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Utility-Scale Solar, 2022 Edition: Empirical Trends in Deployment, Technology, Cost, Performance, PPA Pricing, and Value in the United States

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# Utility-Scale Solar, 2022 Edition

*Empirical Trends in Deployment, Technology, Cost, Performance, PPA Pricing, and Value in the United States*

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September 2022

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Photo: Enel Green Power

# Utility-Scale Solar, 2022 Edition



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# Utility-Scale Solar, 2022 Edition

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## Purpose and Scope:

- Summarize publicly available data on key trends in U.S. utility-scale solar sector
- Focus on ground-mounted projects  $>5 \text{ MW}_{AC}$ 
  - There are separate DOE-funded data collection efforts on distributed PV
- Focus on historical data, emphasizing the most-recent full calendar year

## Data and Methods:

- See summary at end of PowerPoint deck

## Funding:

- U.S. Department of Energy's Solar Energy Technologies Office

## Products and Availability:

- This report deck is complemented by an Excel data file, a written technical brief, and interactive visualizations
- All products are available at: [utilityscopesolar.lbl.gov](http://utilityscopesolar.lbl.gov)

# Report Contents

Deployment and Technology Trends

Capital Costs (CapEx) and O&M Costs

Performance (Capacity Factors)

Levelized Cost of Energy (LCOE) and Power Purchase Agreement (PPA) Prices

Wholesale Market Value

PV+Battery Hybrid Plants

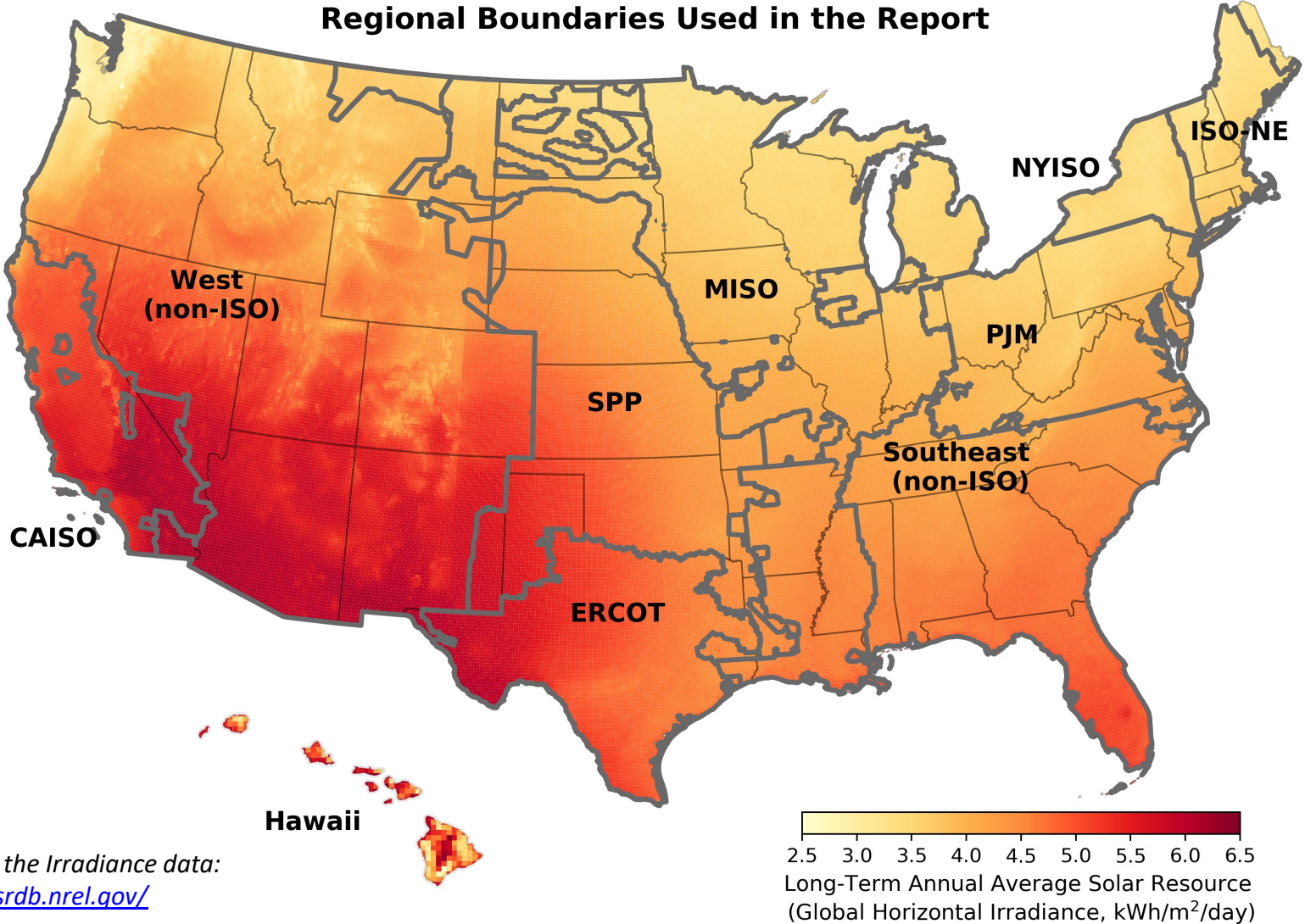
Concentrating Solar Thermal Power (CSP) Plants

Capacity in Interconnection Queues

Summary

Data and Methods

# Regional boundaries applied in this analysis include the seven independent system operators (ISO) and two non-ISO regions



Source of the Irradiance data:  
<https://nsrdb.nrel.gov/>

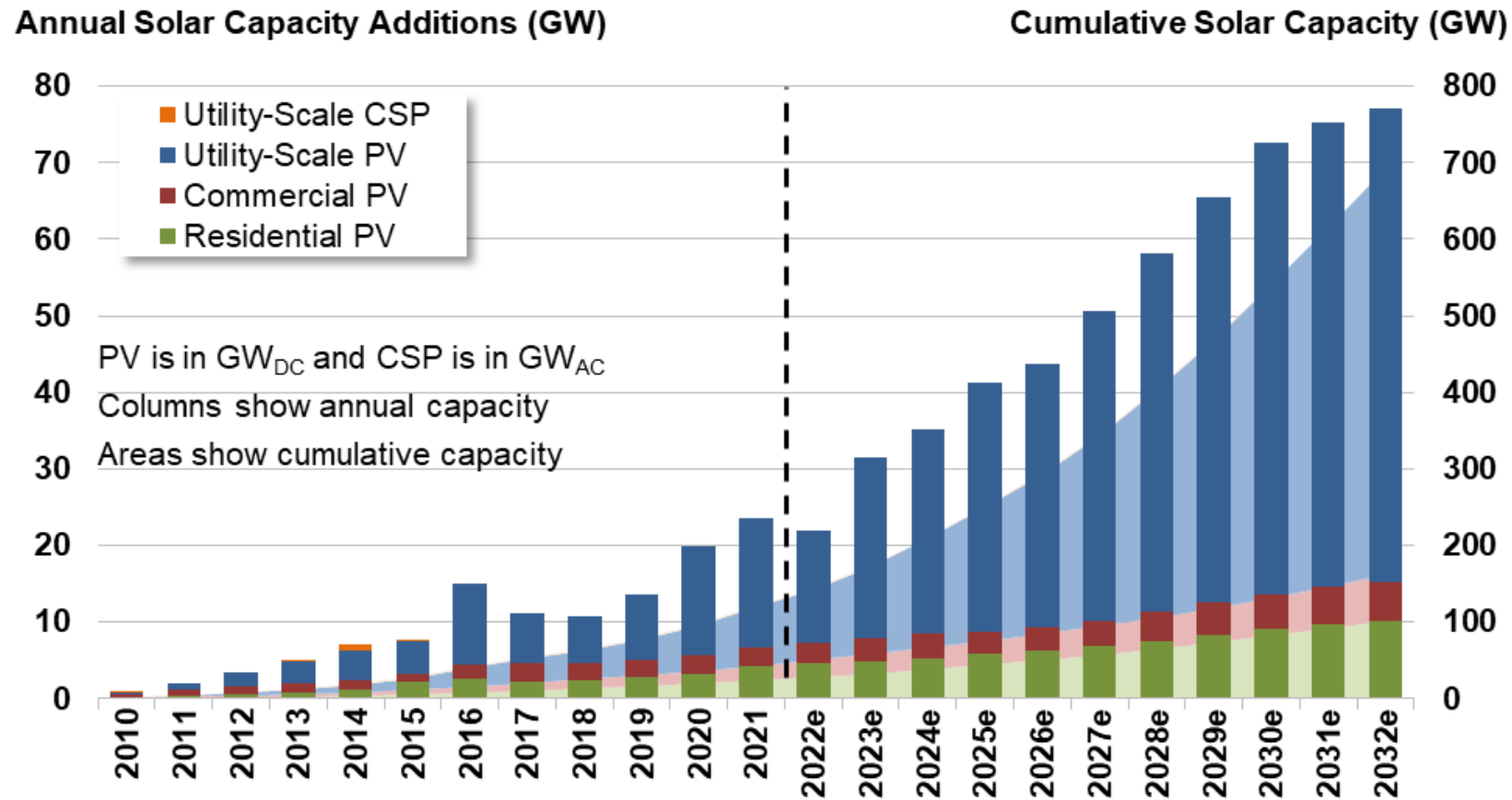


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# Deployment and Technology Trends

# The utility-scale sector has the greatest share of the U.S. solar market



Sources: Wood Mackenzie/SEIA Solar Market Insight Reports, Berkeley Lab

Wood Mackenzie and SEIA report that the utility-scale sector added a record 17  $\text{GW}_{\text{DC}}$  of new solar capacity in 2021, accounting for **72% of all new solar** capacity and representing a year-over-year growth rate of 19%.

Utility-scale solar contributed **65% of cumulative solar** capacity (and 70% of solar generation) in 2021; this share is projected to rise above 70% by 2025 and 75% by 2030.

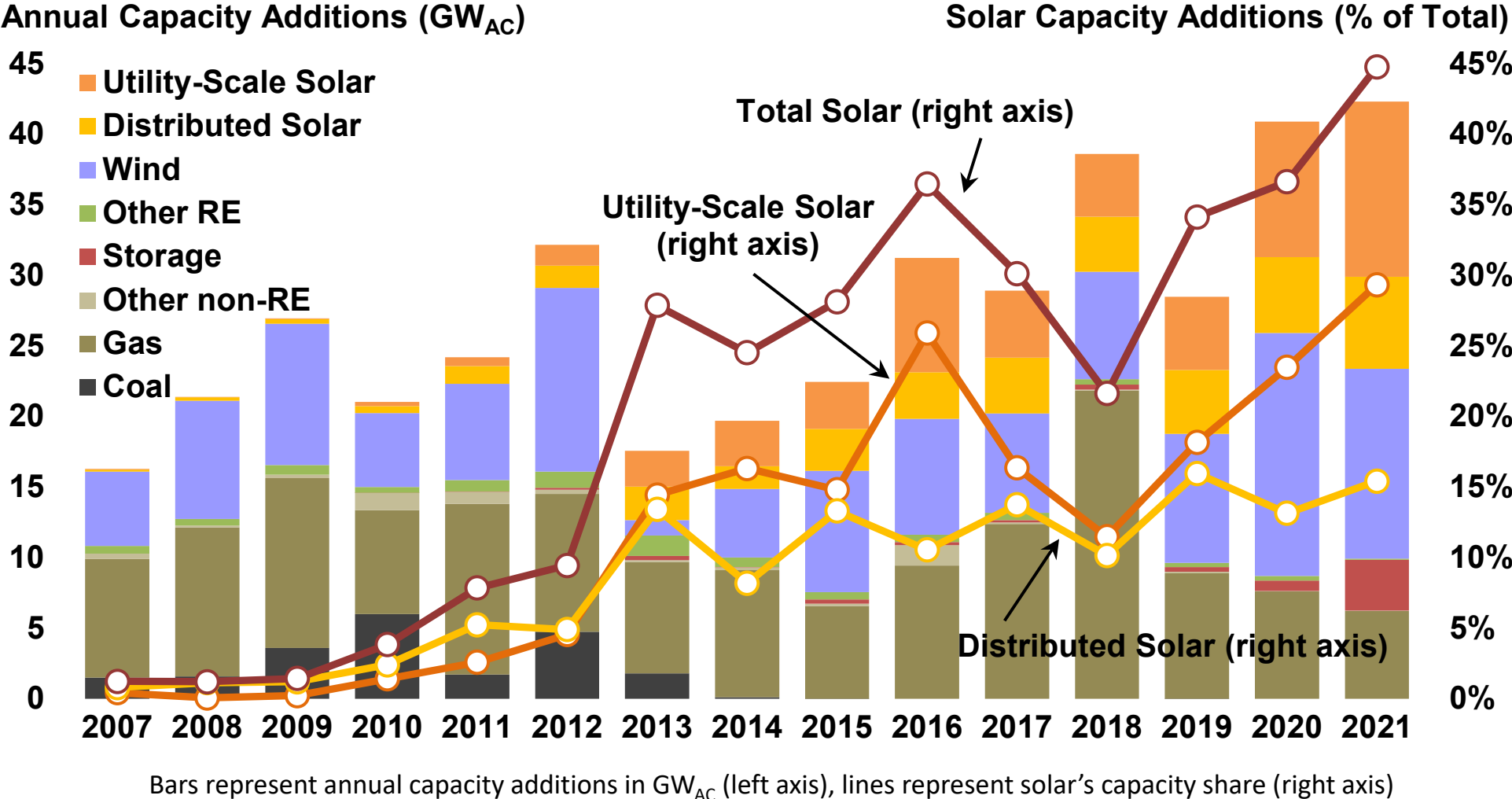
Our data analysis focuses on a subset of this sample—all projects larger than 5  $\text{MW}_{\text{AC}}$  that were completed by the end of 2021:

- **2020:** 164 new projects totaling 12.8  $\text{GW}_{\text{DC}}$  or 9.6  $\text{GW}_{\text{AC}}$
- **2021:** 156 new projects totaling 16.7  $\text{GW}_{\text{DC}}$  or 12.5  $\text{GW}_{\text{AC}}$

We define “utility-scale” as any ground-mounted project that is larger than 5  $\text{MW}_{\text{AC}}$ .  
Smaller systems are analyzed in LBNL’s “Tracking the Sun” series ([trackingthesun.lbl.gov](http://trackingthesun.lbl.gov))



# Solar was the largest source of capacity added to U.S. grids in 2021



Utility-scale (29%) and distributed (15%) solar accounted for a combined 45% of all capacity added to U.S. grids in 2021 (ahead of wind's 32%).

Solar has contributed >30% of all new capacity in 5 of the last 6 years, and >20% in each of the last 9 years.

We have included storage in the graph this year: 3.6 GW of storage were added to U.S. grids in 2021, up from 0.7 GW in 2020.

