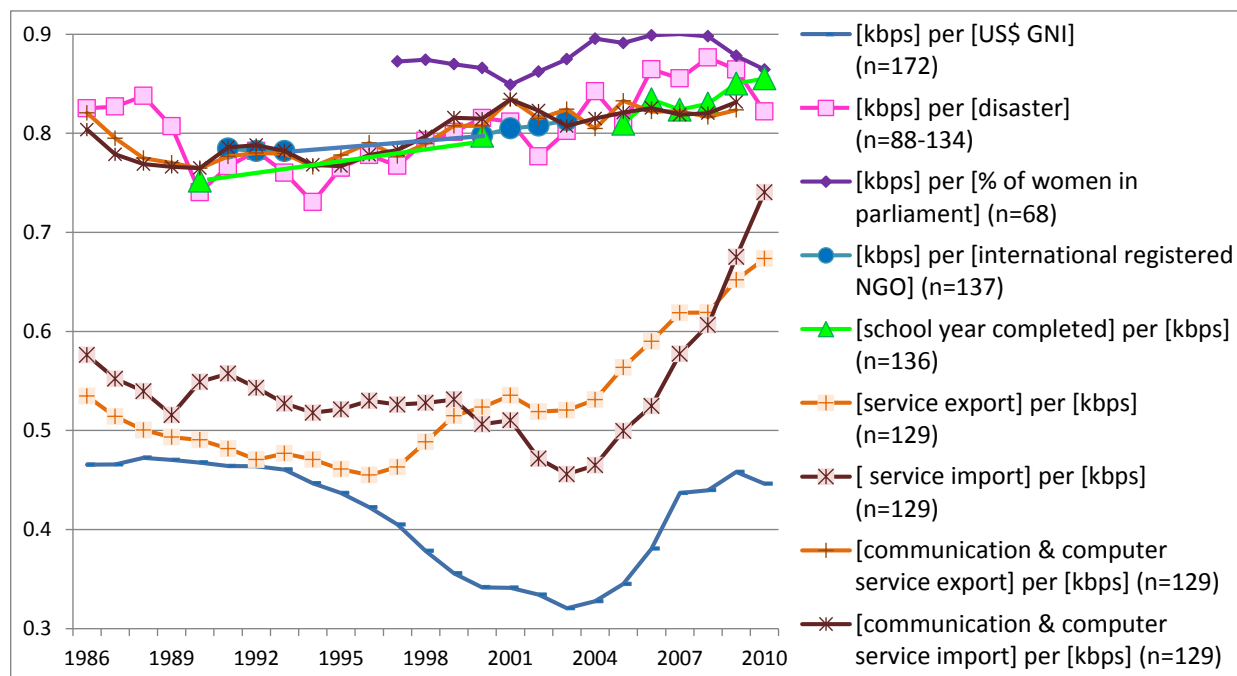
We now finally come back to the question of the impact of technologically mediated communication. Of course, the first question here is: impact on what? Per definition, a general-purpose technology like ICT affects all aspects of human conduct (Perez, 2004), which gives us the free choice for the area of impact (Hilbert, 2011a). Independent from the chosen area of impact, the chosen impact indicator should be assessed in combination with a direct measure of the information and communication capacity. While the impact and the flow of information are different variables, the assessment of the first requires the second: [impact] per [unit of information].

This calls for using direct information measures as an integral component of more sophisticated measures, such as [US\$/kbps] or [kbps/US\$]. More elaborate indexes and models can even integrate an arbitrary combination of these variables with communication capacity, just as economist have come up with a myriad of ways to evaluate the impact of monetary currency with a society. In the statistical analysis of economics the unifying metric is naturally \$, while in the statistical analysis of technologically mediated communication the unifying metric is naturally the bit.

For illustrative purposes, Figure 8 displays several indicators of different aspects of social impact that incorporate telecommunication capacity in kbps. The Figure shows again Gini's (1921) coefficient of inequality among countries. The first indicator normalizes the installed communication capacity of a country on the available income (GNI). The indicator [kbps/US\$] gives insights into how efficiently an economy puts its available resources to work for technological communication. The respective trajectory shows that during the period when mobile phones started to dominate the communication landscape, income levels started to lose importance, while the introduction of advanced broadband solutions (after 2003) reestablished the importance of GNI, returning it to the same level as in the late 1980s (Gini of 0.45). This suggests that the economic possibilities of some countries had a much more decisive impact on fostering telecom capacity than others, especially since the beginning of the broadband revolution.

