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### **Title**

Pricing Parking by Demand: Assessing Price Adjustments in the SFpark Program

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# PRICING PARKING BY DEMAND

## Assessing Price Adjustments in the SFpark Program

Gregory Pierce and Donald Shoup - 2013

Brief by: Nathan Holmes



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### RESEARCH TOPIC

In 2011, San Francisco adopted *SFpark*, the most innovative pricing program for parking since the invention of the parking meter. *SFpark* aims to vary the price of curb parking by location and time of day, with the goal of achieving a consistent block occupancy rate between 60 and 80 percent. This occupancy rate ensures that curb parking is both well used and readily available. Over two years, *SFpark* adjusted prices every two months in order to achieve the 60 to 80 percent occupancy rate, and this article assesses *SFpark*'s overall performance with respect to such price changes.

#### Before SFpark



Block A - Central Business District Location - 0 Open Spots



Block B - Nearby Location - 3 Open Spots

#### After SFpark



Block A - Central Business District Location - 1 Open Spots



Block B - Nearby Location - 2 Open Spots

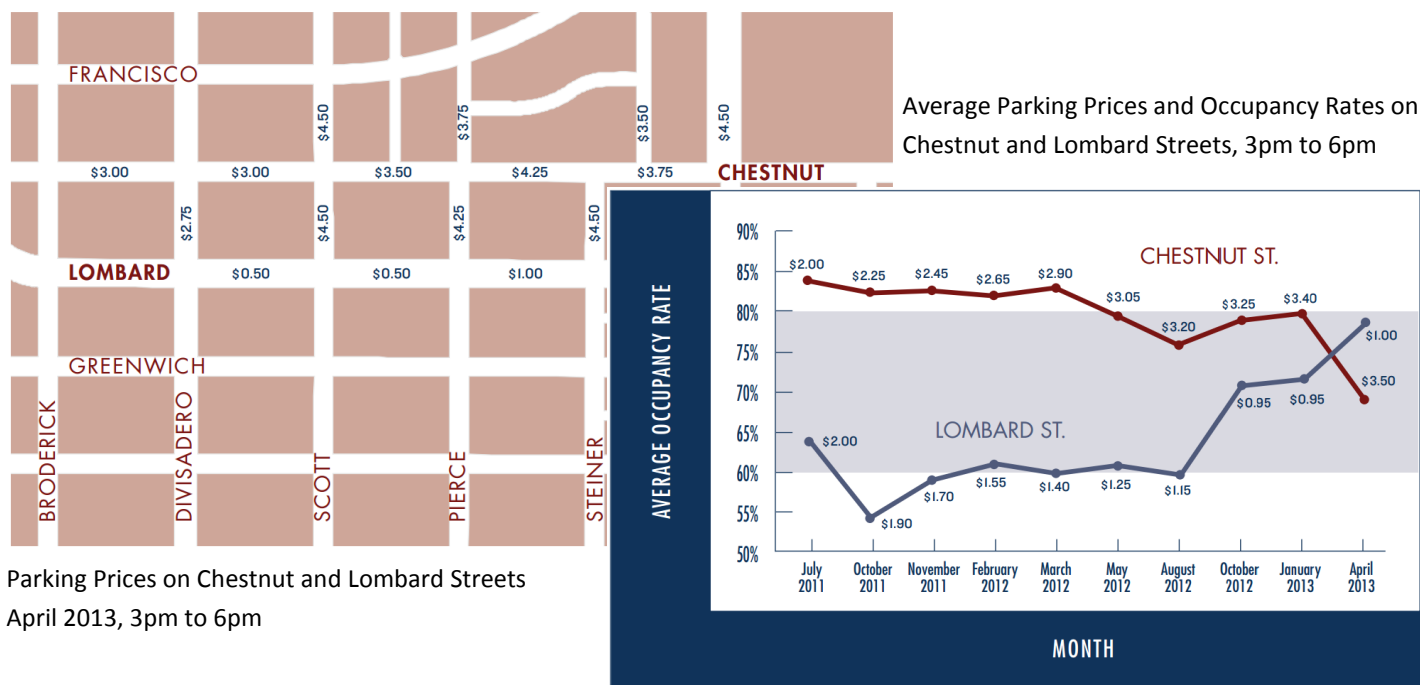
### STUDY

Before each price change, *SFpark* publishes data on the occupancy and prices for all 7,000 curb spaces in the program's seven pilot zones. Since the price elasticity of demand measures how these price changes affected occupancy rates, researchers calculated 5,294 total elasticity measurements and assessed the program's progress towards the target block occupancy rate of 60 to 80 percent.

Performance prices balance occupancy on every block

## MAIN FINDINGS

- **The average price of a parking space fell 4 percent**, which means *SFpark* adjusted prices up and down according to demand without increasing prices overall. Parking prices increased in 31 percent of the cases, declined in 30 percent, and remained the same in 39 percent.
- **62 percent of blocks were in the target range of 60 to 80 percent occupancy** after the program had been operating for two years. Altogether, a third of all the blocks that had been over- or under-occupied at the beginning of *SFpark* had shifted into the target occupancy range.
- **The average price elasticity of demand was  $-0.4$** , but individual responses to price changes at the block level were astonishingly varied. In the numerous cases where occupancy increased after prices rose or occupancy fell after prices fell, other factors must have overwhelmed the effects of prices on occupancy.
- **The wide range of elasticity at the block level also suggests that the circumstances on individual blocks vary greatly** and that planners will never be able to estimate an accurate elasticity to predict the right prices. Other cities should emulate *SFpark* and trial-and-error method to adjust prices in response to the observed occupancy.



## RECOMMENDATION

Our research suggests three ways to build on *SFpark*'s success:

- Use seasonally-adjusted demand instead of past month occupancy as the criteria for setting prices.
- Refine the time periods of operation to better manage peak parking periods- for example, charge for parking during evenings in areas with high demand.
- Reform the disabled parking placard system, where rampant fraud inhibits the ability of price-adjustments to manage occupancy rates.