Sources: ABB, ACP/AWEA, Wood Mackenzie/SEIA Solar Market Insight Reports, Berkeley Lab

# Solar generation's market share was 3.9% across the U.S. in 2021, but reached 25% in California and exceeded 15% in four other states

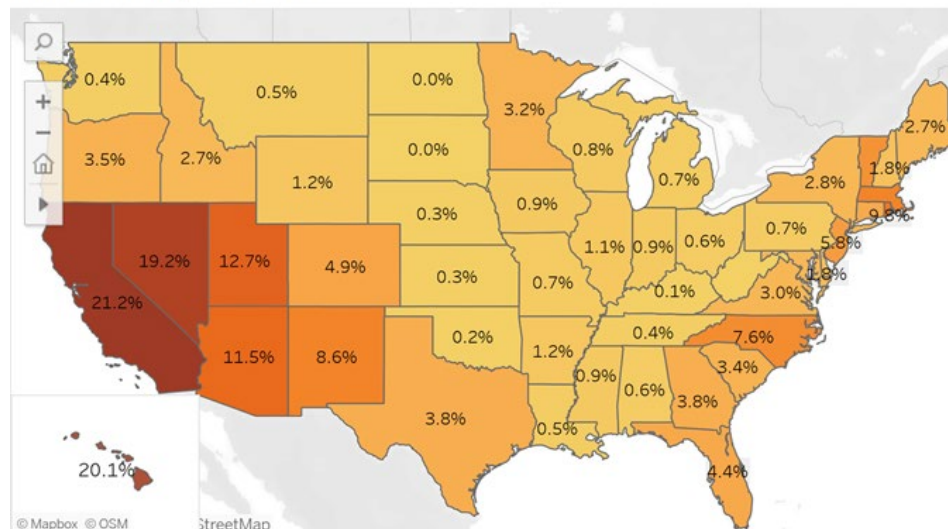
| State             | Solar generation as a % of in-state generation |                          | Solar generation as a % of in-state load |                          |
|-------------------|--|--------------------------|--|--------------------------|
|                   | All Solar                                      | Utility-Scale Solar Only | All Solar                                | Utility-Scale Solar Only |
| California        | 25.0%  | 15.8%                    | 22.0%                                    | 13.9%                    |
| Massachusetts     | 19.7%  | 8.1%                     | 8.5%                                     | 3.5%                     |
| Nevada            | 18.0%  | 15.5%                    | 19.7%                                    | 16.9%                    |
| Hawaii            | 17.1%  | 5.0%                     | 20.1%                                    | 5.8%                     |
| Vermont           | 16.1%  | 8.1%                     | 6.9%                                     | 3.5%                     |
| Utah              | 9.5%   | 8.0%                     | 12.7%                                    | 10.7%                    |
| Arizona           | 9.0%   | 6.0%                     | 12.4%                                    | 8.2%                     |
| Rhode Island      | 8.6%   | 4.0%                     | 9.8%                                     | 4.6%                     |
| North Carolina    | 7.9%   | 7.5%                     | 7.6%                                     | 7.3%                     |
| New Jersey        | 6.6%   | 2.4%                     | 5.8%                                     | 2.1%                     |
| New Mexico        | 6.2%   | 4.9%                     | 8.6%                                     | 6.8%                     |
| Delaware          | 4.8%   | 1.5%                     | 1.8%                                     | 0.5%                     |
| Colorado          | 4.8%   | 3.0%                     | 4.9%                                     | 3.1%                     |
| Florida           | 4.4%   | 3.7%                     | 4.4%                                     | 3.8%                     |
| Maryland          | 4.2%   | 1.6%                     | 2.9%                                     | 1.1%                     |
| Georgia           | 4.1%   | 3.8%                     | 3.8%                                     | 3.5%                     |
| Idaho             | 4.0%   | 3.3%                     | 2.7%                                     | 2.2%                     |
| Virginia          | 3.9%   | 3.6%                     | 3.0%                                     | 2.7%                     |
| Minnesota         | 3.5%   | 3.2%                     | 3.2%                                     | 2.9%                     |
| Texas             | 3.4%   | 2.9%                     | 3.8%                                     | 3.3%                     |
| Rest of U.S.      | 0.9%   | 0.5%                     | 1.0%                                     | 0.6%                     |
| <b>TOTAL U.S.</b> | <b>3.9%</b>                                    | <b>2.8%</b>              | <b>4.3%</b>                              | <b>3.0%</b>              |

Solar market share can vary considerably depending on whether it is calculated as a percentage of total generation or load (e.g., see Vermont)

As a percentage of in-state generation, California's solar market share reached 25% in 2021, while Massachusetts, Nevada, Hawaii, and Vermont all surpassed 15%

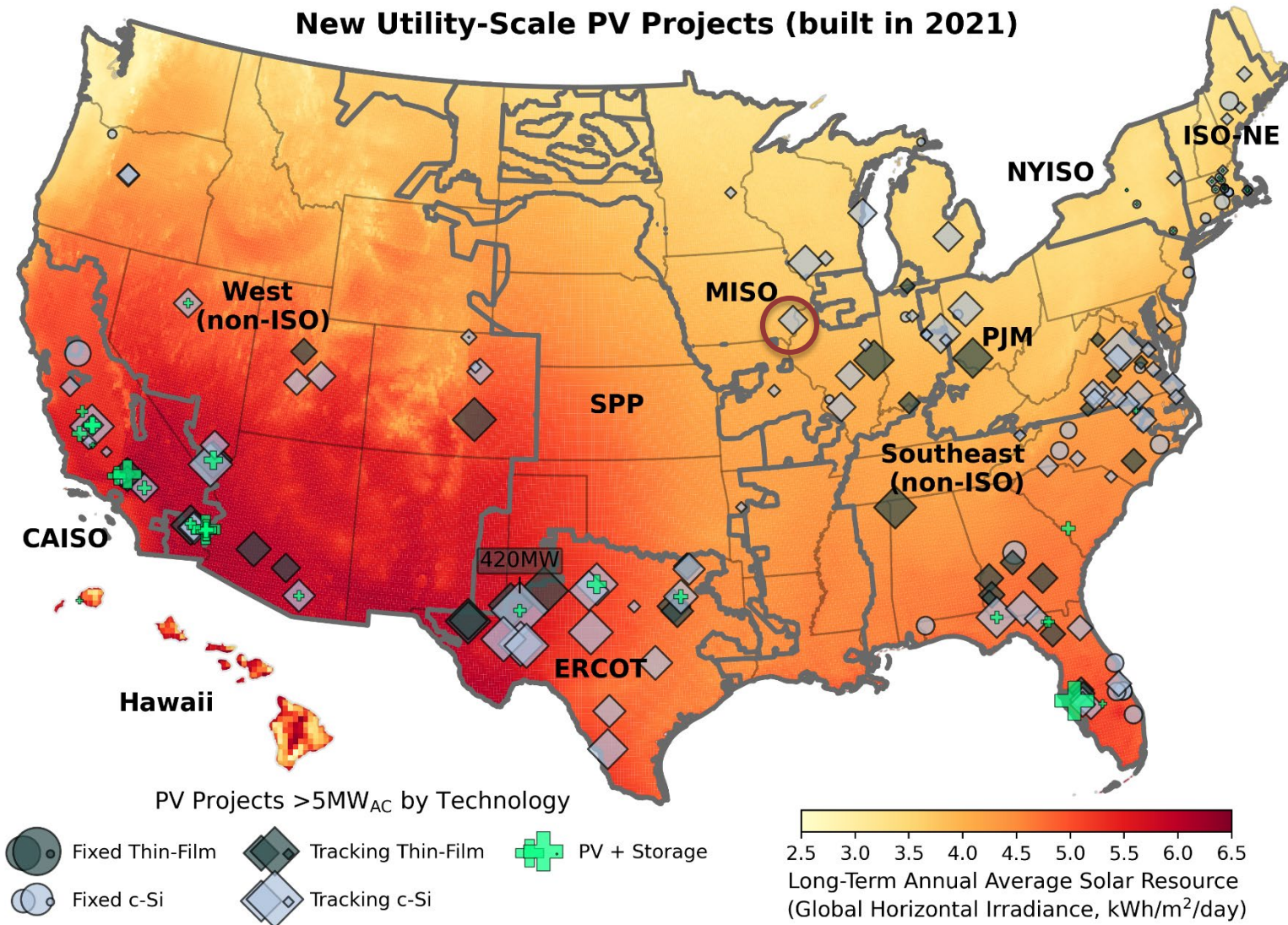
The utility-scale sector's contribution varies by state: a minority in the Northeast and Hawaii, a majority in Southwest states and the overall U.S.

Percentage of In-State Electricity Sales and Generation from Solar PV, as of 2021



You can explore this data interactively at <https://emp.lbl.gov/capacity-and-generation-state>

# Texas continued to lead in new utility-scale solar deployment



**Texas** completed some of the largest projects we have seen in the US (up to 420 MW<sub>AC</sub>).

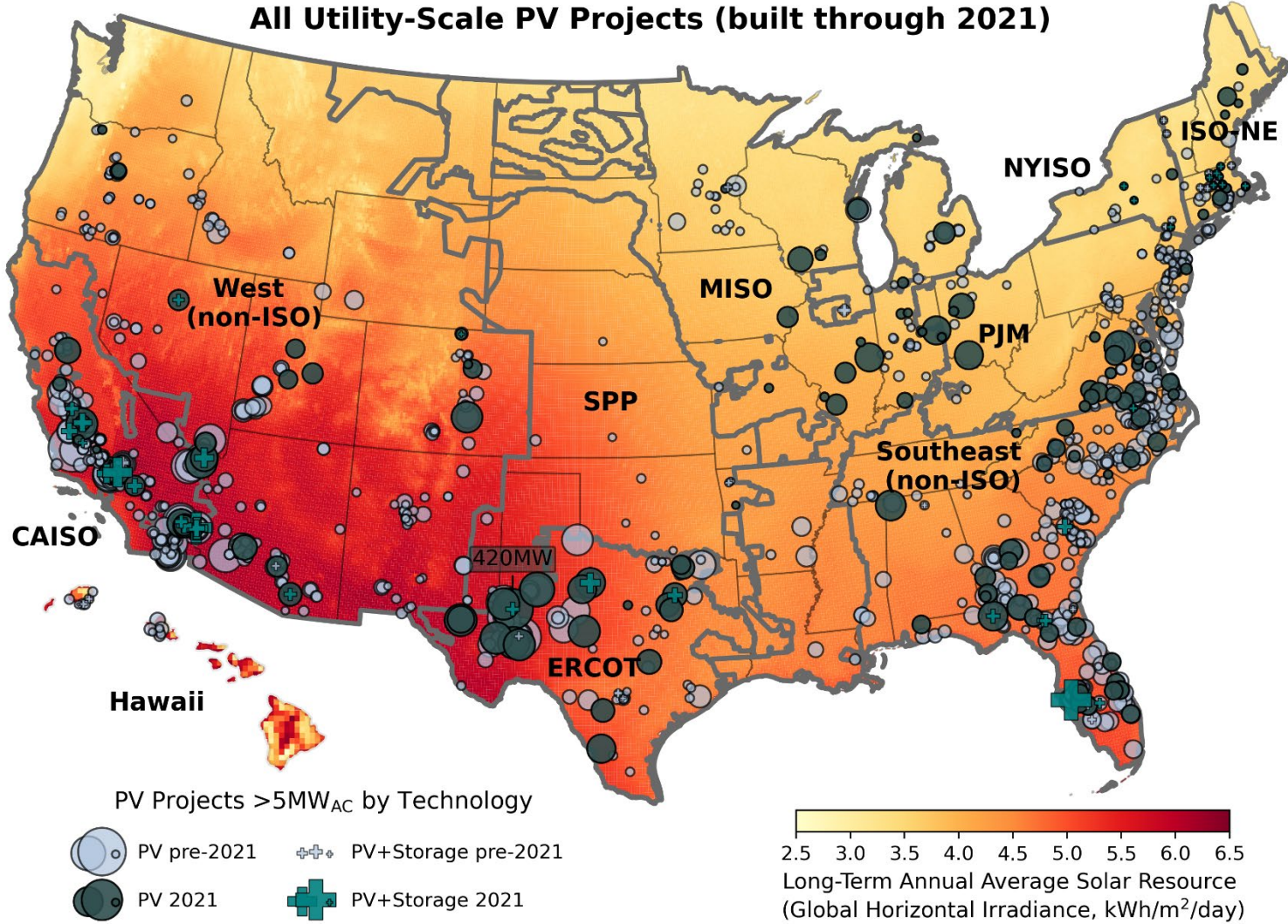
**Fixed-tilt** (○) projects are increasingly only being built on particularly challenging sites (e.g., due to terrain or wind loading) or in the least-sunny regions in the northeast.

Other high-latitude states such as Oregon, Minnesota, Wisconsin, Michigan, and Maine added predominantly **tracking** projects in 2021 (◇).

In 2021, storage (+) hybrid projects hit the ground in record numbers. Batteries were added to already existing (18) and new (29) PV projects. Solar-rich CA added the most storage capacity (1.2 GW), while MA deployed many (14) small-sized battery projects.

**Iowa** added its first utility-scale PV project:  
(100 MW<sub>AC</sub> Wapello Solar)

# Utility-scale solar has become a growing source of electricity in all regions of the United States



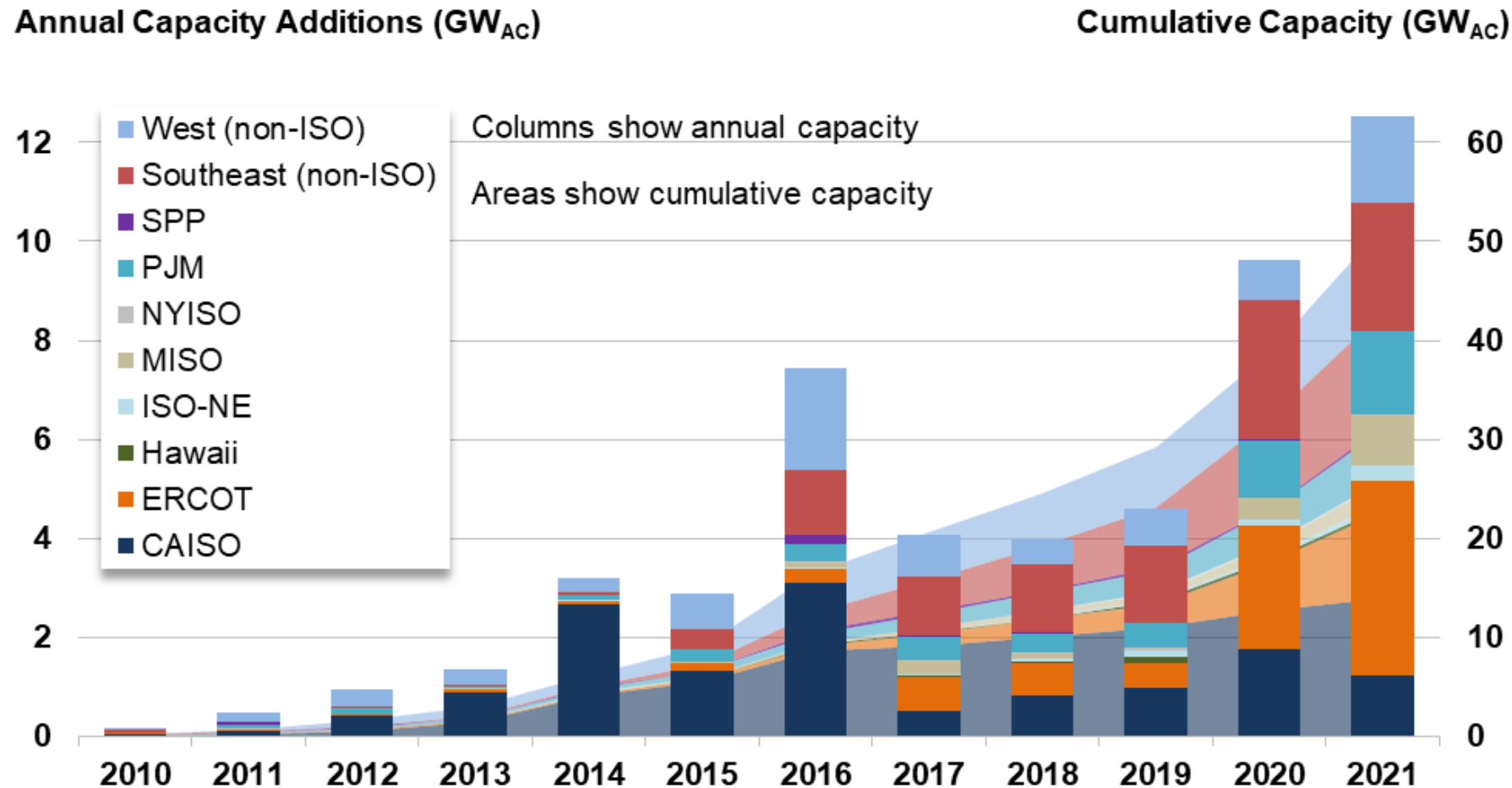
Utility-scale PV is well-represented throughout the nation, with the exception of upper-Midwestern states in the “wind belt”.