Technologically mediated communication has also an impact on many other aspects of social life. For example, a larger communication capacity can make the difference between life and death in the case of disaster management (Sellnow, Seeger & Ulmer, 2001). Figure 8 shows international inequality of technological communication capacity with respect to the number of disasters, which provides insight into the communicative preparedness of a society in the event of a natural or human disaster. We can also apply the indicator to the firm level or any other organizational unit, or social agent. As examples Figure 8 shows the communication capacity per internationally registered NGO in a country, which is an indicator for the communicational capacity of civil society; as well as the national communication capacity relative to the proportion of seats held by women in national parliaments, which can be used as an indicator in the analysis of the political and social influence of women. Since it is claimed that ICT play an important role in strengthening the institutions of civil society, democracy, civil liberty and gender equality (e.g. Hilbert, 2009; 2011b), this indicator can be used to test related hypotheses (see Figure 8).

**Figure 8: Gini's coefficient for several alternative measures of the communication inequality among  $n$  countries.** In optimally compressed kbps for installed telecommunication capacity. Based on authors' own elaboration and CRED (2010), UNDP (2010); Anheier, Glasius and Kaldor (2004); World Bank (2010).



Communication capacity can also be used as the conditioning variable for variables of social impact. We can for example ask about the level of human capital given the installed technological communication capacity. Figure 8 shows that the inequality in the number of school years completed by an adult per installed kbps among 136 countries increased since the beginning of the digital age. This means that some countries have increasingly better human capital per bit communicated than others. Human capacity per unit of communication can be an important indicator for knowledge-based activities.

Figure 8 also shows the evolution of service export and import per kbps communication capacity in general, and of communication and computer service export and import in specific (all in US\$). These measures track how the available communication capacity relates to the international trade of tradable services (many of which are nowadays digitized). It shows that some the trade concentration of communication and computer services per kbps stayed quite constant, while some countries have made much better use of their installed telecommunication infrastructure than others for general trade of all kinds of services.

These are merely some illustrative examples aimed at pointing at potential kinds of questions that can be analyzed on the basis of the methodology and statistics presented in this article. It is certainly beyond the scope of this article to analyze each of them in detail. ICT (as all other technologies) are socially shaped and socially embedded and their ultimate social impact depends on a wide variety of factors that shape the particular application and general institutionalization of our tools in different areas (Williams & Edge, 1996; DiMaggio, et al., 2001; Perez, 2004). The deliberately diverse examples of Figure 8 show

that there are decisive differences in the level of “productivity” with which different societies put digital communication flows to work. The same technological input does not automatically imply the same social output. However, there might be common patterns. For example, it is frequently hypothesized that there are marginally decreasing returns to the amount of information and that at one point, more information is actually counter-productive (the so-called information overload). The nature of this curve is however not yet empirically tested (simply because we have not yet started to measure information flows directly in bits and bytes). So until now, the information overload is merely a well-established hypothesis. The direct information metrics proposed in this article allow for analyzing the exact nature of this and related phenomena: how many and which kinds of bits represent an “overload”?

Of course, these and other indicators can also be used as independent variables in other statistical or econometric impact studies in future research (such as Hardy, 1980; Waverman, et al., 2005, etc.). Additionally, different attributes of communication capacity can be distinguished and analyzed for differential impact. For example, mobile or fixed kbps might not have the same impact; individual or shared access can lead to different outcomes, always-on or sporadic information flows can have dissimilar results, independent from the same amount of information flow, etc.. These are empirical questions that are yet to be determined.

These examples underline the general idea: if we are to deepen our understanding of the social impact of technologically mediated information and communication in society, we have to start by measuring the amount of information that a society handles directly. Similarly to the myriad of other socio-economic measures of social development and freedom, there is surely no one-size-fits-all indicator that captures all aspects of a society’s communication capacity. But (conceptually quite similar to the economic capacity of a society measured in \$), the communication capacity of a society measured in bits is flexible and solid enough to serve as an input to inform the most diverse models and policy aspirations.

## **Conclusion: A Moving Target**

Our results leave us with a more complex, but a more detailed understanding of the effects the digital age has on the distribution of the world’s technological capacity to communicate, store and compute information. These findings have both practical and theoretical/methodological implications for the conceptualization of the access, use and social impact of technologically mediated information and communication.

On the practical side, we can see a certain level of urgency to go beyond mere inventories of the numbers of technological devices, and start measuring technological capacity. With almost 90 % of the people around the world having access to telecommunication (at least through a mobile phone), ICT have become more universal than for example electricity (the global electricity penetration is 78 % in 2010, World Bank, 2011). This has led to a remarkable increase of per capita communication capacity worldwide and has opened up a world of opportunities for many for the first time. It is even more important because we saw empirical evidence that the dawn of the digital age has concentrated technological informational power among different devices in the so-called “information cloud”. Telecommunication capacity becomes the necessary gateway to potentially access this concentrated information storage and computation capacity. At the same time, we have shown that this increase in

absolute levels did not immediately lead to a decrease in informational inequality among people. ‘More’ is an absolute and ‘more equal’ a relative measure. Our results reconfirm that there was no monotonic transition toward more equality. We saw that the installed telecommunication capacity has first increased among individuals worldwide and only very recently (2006-2010) reversed this trend and become more equal on the global level and within countries.

This does not imply that this issue is solved. The opposite is the case. The evidence that the level of informational inequality only started to decrease very recently (2006-2010) suggests that an important part of the far-reaching social-, economic-, cultural-, and political transformations of the information revolution are yet to come and require research attention. This laggard effect was to be expected and follows a well-documented pattern of previous general-purpose technologies (Freeman & Louçã, 2002). The introduction of electricity or the automobile, for example, first increased inequality among nations and individuals, and then, once the technology matured, its innovation cycles slowed, and complementary infrastructures got into place, social inequalities in electric power and mobility started to decrease (David, 1990). We seem to have recently reached such a level of maturity with the general-purpose technology called ICT as the empirical evidence in this article suggests that inequality has lately started to decrease.

The analogy with previous general-purpose technologies, combined with the evidence from this article, shows that despite maturity, the divide will not go away. Rather it will become a continuously moving target. Even 125 years after the introduction of the automobile in society, there is no equality in terms of motorized mobility. On the contrary, an entire supporting mechanism of continuously supported public transportation and an entire symbolic universe of social status have emerged around the car. The unceasing evolution of technology (Arthur, 2009) creates a perpetual gradient among those who have more, and those who have less capacity to access, use and obtain impact from ICT. This gradient will morph through different stages and shapes, be more or less concentrated among different leading and lagging countries and groups of society, and have differential social impacts. Similar to the history of inequality in social mobility, technological information inequality is becoming a constant structural characteristic of our societies.

This implies that we have now moved into a second, more mature, and also more persistent stage of the digital divide. The first phase consisted of a universalization of the required technological infrastructure. The second stage consists of an endlessly evolving inequality of technological capacity based on this more and more universalized infrastructure.

The direct tracking of information and communication capacities, such as in bits per second, has the benefit of being independent from the technological preference of different users and policy makers and is a sustainable indicator over time to track this continuous evolution (even if the technology changes the indicator stays the same). Concepts like the digital divide and digital poverty can therefore be defined in terms of an absolute number, such as: “everybody with less than X kbps can be considered to live in informational poverty”. This absolute level can and should of course be adjusted as the technological frontier is moving ahead, similar to continuous adjustments of other aspects of social exclusion.