Large solar projects (>100 MW) are now being built in western PJM and eastern MISO, while Texas solar increasingly expands beyond the panhandle.

Montana, the Dakotas, New Hampshire, and West Virginia still await their first utility-scale solar projects in our sample.

# Texas and the Southeast added the most utility-scale solar capacity in 2021

PV project population: 1,131 projects totaling 51,343 MW<sub>AC</sub>

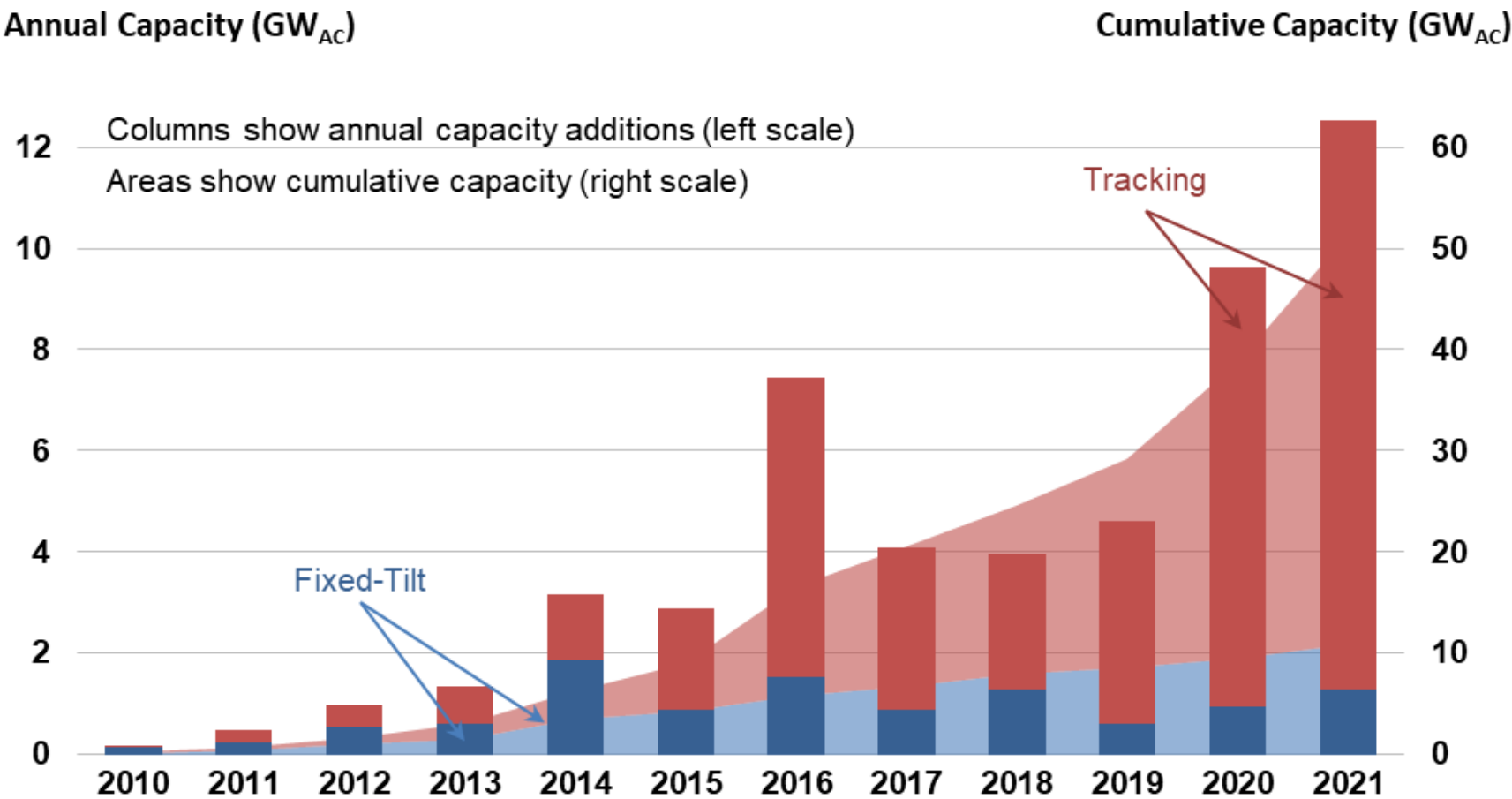


**Texas** (ERCOT) has established itself as a solar hotbed, having added 3.9 GW<sub>AC</sub> or 32% of all utility-scale solar capacity in 2021. This was more than 3x the new capacity added in California last year, potentially putting Texas on a path to soon lead the U.S. in terms of cumulative utility-scale solar capacity.

**Florida** (1.1 GW<sub>AC</sub>), **Georgia**, and **Virginia** (both 0.9 GW<sub>AC</sub>) continued to lead solar growth in the Southeast in 2021. **California's** USS growth slowed with "only" 1.2 GW<sub>AC</sub> in 2021, but it still accounts for the most installed capacity on a cumulative basis (26% of the U.S. total).

# Projects with tracking technology dominated 2021 additions

PV project population: 1,129 projects totaling 51,330 MW<sub>AC</sub>

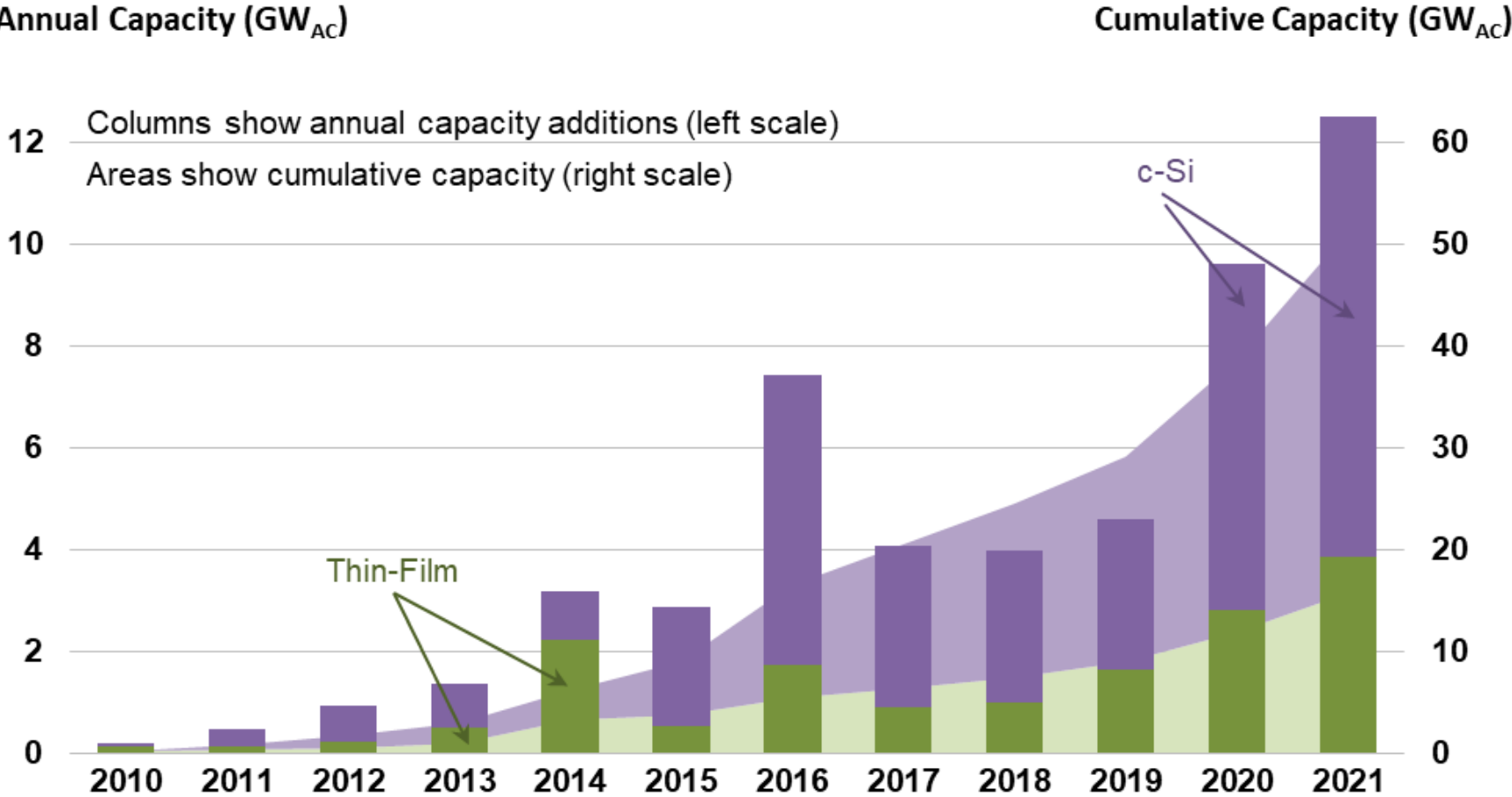


Projects using single-axis **tracking** have consistently exceeded **fixed-tilt** installations since 2015, and dominated again in 2021, with 90% of all new capacity using tracking.

Upfront cost premiums for trackers have generally fallen over the years, resulting in favorable economics in most of the United States thanks to increased generation (though 2021 saw a slight uptick in cost premiums—discussed later).

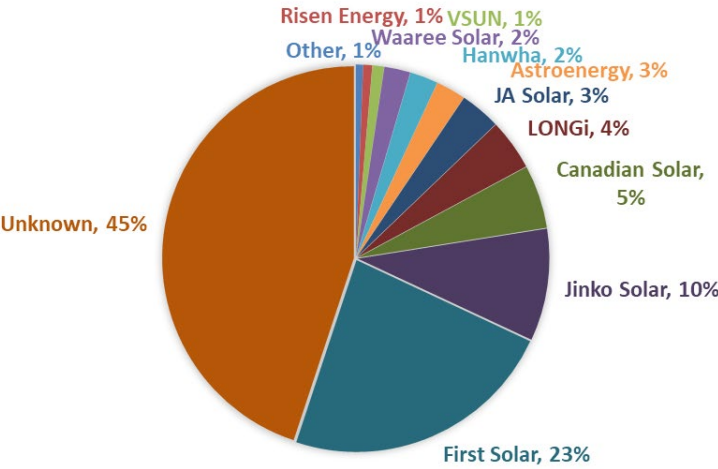
# Projects using c-Si modules led thin-film additions in 2021

PV project population: 1,125 projects totaling 51,260 MW<sub>AC</sub>



c-Si modules continued their clear lead (69% of newly installed capacity) relative to thin-film modules, though the latter have become more popular since 2018 as they were not subject to Section 201 import tariffs.

Jinko had the highest market share among known c-Si modules in our sample, followed by Canadian Solar and LONGi. All thin-film modules in our 2021 sample were made by First Solar.

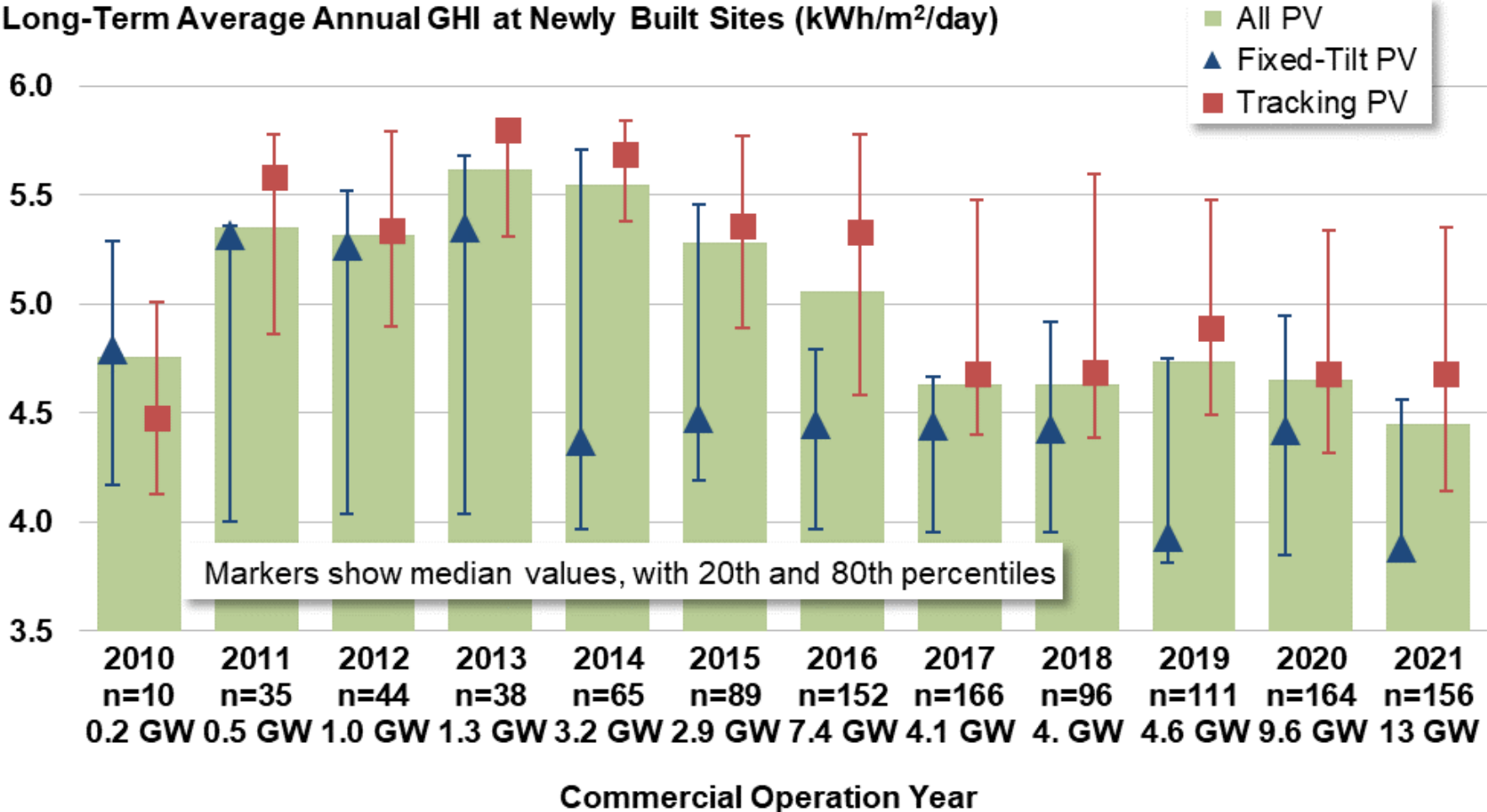


You can explore this data interactively at <https://emp.lbl.gov/technology-trends>

Utility-Scale Solar, 2022 Edition  
<http://utilityscsolar.lbl.gov>

# The median global horizontal irradiance (GHI) at utility-scale solar project sites has declined since 2013

PV project population: 1,131 projects totaling 51,343 MW<sub>AC</sub>



The median solar resource (measured in long-term global horizontal irradiance—**GHI**) at new project sites has declined since development began expanding to less-sunny states post-2013, and reached a new record low of just 4.45 kWh/m<sup>2</sup>/day in 2021.

Fixed-tilt PV is increasingly relegated to lower-insolation sites, while tracking PV is pushing into those same areas (note the decline in its **20th percentile**).