On the theoretical/methodological side, the present exercise shows that it is not only statistical feasible, but also analytically insightful to measure technologically mediated information and communication directly in bits and bytes. We spent the majority of our empirical analysis on access, and

this is well justified. Any realistic assessment of social, cultural, economic, and political change by means of ICT must include an adequate and solid analysis of the nature and distribution of the capacity of technologically-mediated information. Mere access to infrastructure might not be sufficient, but it is a condition *sine qua non* for any potential social impact. The underlying informational inequality within the established infrastructure frames, percusses and reverberates throughout the additional levels of inequality on the posterior levels of social usage and impact. Any thorough understanding of the “ambiguous mix of effects” of ICT (Calhoun, 1998: 373) needs to be footed on a solid conceptual basis, especially since the analysis of the social impacts of ICT has traditionally been full with “utopian claims and dystopic warnings” (DiMaggio, et al., 2001: 307). The information bit offers itself as the natural unifying ingredient for any analysis of technological information and communication, be it on the level of access, usage, or impact.

We have shown that the kbps measure can readily be integrated in other multivariable measures of usage and impact. Even more sophisticated measures of the digital divide combine several variables on both usage and impact (for example, Jung, Qiu & Kim (2001) combine the time spent online, the number of places where a person connects, the number of tasks carried out online, with subjective evaluations on how connectivity affect personal life, among other variables). The installed communication capacity and the amount of bits flowing can readily complement those multivariate measures in cases where those additional data are available.

This leads to the final conclusion of this article: the (compression-normalized) informational bit is the natural measure of choice to capture information and communication capacity and can serve as an integral basis to study differential access, usage and social impact of ICT. This argument has not only theoretical weight, but also practical urgency, since the digital divide is ever more independent of the number of technological devices and subscriptions. Measuring information and communication capacity directly we found that we can find ways to “bridge” or “level” the communication capacity divide to socially acceptable degrees, but that the divide will never be “closed”. The divide in the technological information and communication capacity of individuals, groups and societies is here to stay and becomes a major structural feature of our societies. It will become a perpetual task of social scholars to constantly monitor and evaluate the diverse and evolving aspects of this new form of social inequality in the access, use and impact of technologically mediated information and communication.

17 pages of **Supplementary Information** are attached to this paper.

## References

- Allagui, I., & Kuebler, J. (2011). The Arab Spring & the Role of ICTs: Introduction to iJoC Special Section. *International Journal of Communication*, 5, 1435–1442.
- Anheier, H., Glasius, M., & Kaldor, M. (Eds.). (2004). *Global Civil Society 2004/5* (Center for the Study of Global Governance (London School of Economics)). London: Sage, 2004.
- Arthur, W. B. (2009). *The Nature of Technology: What It Is and How It Evolves*. Free Press.
- Avgerou, C. (2008). Information systems in developing countries: a critical research review. *Journal of Information Technology*, 23(3), 133–146.
- Barnett, G., Chon, B.-S., & Rosen, D. (2001). The Structure of the Internet Flows in Cyberspace. *Networks and Communication Studies NETCOM*, 15(1-2), 61–80.
- Bauer, S., Clark, D., & Lehr, W. (2010). Understanding broadband speed measurements. Presented at the 38th Research Conference on Communication, Information, and Internet Policy (TPRC), Arlington, Virginia.
- Beise, M. (2004). Lead markets: country-specific drivers of the global diffusion of innovations. *Research Policy*, 33(6–7), 997–1018. doi:10.1016/j.respol.2004.03.003
- Bocquet, R., Brossard, O., & Sabatier, M. (2007). Complementarities in organizational design and the diffusion of information technologies: An empirical analysis. *Research Policy*, 36(3), 367–386.
- Bohn, R., & Short, J. (2009). *How Much Information? 2009 Report on American Consumers*. San Diego: Global Information Industry Center of University of California, San Diego.
- Brecht, B. (1932). The Radio as an Apparatus of Communication. In *Bertold Brecht: Gesammelte Werke, 1967* (Vol. Band 18, pp. 127–132). Frankfurt/Main.
- Brynjolfsson, E., & Hitt, L. M. (1995). Beyond Computation: IT, Organizational Transformation and Business Performance. *Journal of Economic Perspectives*, 14, 23–48.
- Buente, W., & Robbin, A. (2008). Trends in Internet information behavior, 2000–2004. *Journal of the American Society for Information Science and Technology*, 59(11), 1743–1760.
- Burgess, E. W. (1928). Communication. *American Journal of Sociology*, 34(1), 117–129.
- Burgess, E. W. (1929). Communication. *American Journal of Sociology*, 34(6), 1072–1080.
- Burgess, E. W. (1930). Communication. *American Journal of Sociology*, 35(6), 991–1001.
- Cadwallader, M. L. (1959). The Cybernetic Analysis of Change in Complex Social Organizations. *American Journal of Sociology*, 65(2), 154–157.
- Calhoun, C. (1998). Community without Propinquity Revisited: Communications Technology and the Transformation of the Urban Public Sphere. *Sociological Inquiry*, 68(3), 373–397.
- Castells, M., Fernandez-Ardevol, M., Qiu, J. L., & Sey, A. (2009). *Mobile Communication and Society: A Global Perspective*. The MIT Press.
- Colley, A., & Maltby, J. (2008). Impact of the Internet on our lives: Male and female personal perspectives. *Computers in Human Behavior*, 24(5), 2005–2013. doi:10.1016/j.chb.2007.09.002
- Compaine, B. M. (2001). *The digital divide: facing a crisis or creating a myth?* MIT Press.
- CRED (Centre for Research on the Epidemiology of Disasters). (2010). *EM-DAT: International disaster database*. CRED.
- David, P. A. (1990). The Dynamo and the Computer: An Historical Perspective on the Modern Productivity Paradox. *American Economic Review*, 80(2), 355–61.

- Davis, F. D. (1989). Perceived Usefulness, Perceived Ease of Use, and User Acceptance of Information Technology. *MIS Quarterly*, 13(3), 319.
- DiMaggio, P., Hargittai, E., Celeste, C., & Shafer, S. (2004). From Unequal Access to Differentiated Use : A Literature Review and Agenda for Research on Digital Inequality. In Kathryn Neckerman (Ed.), *Social Inequality* (pp. 355–400).
- DiMaggio, P., Hargittai, E., Neuman, W. R., & Robinson, J. P. (2001). Social Implications of the Internet. *Annual Review of Sociology*, 27(1), 307–336. doi:10.1146/annurev.soc.27.1.307
- Dutta, S., Lopez-Claros, A., & Mia, I. (2006). *The Global Information Technology Report 2005-2006: Leveraging ICT for Development*. INSEAD, World Economic Forum, Palgrave Macmillan.
- Dutton, W. H., Gillett, S. E., McKnight, L. W., & Peltu, M. (2004). Bridging broadband Internet divides. *Journal of Information Technology*, 19(1), 28–38.
- Enzensberger, H. M. (1970). Baukasten zu einer Theorie der Medien (Constituents of a Theory of the Media) (20. Vol. Politische Überlegungen (1967–1973), pp. 91–128). Frankfurt: Palaver.
- Firth, L., & Mellor, D. (2002). The importance of national ICT visions for information society in South East Asia. School of Information Systems, Victoria University.
- Freeman, C., & Louçã, F. (2002). *As Time Goes By: From the Industrial Revolutions to the Information Revolution*. Oxford University Press, USA.
- Geroski, P. . (2000). Models of technology diffusion. *Research Policy*, 29(4–5), 603–625.
- Gini, C. (1921). Measurement of Inequality of Incomes. *The Economic Journal*, 31(121), 124–126.
- Hardy, A. P. (1980). The role of the telephone in economic development. *Telecommunications Policy*, 4(4), 278–286. doi:10.1016/0308-5961(80)90044-0
- Hargittai, E. (2002, April 1). Second-level digital divide. *First Monday*, ISSN 1396-0466. text.
- Hargittai, E., & Hinnant, A. (2008). Digital Inequality Differences in Young Adults’ Use of the Internet. *Communication Research*, 35(5), 602–621. doi:10.1177/0093650208321782
- Hilbert, M. (2009). The Maturing Concept of E-Democracy. *Journal of Information Technology & Politics*, 6(2), 87.
- Hilbert, M. (2010). When is Cheap, Cheap Enough to Bridge the Digital Divide? *World Development*, 38(5), 756–770.
- Hilbert, M. (2011a). The end justifies the definition: The manifold outlooks on the digital divide and their practical usefulness for policy-making. *Telecommunications Policy*, 35(8), 715–736.
- Hilbert, M. (2011b). Digital gender divide or technologically empowered women in developing countries? *Women’s Studies International Forum*, 34(6), 479–489.
- Hilbert, M. (2011c). Mapping the dimensions and characteristics of the world’s technological communication capacity during the period of digitization. In Working Paper. Presented at the 9th World Telecommunication/ICT Indicators Meeting, Mauritius: International Telecommunication Union (ITU). Retrieved from <http://www.itu.int/ITU-D/ict/wtim11/documents/inf/015INF-E.pdf>
- Hilbert, M. (2012). How to Measure “How Much Information”? Theoretical, methodological, and statistical challenges for the social sciences. *International Journal of Communication*, 6 (Introduction to Special Section on “How to measure ‘How-Much-Information?’”), 1042–1055.
- Hilbert, M. (forthcoming). How much of the global information and communication explosion is driven by more, and how much by better technology? *Journal of the American Society for Information Science and Technology*.