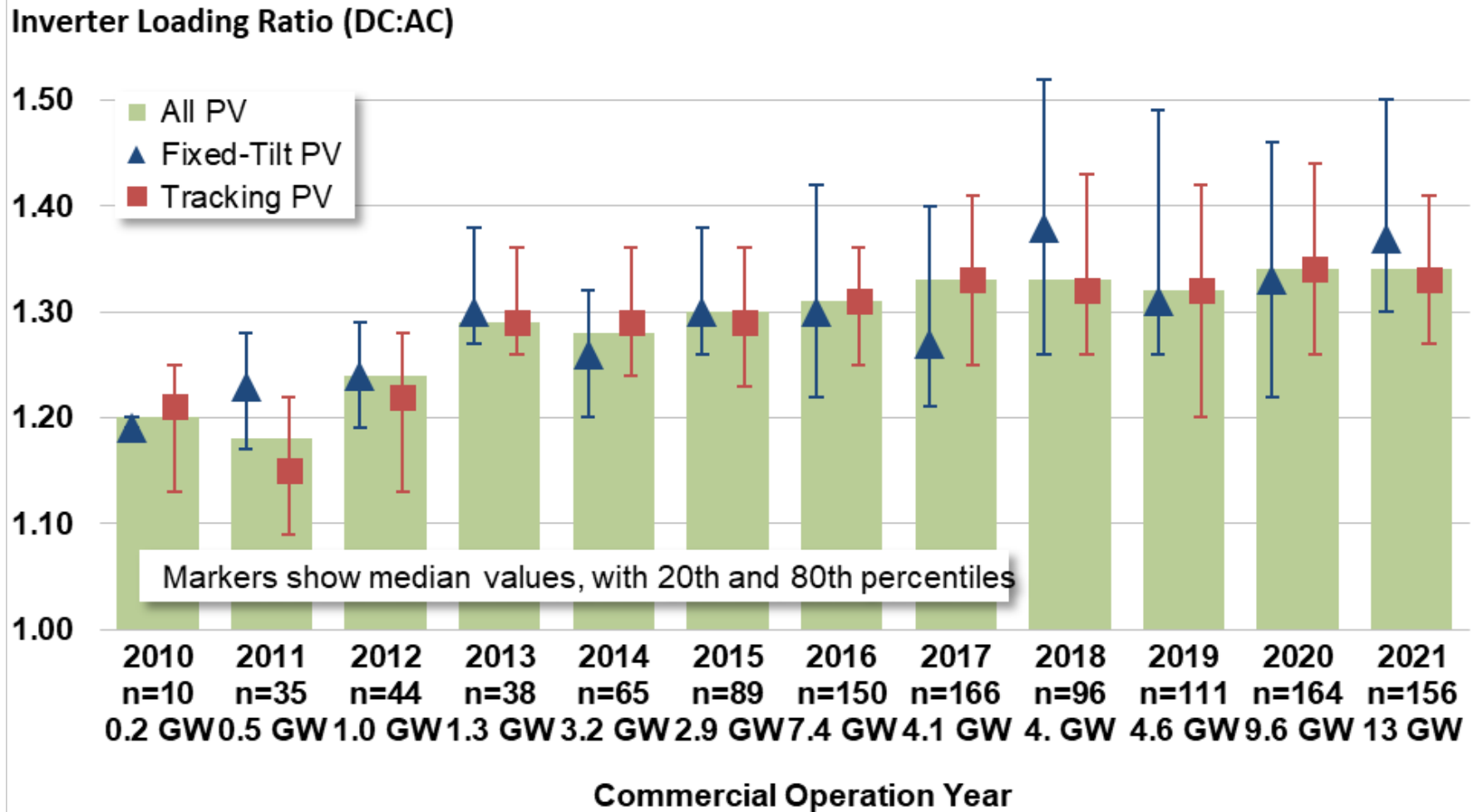
Exceptions are fixed-tilt installations in windy regions (Florida), on brownfields and landfill sites, and on particularly challenging terrain.

All else equal, the buildout of lower-GHI sites dampens sample-wide capacity factors (reported later).



# The median inverter loading ratio (ILR) continues to gradually climb

PV project population: 1,129 projects totaling 51,283 MW<sub>AC</sub>



As module prices have fallen (faster than inverter prices), developers have oversized the DC array capacity relative to the AC inverter capacity to enhance revenue and reduce output variability.

In 2021, the median inverter loading ratio (ILR or DC:AC ratio) was 1.34, and was slightly higher for fixed-tilt installations (1.37) than for tracking projects (1.33).

All else equal, a higher ILR should boost capacity factors (reported later).



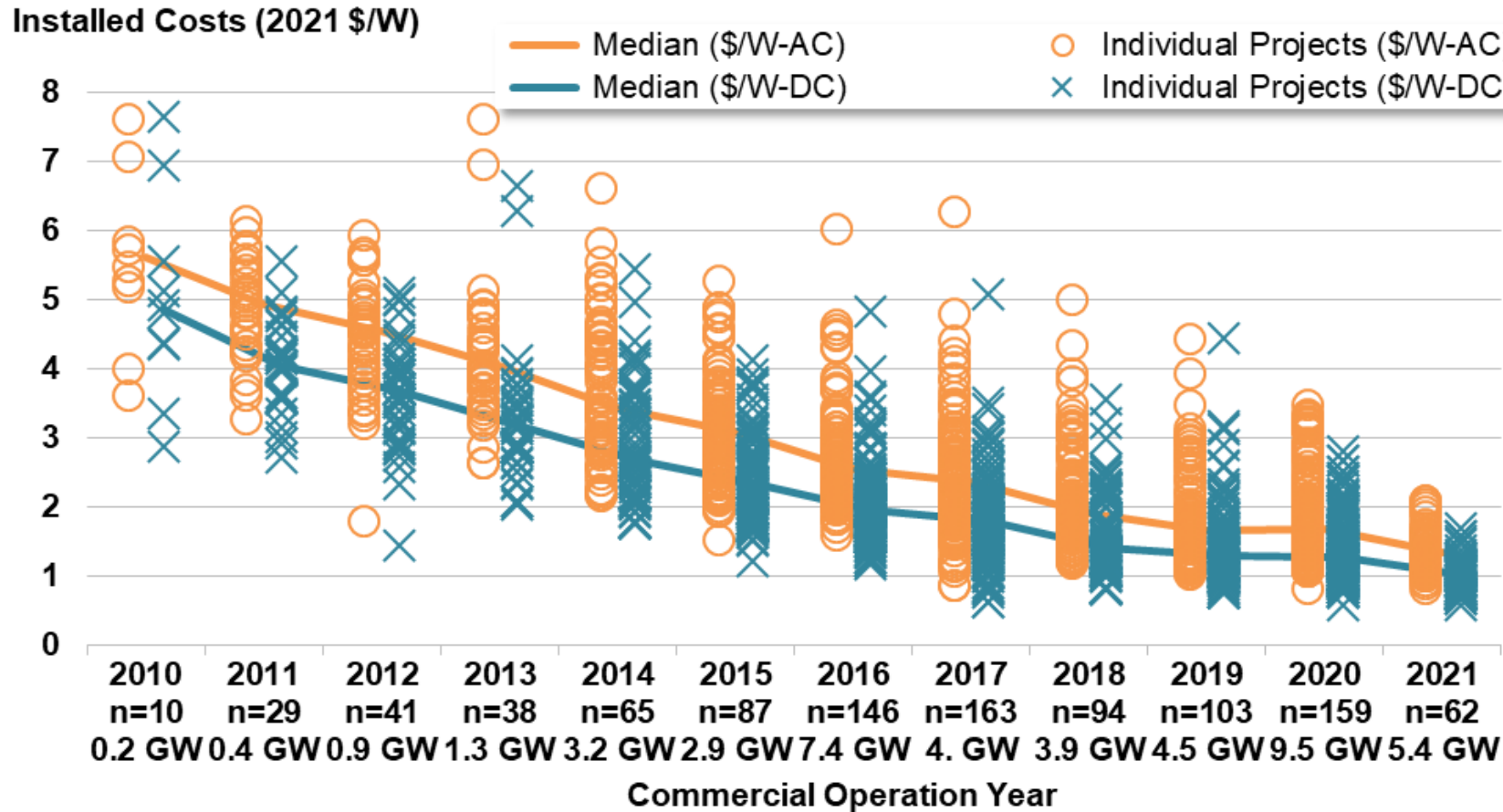
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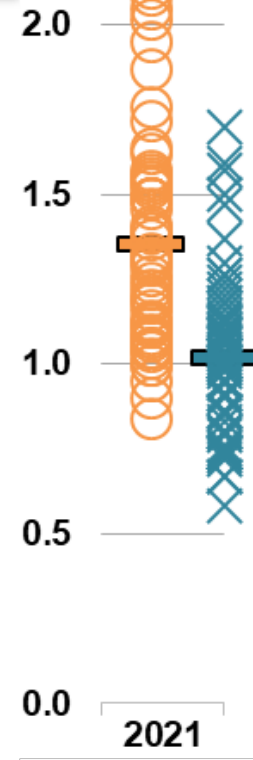
## Capital Costs (CapEx) and O&M Costs

# Median installed costs of PV have fallen by 76% (or 10% annually) since 2010, to \$1.35/W<sub>AC</sub> (\$1.02/W<sub>DC</sub>) in 2021

Sample: 1,002 projects totaling 43,800 MW<sub>AC</sub>



The lowest 20th percentile of project costs fell from \$1.4/W<sub>AC</sub> (\$1.0/W<sub>DC</sub>) in 2020 to \$1.1/W<sub>AC</sub> (\$0.8/W<sub>DC</sub>) in 2021.



The lowest-cost projects among the 62 data points in 2021 are now below \$1.0/W<sub>AC</sub>.

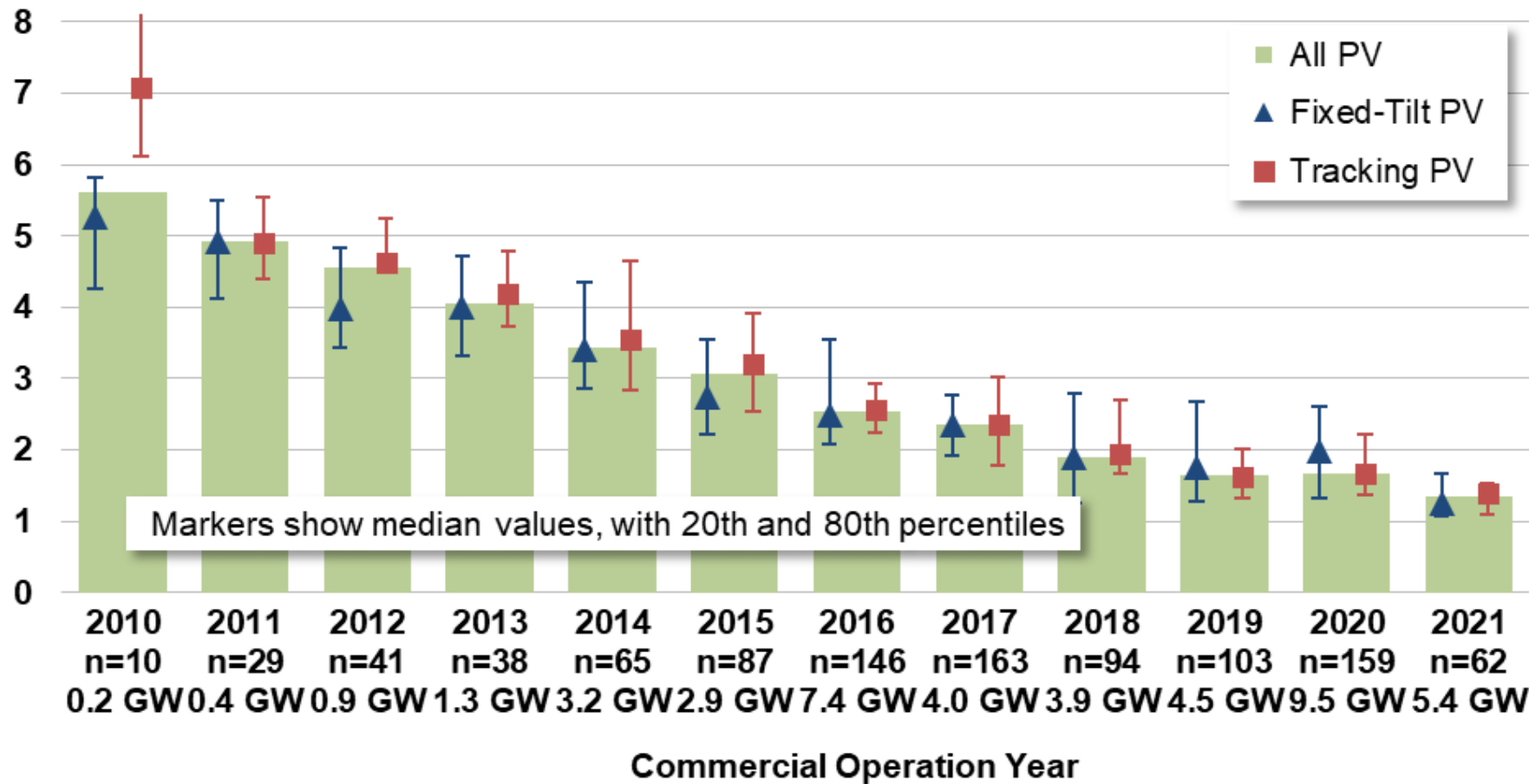
Historical sample is robust (covering 99% of installed capacity through 2020). 2021 data covers 40% of new projects or 43% of new capacity.

This sample is backward-looking and does not reflect the costs of projects built in 2022/2023.

# The cost premium for tracking projects relative to fixed-tilt has diminished over time

Sample: 1,002 projects totaling 43,800 MW<sub>AC</sub>

Installed Costs (2021 \$/W<sub>AC</sub>)



Through 2018, tracking projects in our sample were, on average, regularly more expensive (though by varying amounts) than fixed-tilt projects. This relationship became more nuanced in 2019, and in 2020, tracking projects (\$1.7/W<sub>AC</sub> or \$1.3/W<sub>DC</sub>) appeared to be cheaper than fixed-tilt projects (\$2.0/W<sub>AC</sub> or \$1.5/W<sub>DC</sub>).

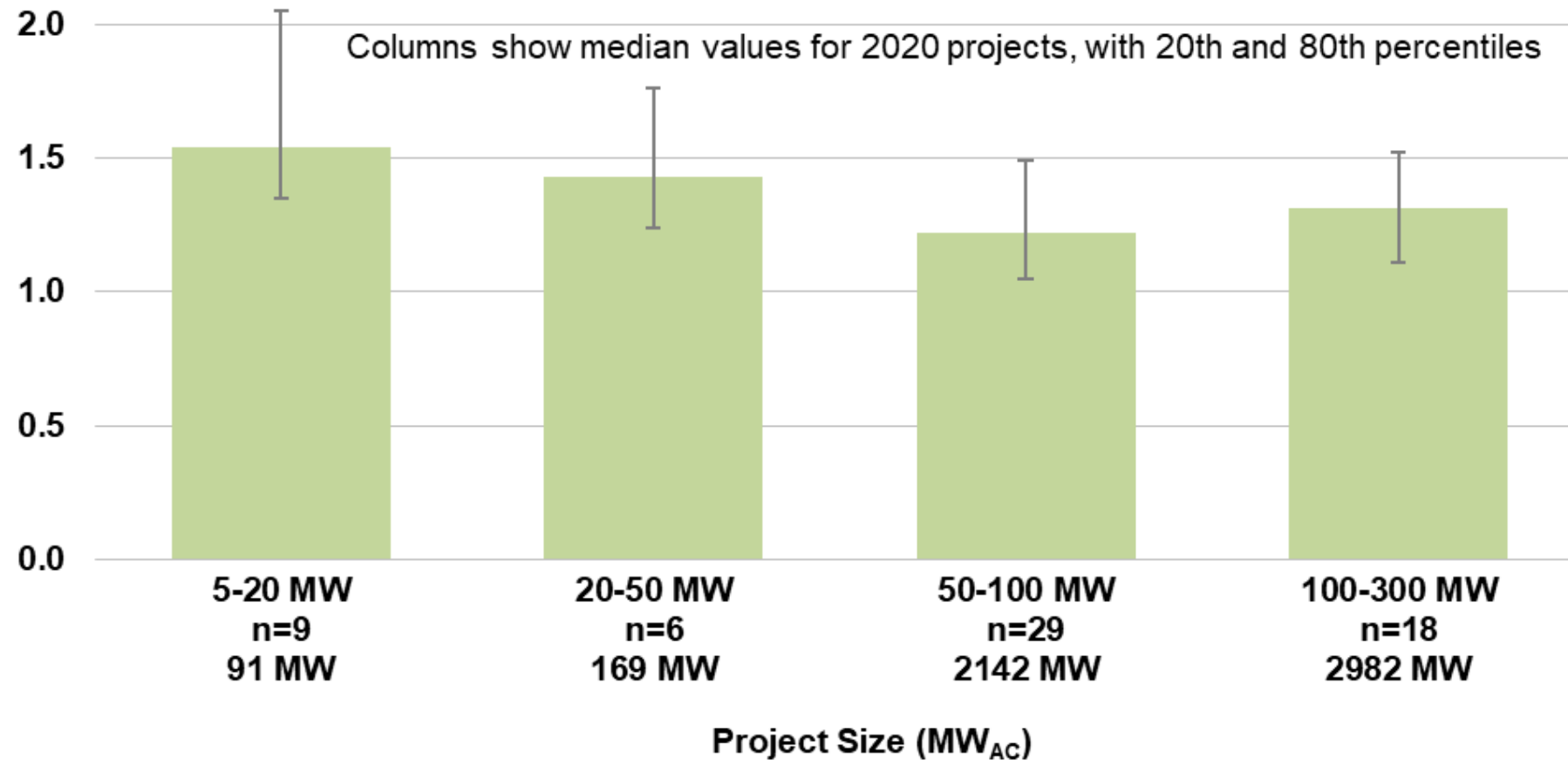
This apparent reversal may be driven by challenging construction environments for fixed-tilt projects (e.g., high wind loads, sensitive brown-field sites) as well as sampling issues. However, for any *individual* project, using trackers presumably has a higher CapEx than mounting at a fixed-tilt.

In our 2021 sample, trackers (\$1.4/W<sub>AC</sub> or \$1.0/W<sub>DC</sub>) once again exhibit a premium over fixed-tilt plants (\$1.3/W<sub>AC</sub> or \$0.9/W<sub>DC</sub>). Trackers can sustain some amount of higher upfront costs because they deliver more kWh per kW.

# Larger utility-scale solar projects (50-100 MW) cost 21% less than smaller projects (5-20 MW) per MW of installed capacity in 2021

Sample in 2021: 62 projects totaling 5,383 MW<sub>AC</sub>

Installed Costs (2021 \$/W<sub>AC</sub>)



Differences in project size could potentially explain cost variation—we focus only on 2021 for this slide.

Cost savings seem to occur especially in the third size bin (50-100 MW<sub>AC</sub>) at \$1.22/W<sub>AC</sub> vs. \$1.54/W<sub>AC</sub>.

In \$/W<sub>DC</sub> terms, prices seem to decline less with scale:

- \$1.14/W<sub>DC</sub> for 5-20MW
- \$0.95/W<sub>DC</sub> for 20-50MW
- \$1.06/W<sub>DC</sub> for 50-100MW
- \$1.00/W<sub>DC</sub> for 100-300MW

# Operation and maintenance (O&M) costs decreased by 58% since 2011 as project portfolios grow and projects become established

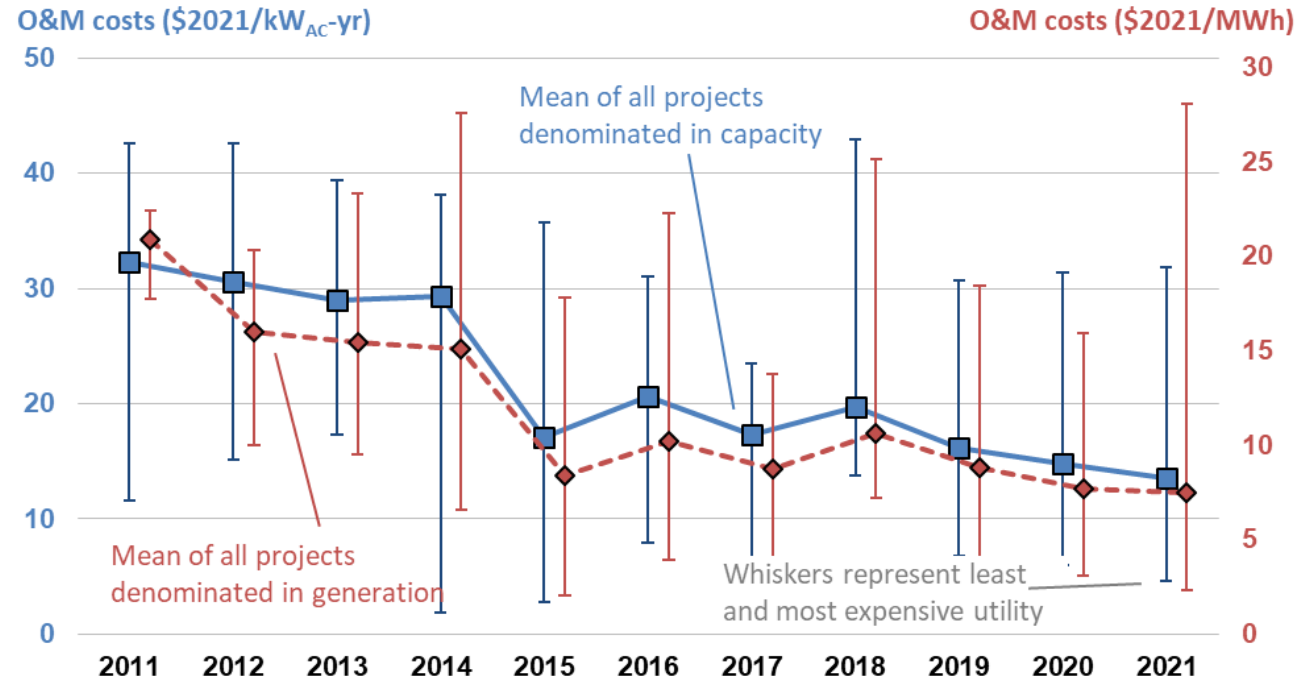
PV project population: 90 projects totaling 3,964 MW<sub>AC</sub>

Regulated utilities report solar O&M costs for plants that they own, representing a mix of technologies and at least one full operational year.

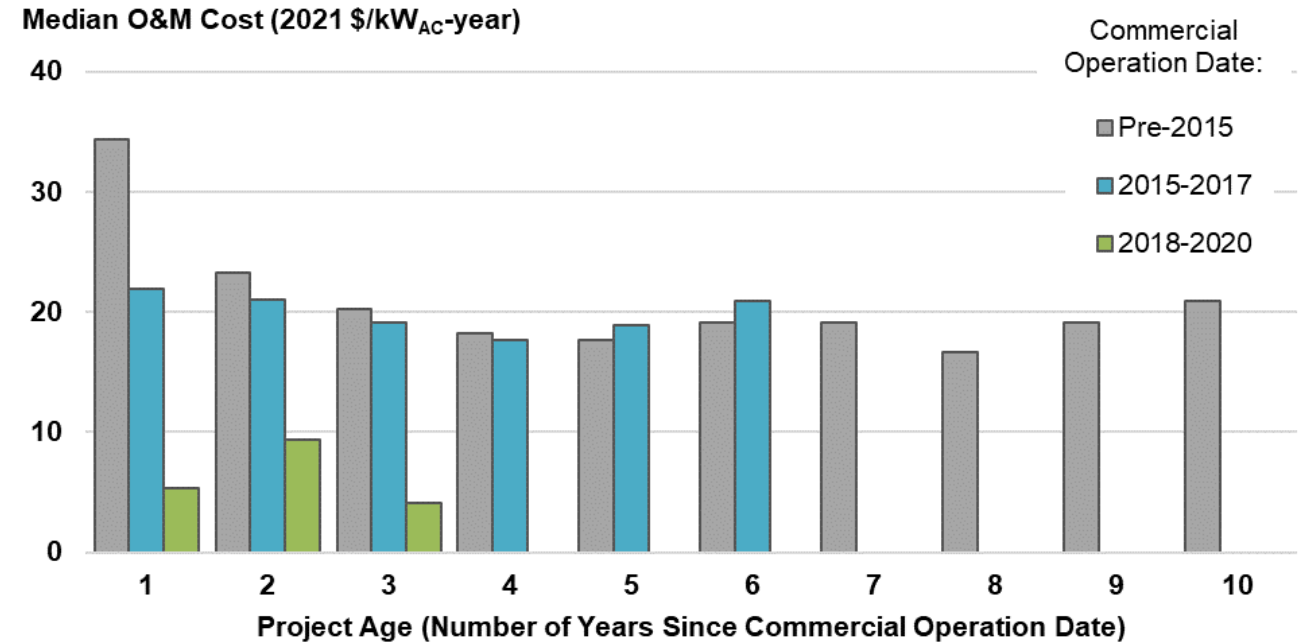
These O&M costs are only one part of total operating expenses:

**Cost Scope** (per guidelines for FERC Form 1):

- **Includes** supervision and engineering, maintenance, rents, and training
- **Excludes** payments for property taxes, insurance, land royalties, performance bonds, various administrative and other fees, and overhead



Average O&M costs for the cumulative sample have declined from about \$32/kW<sub>AC</sub>-year or \$21/MWh in 2011 to about \$13/kW<sub>AC</sub>-year or \$7/MWh in 2021.



Projects built since 2018 report much lower O&M costs compared to older ones, potentially due to a narrower service scope of agreements. Costs seem to decline over the first 5 years across project vintages as projects become established.



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## Performance (Capacity Factors)

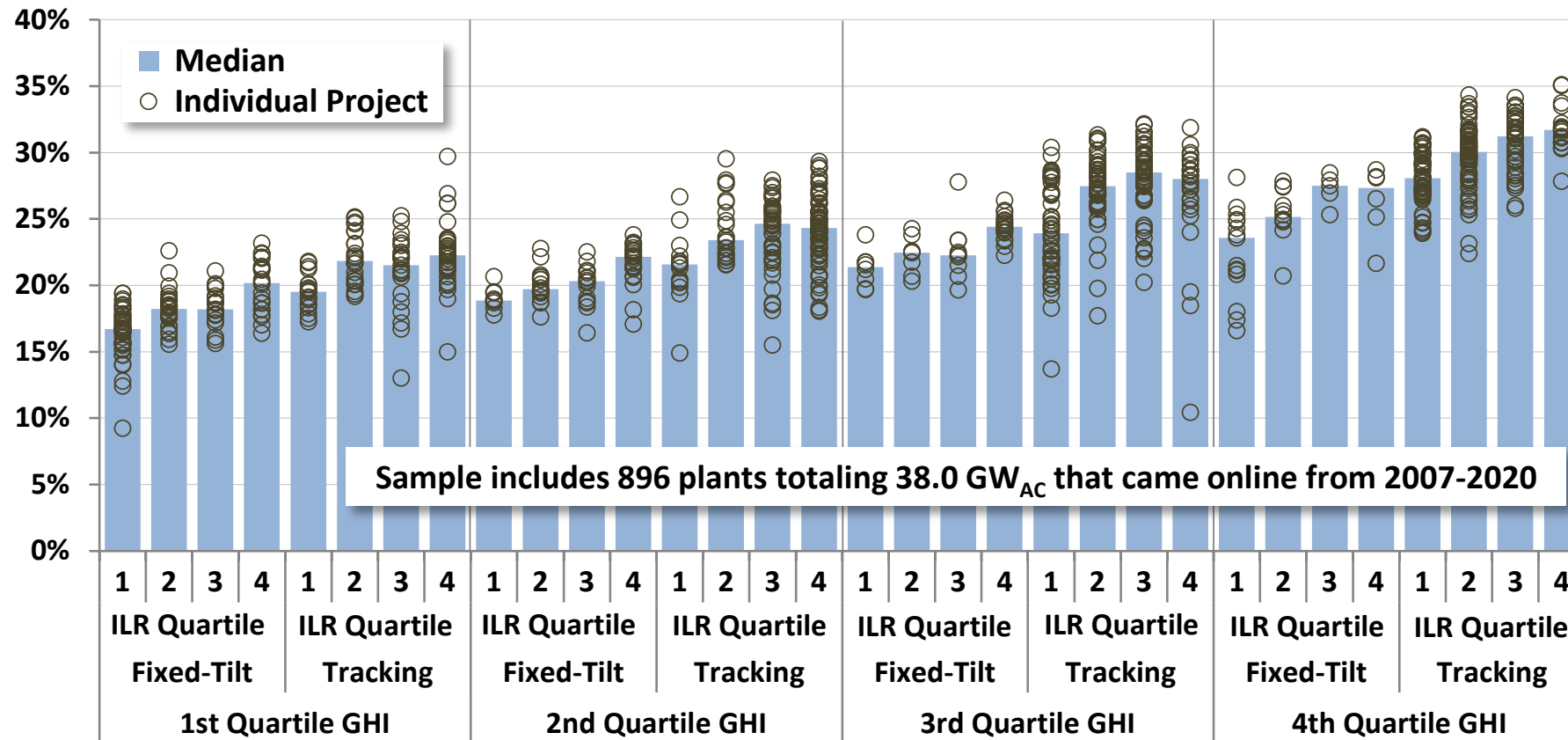
# 24% median PV net capacity factor (cumulative, sample-wide), but with large plant-level range from 9%-35%

PV performance sample: 896 projects totaling 38,034 MW<sub>AC</sub>

Project-level variation in PV capacity factor driven by:

- **Solar Resource (GHI):** Strongest solar resource quartile has a ~8 percentage point higher capacity factor than lowest resource quartile
- **Tracking:** Adds ~4 percentage points to capacity factor on average, depending on solar resource quartile
- **Inverter Loading Ratio (ILR):** Highest ILR quartiles have on average ~3 percentage point higher capacity factors than lowest ILR quartiles

Cumulative AC Capacity Factor

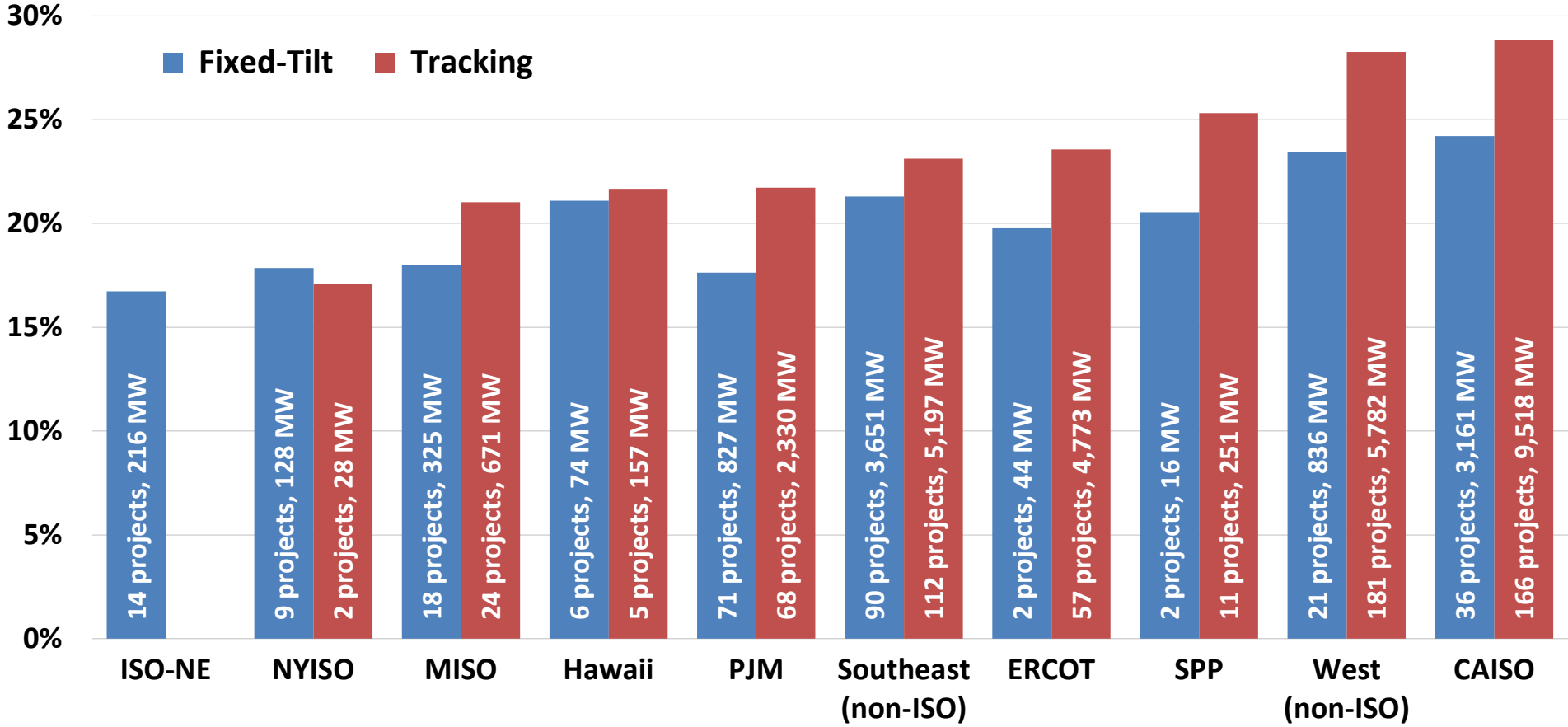




# Tracking boosts capacity factors by nearly 5 percentage points in high-insolation regions

Sample: 895 projects totaling 37,984 MW<sub>AC</sub>

Average Cumulative AC Capacity Factor



Not surprisingly, capacity factors are highest in California and the non-ISO West, and lowest in the Northeast (ISO-NE and NYISO).