- Hilbert, M., & López, P. (2011). The World's Technological Capacity to Store, Communicate, and Compute Information. *Science*, 332(6025), 60–65. doi:10.1126/science.1200970
- Hilbert, M., & López, P. (2012a). How to Measure the World's Technological Capacity to Communicate, Store and Compute Information? Part I: results and scope. *International Journal of Communication*, 6, 956–979.
- Hilbert, M., & López, P. (2012b). How to Measure the World's Technological Capacity to Communicate, Store and Compute Information? Part II: measurement unit and conclusions. *International Journal of Communication*, 6, 936–955.
- Hilbert, M., López, P., & Vasquez, C. (2010). Information Societies or “ICT equipment societies”? Measuring the digital information processing capacity of a society in bits and bytes. *The Information Society*, 26(3).
- Horkheimer, M., & Adorno, T. W. (2002). *Dialectic of enlightenment: philosophical fragments*. (G. S. Noerr, Ed.). Stanford University Press.
- Howard, P., Anderson, K., Busch, L., & Nafus, D. (2009). Sizing Up Information Societies: Toward a Better Metric for the Cultures of ICT Adoption. *The Information Society*, 25(3), 208–219.
- International Data Corporation (IDC). (2008). IDC Media Center. <http://www.idc.com/about/press.jsp>
- Ito, Y. (1981). The Johoka Shakai approach to the study of communication in Japan. In C. Wilhoit & H. de Bock (Eds.), *Mass Communication Review Yearbook* (Vol. 2, pp. 671–698). CA: Sage.
- ITU (International Telecommunication Union), & UNCTAD (United Nations Conference on Trade and Development). (2007). *World Information Society Report 2007: Beyond WSIS*. Geneva.
- ITU (International Telecommunication Union). (2012). *Measuring the Information Society 2012*. Geneva: International Telecommunication Union, ITU-D. <http://www.itu.int/ITU-D/ict/publications/idi/>
- James, J. (2008). Re-estimating the difficulty of closing the digital divide. *Journal of the American Society for Information Science and Technology*, 59(12), 2024–2032. doi:10.1002/asi.20897
- Jensen, R. (2007). The Digital Provide: Information (Technology), Market Performance, and Welfare in the South Indian Fisheries Sector. *Quarterly Journal of Economics*, 122(3), 879–924.
- Jorgenson, D. W., Ho, M. S., & Stiroh, K. J. (2008). A Retrospective Look at the U.S. Productivity Growth Resurgence. *Journal of Economic Perspectives*, 22(1), 3–24. doi:10.1257/jep.22.1.3
- Jung, J.-Y., Qiu, J. L., & Kim, Y.-C. (2001). Internet Connectedness and Inequality Beyond the “Divide”. *Communication Research*, 28(4), 507–535. doi:10.1177/009365001028004006
- Karshenas, M., & Stoneman, P. L. (1993). Rank, Stock, Order, and Epidemic Effects in the Diffusion of New Process Technologies: An Empirical Model. *RAND J. of Economics*, 24(4), 503–528.
- Katz, J. E., & Rice, R. E. (2002). *Social consequences of Internet use: access, involvement, and interaction*. MIT Press.
- Kelly, K. (1999). *New Rules for the New Economy*. Penguin (Non-Classics) online. [www.kk.org](http://www.kk.org)
- Klein, J. R. (2012). Wikileaks, Arab Uprisings, English Riots and Occupy Wall Street: Implications for Internet Policy and Practice from a Business and Industry Outcome Perspective. *Information, Communication & Society*.
- Lee, S., Monge, P., Bar, F., & Matei, S. A. (2007). The Emergence of Clusters in the Global Telecommunications Network. *Journal of Communication*, 57(3), 415–434.

- López, P., & Hilbert, M. (2012). *Methodological and Statistical Background on The World's Technological Capacity to Store, Communicate, and Compute Information* (online document). Retrieved from <http://www.martinhilbert.net/WorldInfoCapacity.html>
- Lyman, P., Varian, H., Swearingen, K., Charles, P., Good, N., Jordan, L., & Pal, J. (2003). *How much information? 2003*. University of California, at Berkeley.
- Maicas, J. P., Polo, Y., & Sese, F. J. (2009). The role of (personal) network effects and switching costs in determining mobile users' choice. *Journal of Information Technology*, 24(2), 160–171.
- McCallum, J. (2002). Price-Performance of Computer Technology. In V. G. Oklobdzija (Ed.), *The Computer Engineering Handbook* (pp. 136 – 153). CRC Press.
- Monge, P., & Matei, S. A. (2004). The role of the global telecommunications network in bridging economic and political divides, 1989 to 1999. *Journal of Communication*, 54(3), 511–531.
- Mossberger, K., Tolbert, C. J., & Stansbury, M. (2003). *Virtual Inequality: Beyond the Digital Divide* (1st ed.). Georgetown University Press.
- Negroponte, N. (1996). *Being Digital* (1st ed.). New York: Vintage.
- NTIA. (1995). *Falling Through the Net: A Survey of the "Have Nots" in Rural and Urban America*. Washington: National Telecommunications and Information Administration, U.S. D.of Com.
- OECD, (Organization for Economic Cooperation and Development). (2001). *Understanding the Digital Divide* (OECD Digital Economy Papers). Paris: OECD, D. for S, T & I.
- Ookla. (2011). *NetIndex source data*. Retrieved from <http://www.netindex.com/source-data/>
- Partnership, U. N. (2008). *The Global Information Society: a Statistical View*. Geneva: ITU, OECD, UNCTAD, UNESCO Institute for Statistics, UN Regional Commissions (UNECLAC, UNESCWA, UNESCAP, UNECA), World Bank, EUROSTAT.
- Peres, W., & Hilbert, M. (2010). *Information Societies in Latin America and the Caribbean Development of Technologies and Technologies for Development*. Santiago: UN ECLAC.
- Perez, C. (2004). Technological Revolutions, Paradigm Shifts and Socio-Institutional Change. In E. Reinert (Ed.), *Globalization, Economic Development and Inequality*: 217–242. Edward Elgar.
- Pool, I. de S. (1983). Tracking the Flow of Information. *Science*, 221(4611), 609–613. doi:10.1126/science.221.4611.609
- Porter, J. (2005). *Disk/Trend Reports 1977-1999*. California. <http://www.disktrend.com/>
- Robinson, L. (2009). A Taste for the Necessary: A Bourdieuan Approach to Digital Inequality. *Information, Communication & Society*, 12(4), 488–507. doi:10.1080/13691180902857678
- Rogers, E. M. (2003). *Diffusion of Innovations, 5th Edition*. New York: Free Press.
- Rosenblat, T. S., & Mobius, M. M. (2004). Getting Closer or Drifting Apart? *Quarterly Journal of Economics*, 119(3), 971–1009. doi:10.1162/0033553041502199
- Sellnow, T. L., Seeger, M. W., & Ulmer, R. R. (2001). Chaos theory, informational needs, and natural disasters. *Journal of Applied Communication Research*, 30(4), 269.
- Seo, H., & Thorson, S. J. (2012). Networks of Networks: Changing Patterns in Bandwidth and Centrality in Global Information Infrastructure. *Journal of Communication*, 62(2), 345–358.
- Shannon, C. (1948). A Mathematical Theory of Communication. *Bell System Technical Journal*, 27, 379–423, 623–656. doi:10.1145/584091.584093
- Shapiro, C., & Varian, H. R. (1998). *Information Rules: A Strategic Guide to the Network Economy* (1st ed.). Harvard Business Press.