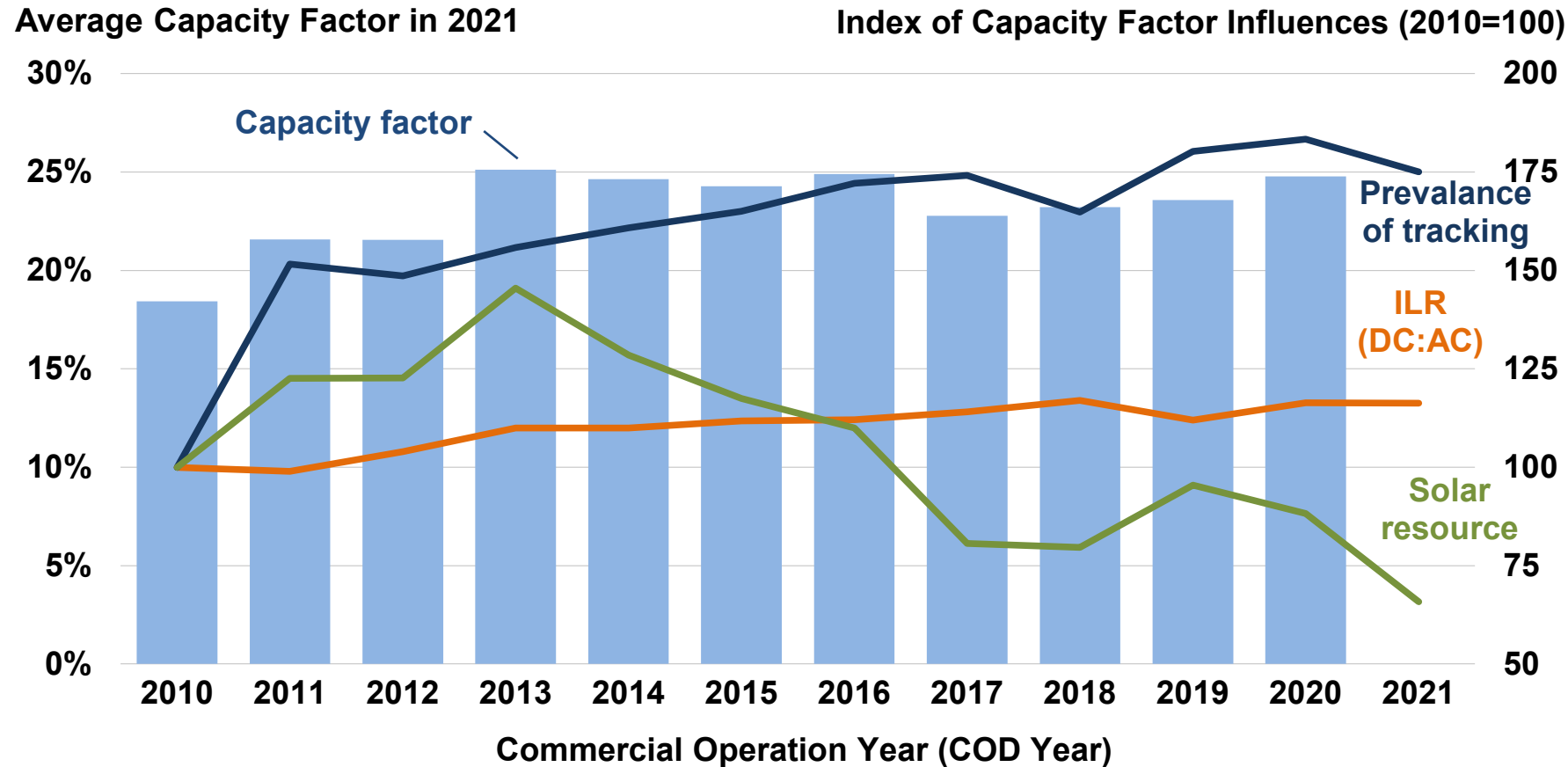
Tracking provides more benefit in high-insolation regions, leading to a greater proportion of tracking projects in those regions.

**Note:** The regions are defined in the earlier slides with a map of the United States



You can explore this data interactively at <https://emp.lbl.gov/pv-capacity-factors>

# Since 2013, competing drivers have caused average capacity factors by project vintage to stagnate



The columns represent the capacity factor (left axis), the lines show changes in major drivers (right axis)

Recent flat trend is not necessarily negative, but rather a sign of a market that is expanding geographically into less-sunny regions

Average capacity factors increased from 2010- to 2013-vintage projects, due to a sample-wide increase in:

- ILR (from 1.19 to 1.29)
- tracking (from 0% to 56% of projects)
- average site-level GHI (from 4.90 to 5.36 kWh/m<sup>2</sup>/day)

Since 2013, however, opposing forces have resulted in capacity factor stagnation (on average):

- ILR has increased (from 1.29 to 1.35)
- tracking has increased (from 56% to 83% of projects)
- average site-level GHI has declined (from 5.36 to 4.78 kWh/m<sup>2</sup>/day) as the market has expanded to less-sunny parts of the country



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## Levelized Cost of Energy (LCOE) and Power Purchase Agreement (PPA) Prices

# LCOE and PPA price analysis: data sets and methodology

**Project-level LCOE** is based on empirical CapEx and capacity factor data presented earlier, as well as:

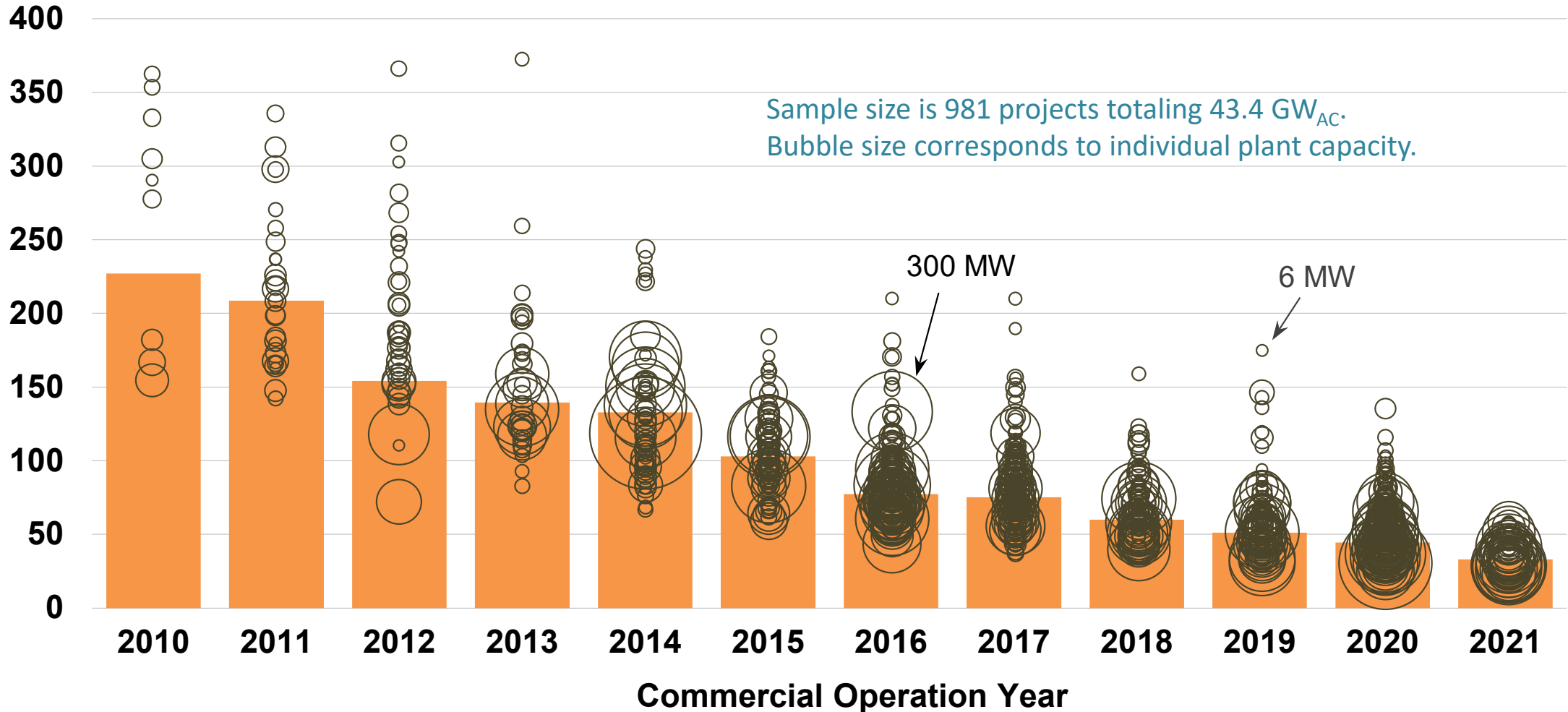
- OpEx and project life that change with vintage: OpEx declines from \$37/kW<sub>DC</sub>-yr in 2007 to \$14/kW<sub>DC</sub>-yr in 2021 (levelized, in 2021\$); project life increases from 21.5 years in 2007 to 35 years in 2021 (both based on prior LBNL research)
- Weighted average cost of capital (WACC) based on a constant 70%/30% debt/equity ratio and time-varying market rates
- Combined income tax rate of 38% pre-2018 and 25% post-2017; 5-yr MACRS; inflation expectations ranging from 1.9%-2.6%

**PPA prices** are from utility-scale solar plants built since 2007 or planned for future installation, and include:

- 372 PV-only contracts totaling 26.85 GW<sub>AC</sub>
- 67 PV+battery contracts totaling 8.0 GW<sub>AC</sub> of PV capacity and 4.5 GW<sub>AC</sub> / 18.0 GWh of battery capacity (presented in a later section)
- 5 concentrating solar thermal power (CSP) contracts totaling 1.2 GW<sub>AC</sub> (presented in a later section)
- PPA prices reflect the bundled price of electricity and RECs as sold by the project owner under the PPA
  - Dataset excludes merchant plants, projects that sell renewable energy certificates (RECs) separately, and most direct retail sales
  - Prices reflect receipt of state and federal incentives (e.g., the ITC), and as a result do not reflect solar generation costs
- We also present LevelTen Energy data on PPA offers; these are often for shorter contract durations and targeted at corporate offtakers

# LCOE has fallen by 85% (or 16% annually) since 2010, to \$33/MWh (without the ITC)

Generation-Weighted Average and Project-Level LCOE (2021 \$/MWh)



Driven by lower capital costs and, at least through 2013, higher capacity factors (as well as lower operating expenses, longer design life, and improved financing terms), utility-scale PV's average LCOE has fallen by about 85% since 2010, to \$33/MWh in 2021 (not including the ITC).

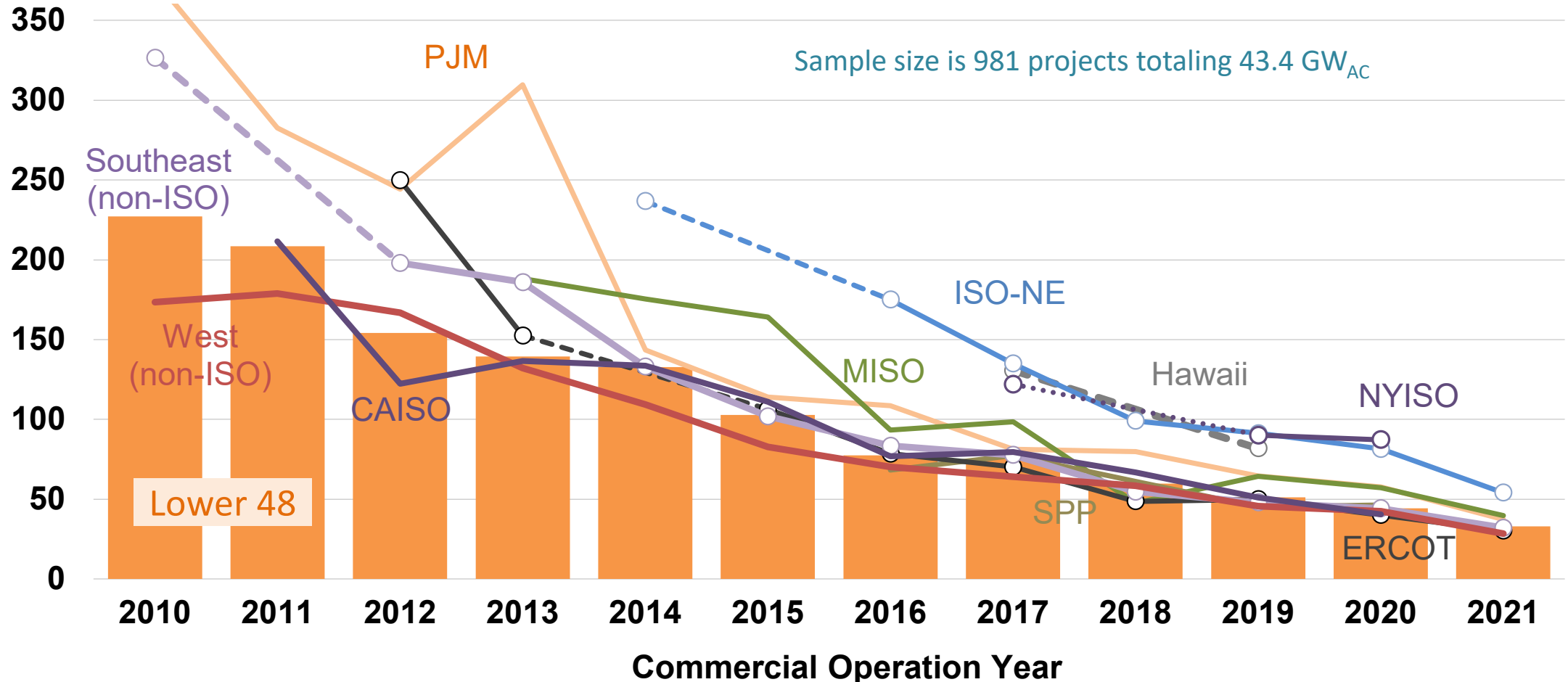
The standard deviation of project-level LCOEs has declined sharply among recent vintages (though the coefficient of variation has been more stable).