- Stirling, A. (2007). A General Framework for Analysing Diversity in Science, Technology and Society. *Journal of The Royal Society Interface*, 4(15), 707–719. doi:10.1098/rsif.2007.0213
- UNDP (United Nations Development Programme). (2010). *Human Development Report 2010*. New York: UNDP.
- UPU. (2007). *Postal statistics*. Universal Postal Union. Retrieved from <http://www.upu.int>
- Van Dijk, J. (2005). *The Deepening Divide: Inequality in the Information Society* (1st ed.). Sage Publications, Inc.
- Waples, D. (1942). Communications. *American Journal of Sociology*, 47(6), 907–917.
- Warschauer, M. (2004). *Technology and Social Inclusion: Rethinking the Digital Divide*. MIT Press.
- Waverman, L., Meschi, M., & Fuss, M. (2005). *The Impact of Telecoms on Economic Growth in Developing Countries | ICT Regulation Toolkit* (ICT Regulation Toolkit). InfoDev, ITU.
- WEF (World Economic Forum), & Accenture. (2010). *Exploring the future of cloud computing: riding the next wave of technology-driven transformation*. Geneva.
- Williams, R., & Edge, D. (1996). The social shaping of technology. *Research Policy*, 25(6), 865–899.
- World Bank. (2011). *World Development Indicators*. World Bank. Retrieved from <http://data.worldbank.org/data-catalog>
- Yu, L. (2006). Understanding information inequality: Making sense of literature of the information and digital divides. *Journal of Librarianship and Information Science*, 38(4), 229–252.

---

<sup>1</sup> ICT spending data suggest that above US\$10 per person per month spending behavior changes from a typical progressively spending “necessity good” to a regressively spending “luxury good” and this level is being achieved in most countries by now (Hilbert, 2010).

<sup>2</sup> As early as 1959, Cadwallader called for the “measure the *volume* of mail, telegrams, telephone calls [...] *volume* of printed and written materials stored in the libraries and files of the system” (p. 157, italics added) .

<sup>3</sup> Strictly speaking, the difference between the measurement of concentration and inequality is that inequality includes zeros (without anything) and concentration only considers those above zero.

<sup>4</sup> Generally speaking, in 1986 the world was still in the “analog age” in year 1986. Less than 1 % of the world’s storage capacity was digital, as was less than 20 % of the world’s effectively telecommunicated information, while by 2007 the overwhelming majority of the world’s technologically mediated information were digital (94 % of storage and 99.9 % of telecommunication) (Hilbert & López, 2011).

<sup>5</sup> The G7 is a group considered as consisting of “highly developed” countries, including Canada, France, Germany, Italy, Japan, United Kingdom, and United States.

<sup>6</sup> The member countries of the Organisation for Economic Co-operation and Development represent 17 % - 18 % of the population in our sample, and include a group of self-proclaimed “industrialized” countries: Australia, Austria, Belgium, Canada, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary (joining 1996), Iceland, Ireland, Italy, Japan, Korea (Rep.) (1996), Luxemburg, Mexico (1994), Netherlands, New Zealand, Norway, Poland (1996), Portugal, Slovak Republic (2000), Spain, Sweden, Switzerland, Turkey, United Kingdom, United States.

<sup>7</sup> For example, if two countries count have the same installed telecommunication capacity (let’s say 1 Mbps per capita), but in one the average citizen has to spend 20 % of its income to purchase them, while in the other the same services cost only 10 % of income, we can conclude that the latter country counts with twice the economic possibilities to effectively use the respective services. In practical terms one can simply divide our installed capacity per capita by the respective price-income ratio.