See interactive visualization at <https://emp.lbl.gov/capex-lcoe-and-ppa-prices-region>

# Utility-Scale PV's LCOE has been slowly converging across regions

Generation-Weighted Average LCOE (2021 \$/MWh)

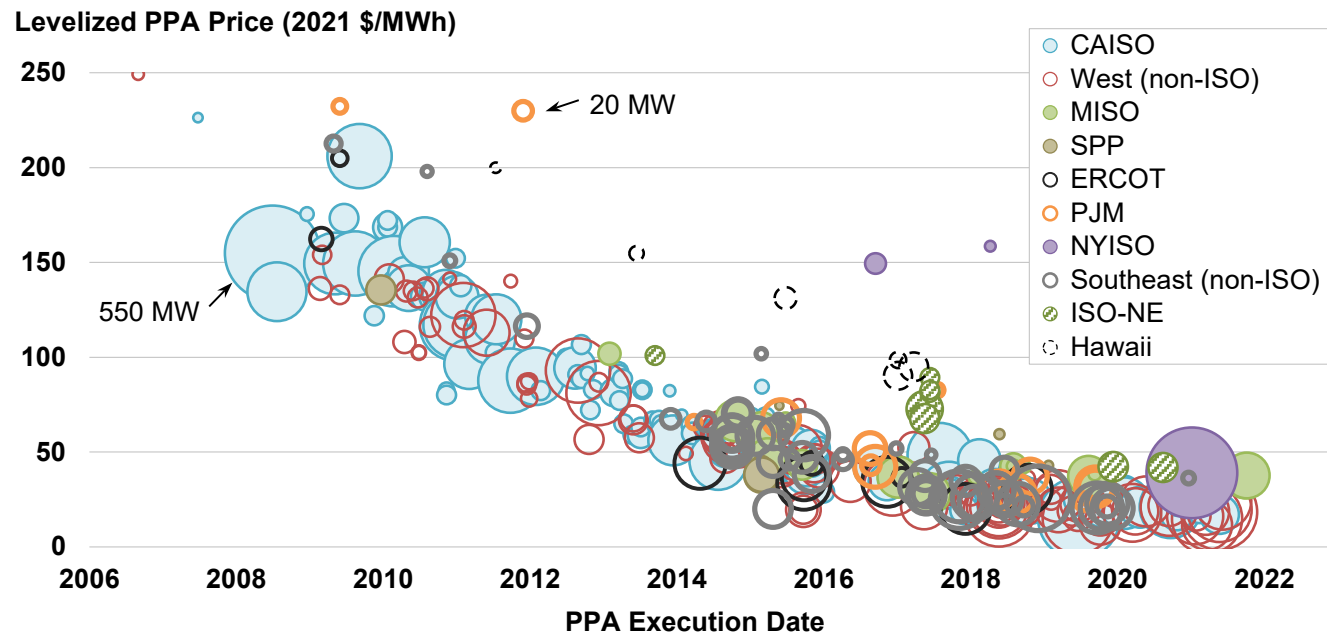


Lower-insolation regions (ISO-NE, NYISO, PJM, MISO) will always have higher LCOEs than higher-insolation regions (ERCOT, CAISO, the non-ISO West and Southeast), but the difference has narrowed over time.

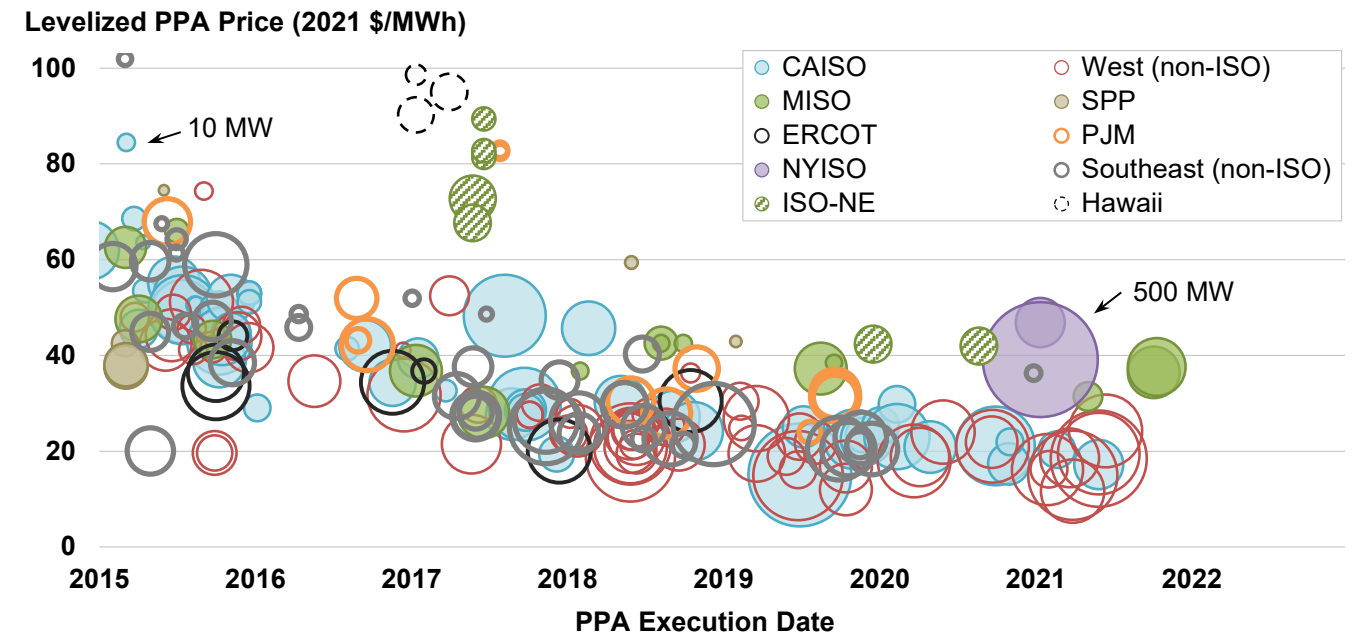
Dashed segments of lines indicate no data (i.e., <2 projects) for that particular region-year combination.

# Levelized PPA prices have followed LCOE lower in all regions, but have stagnated since 2019

Full sample: 372 PPAs, 26.85 GW<sub>AC</sub>



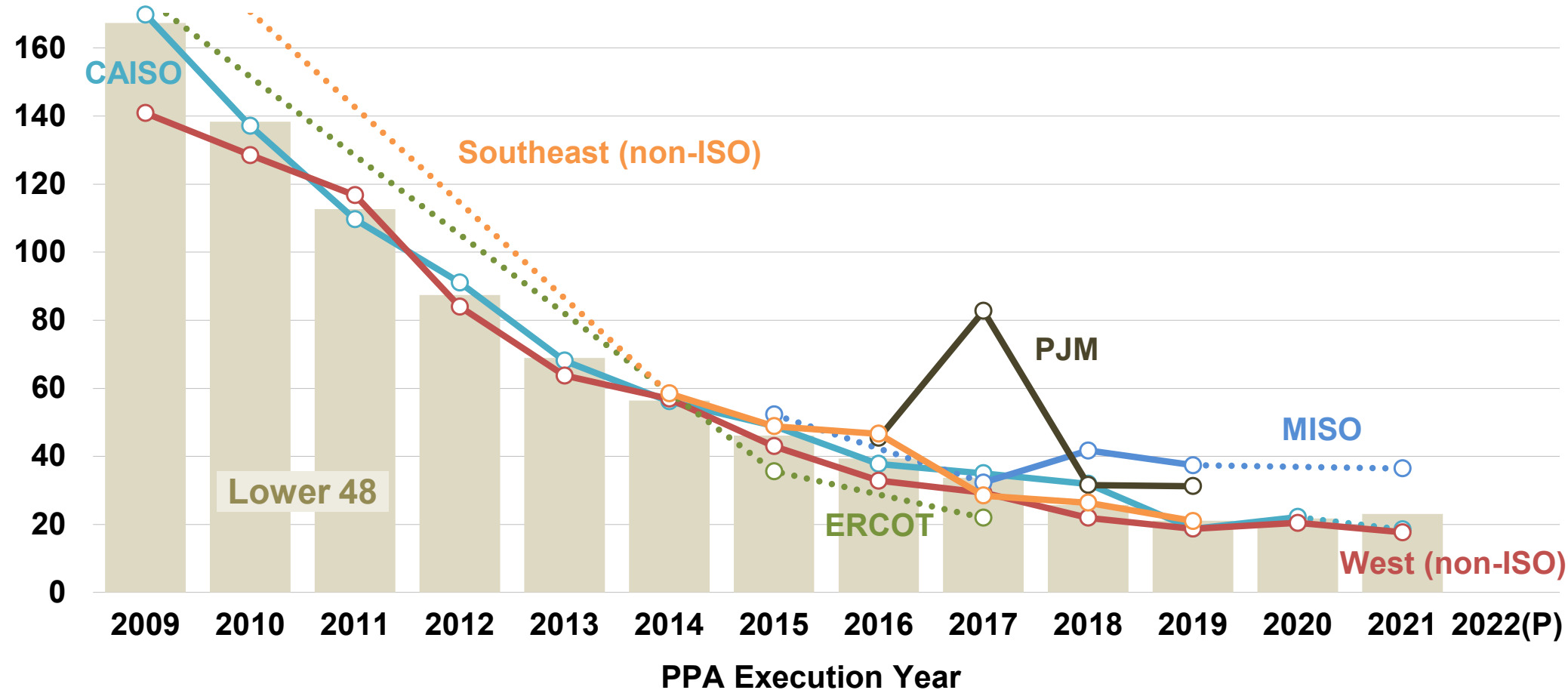
Post-2014 sample: 213 PPAs, 17.4 GW<sub>AC</sub>



- Power Purchase Agreement (PPA) prices are levelized over the full term of each contract, after accounting for any escalation rates and/or time-of-delivery factors, and are shown in real 2021 dollars
- Aided by the 30% ITC, most recent PPAs in our sample are priced around \$20/MWh for projects in CAISO and the non-ISO West, and \$30-\$40/MWh for projects elsewhere in the continental United States
- Hawaiian PPAs are often higher-priced (and most include battery storage, and so are not shown here—see later section)
- >95% of the sample is currently operational

# Average PPA prices in the Lower 48 fell by ~87% (or ~19%/year) from 2009-2019, but have been stagnant (or slightly higher) ever since

Average Levelized PPA Price (2021 \$/MWh)



This graph focuses on national and regional average PPA prices, rather than project-level (as in the prior slide).

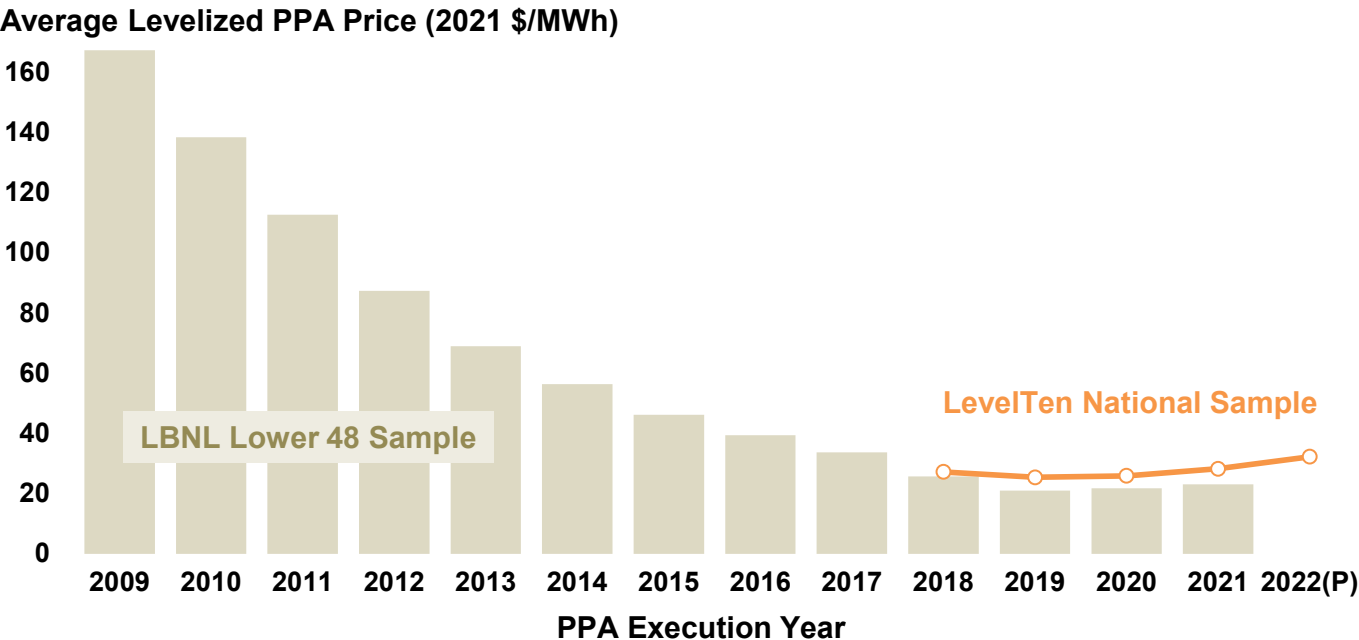
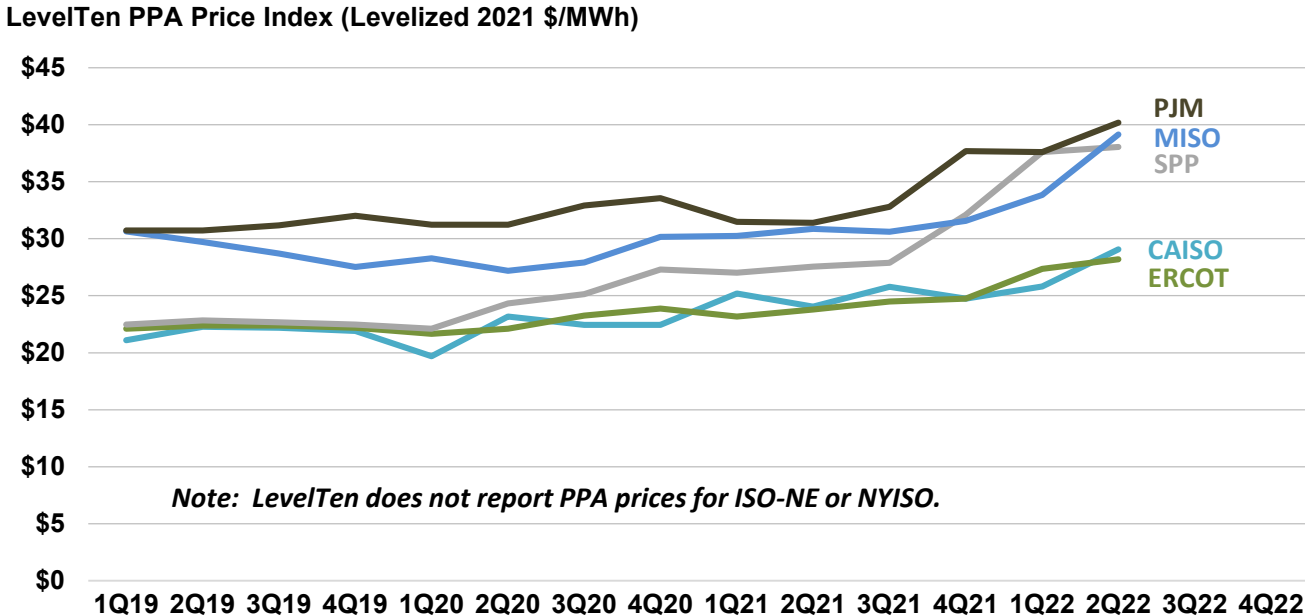
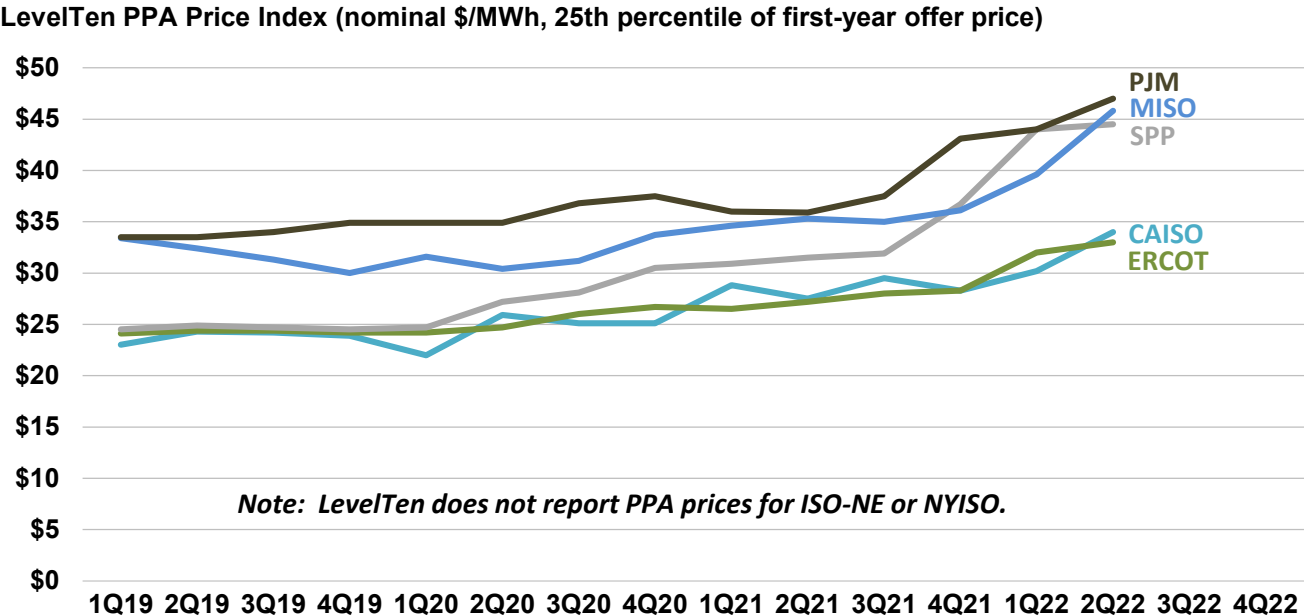
Note a slight uptick in the national average since 2019.

Year-Region combinations with fewer than 2 PPAs are excluded from the graph (dashed line segments indicate that the line is skipping over such years).

The graph reflects PV-only pricing, not PV+battery (PV+battery PPA prices are presented separately, in a later section).



# Converted to real dollar terms, LevelTen Energy's utility-scale PV PPA price indices match trends seen in the LBNL sample

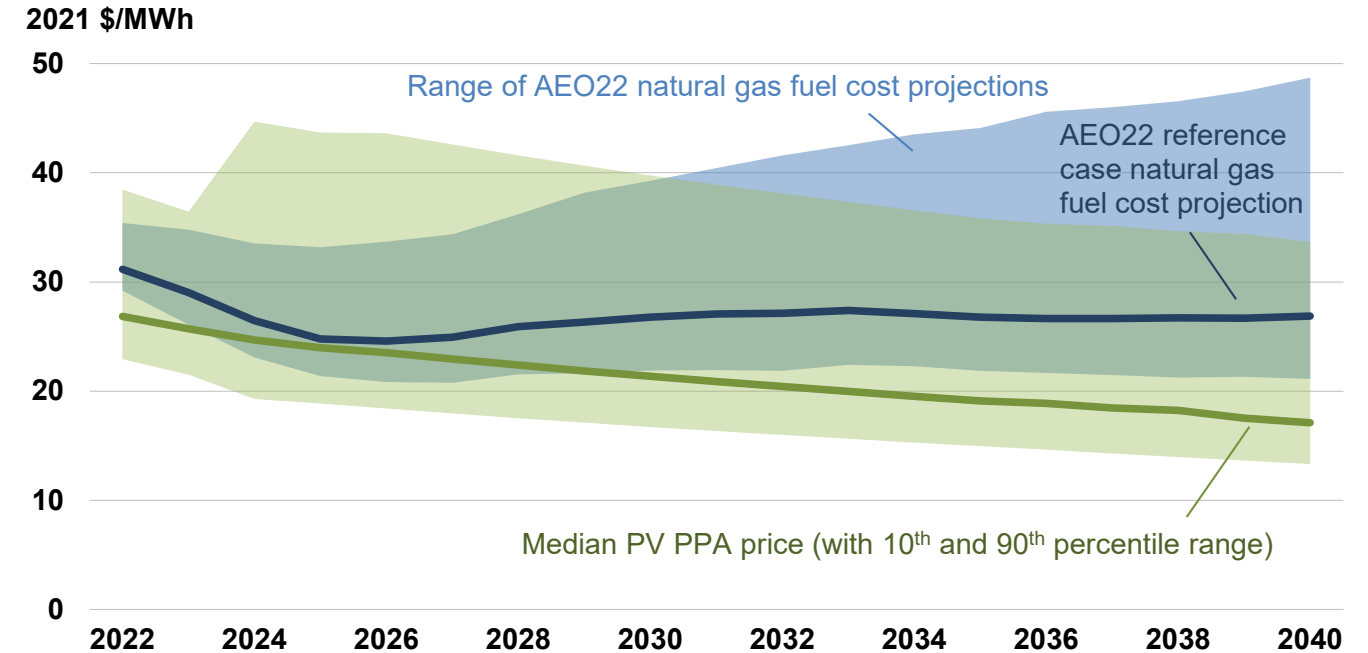
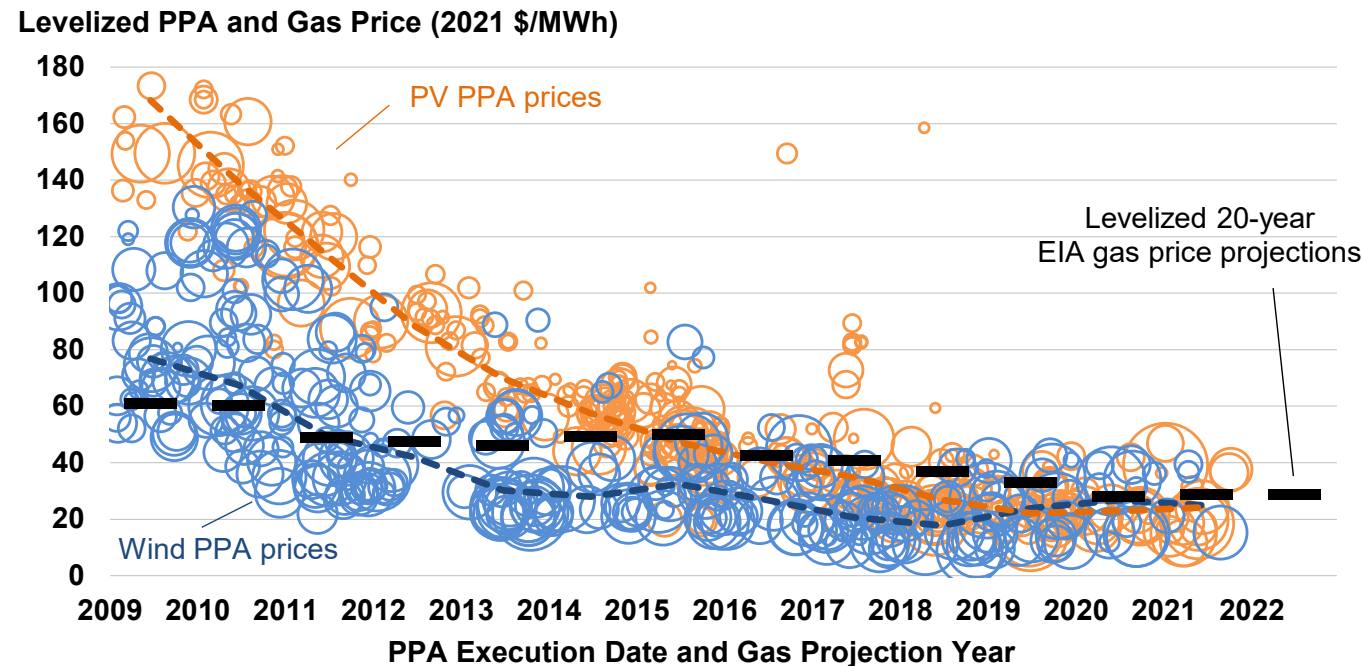


To augment our PPA price sample, and to gain visibility into corporate PPA pricing (which is not well-represented within our sample), we present LevelTen Energy's PPA Price Index.

LevelTen reports the 25<sup>th</sup> percentile of first-year offer prices in nominal dollar terms (upper left graph); in the upper right graph, we have converted the data to levelized real dollar terms (see the data workbook for notes on conversion methodology).

The bottom left graph shows consistency in national time trends between the two data sets, with the LevelTen data foreshadowing continued price increases in 2022.

# Solar PPA prices are now often competitive with wind PPA prices, as well as the cost of burning fuel in *existing* gas-fired generators

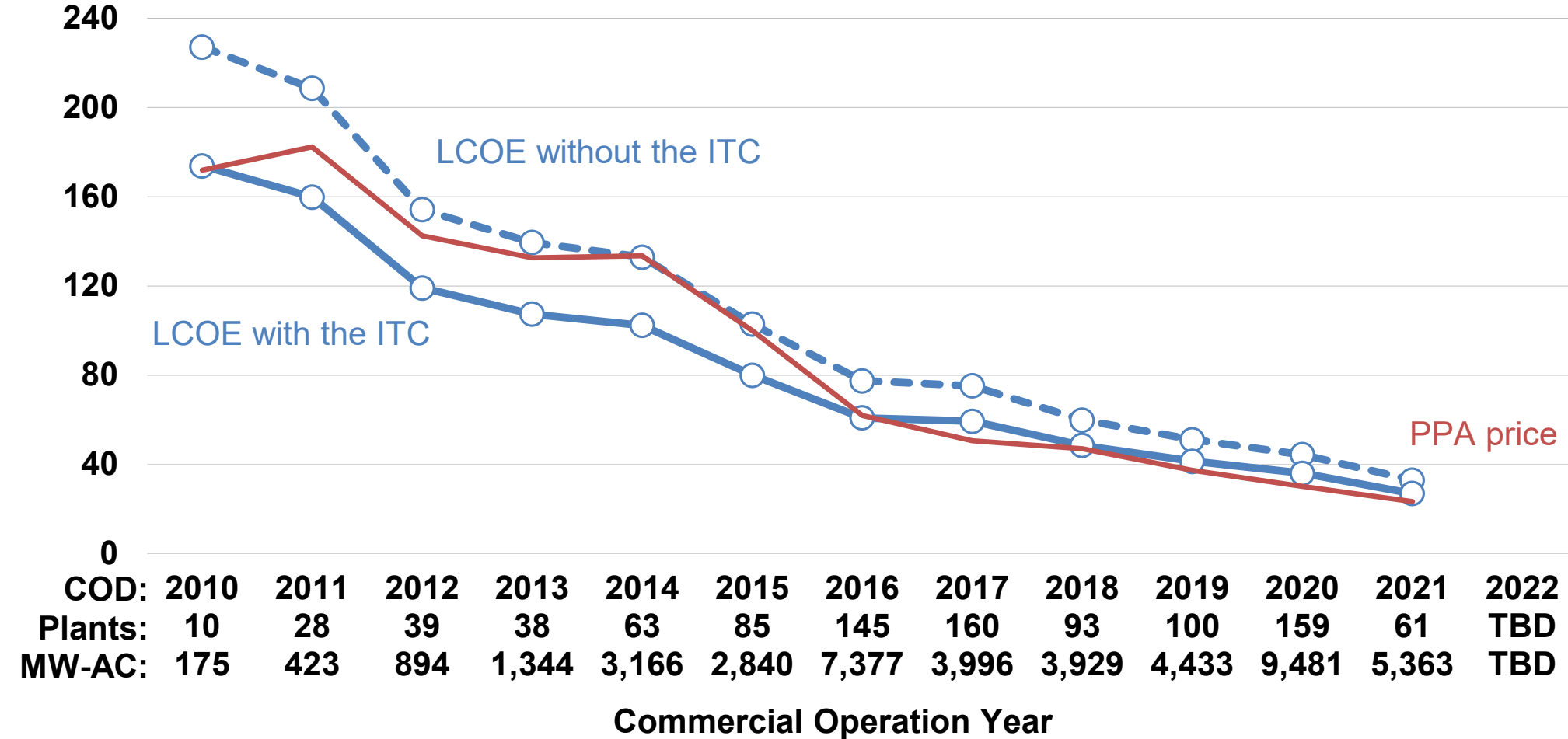


- The left graph shows that solar PPA prices have largely closed the gap with wind, and both are competitive with levelized gas price projections.
- The right graph compares recent solar PPA prices (extending out over their contract terms through 2040) to the range of gas price projections from AEO 2022. The median price from solar PPAs signed post-2019 is consistently below the projected AEO 2022 reference case cost of burning fuel in an **existing** combined-cycle natural gas unit (NGCC). The widening gap over longer terms suggests how PV can help protect against fuel price risk.
- Note that PV PPAs are priced to recover *both* capital *and* other ongoing operational costs—for an NGCC, this would add another ~\$23-\$51/MWh to the projected fuel costs shown in the graphs.

# Levelized PPA prices track the LCOE of utility-scale PV

LCOE Sample: 981 projects totaling 43,421 MW<sub>AC</sub>

Generation-Weighted Average LCOE and Levelized PPA Price (2021 \$/MWh)



|         |      |      |      |       |       |       |       |       |       |       |       |       |      |
|---------|------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|
| COD:    | 2010 | 2011 | 2012 | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022 |
| Plants: | 10   | 28   | 39   | 38    | 63    | 85    | 145   | 160   | 93    | 100   | 159   | 61    | TBD  |
| MW-AC:  | 175  | 423  | 894  | 1,344 | 3,166 | 2,840 | 7,377 | 3,996 | 3,929 | 4,433 | 9,481 | 5,363 | TBD  |

Prior LCOE graphs exclude the ITC, but here we graph LCOE both with and without the ITC, plotted against PPA prices by COD year (rather than by PPA execution date).

Levelized PPA prices fall within the range of the two LCOE curves over time, and since 2016 have closely tracked LCOE with the ITC, suggesting full pass-through of the credit and a competitive PPA market.

Also notable is the declining value of the ITC in \$/MWh terms: while the credit has remained constant over time in percentage terms (at 30%), it has shrunk in \$/MWh terms along with the CapEx to which it is applied.



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## Wholesale Market Value

# Wholesale market value analysis: data sets and methodology

We estimate the wholesale market value for each utility-scale PV project larger than 1 MW (as reported on Form EIA-860). We then aggregate the project-level data as generation-weighted averages for all seven ISOs and ten additional balancing authorities.

We draw from project-level modeled hourly solar generation (using NREL's System Advisor Model and site- and year-specific insolation data from NREL's National Solar Radiation Database and NOAA's High Resolution Rapid Refresh Model) and de-bias the generation by leveraging ISO-reported aggregate solar generation and plant-level reported generation by Form EIA-923.

**Energy value** is the product of hourly solar generation by plant or county and concurrent wholesale energy prices

- Plant-level debiased hourly solar generation
- Real-time energy price from nearest pricing node
- Focus on annual value of solar from all sectors

$$\text{Energy Value} = \frac{\sum \text{Postcurtailment Generation}_h * \text{Wholesale RT Energy Price}_h}{\sum \text{Precurtailment Generation}_h}$$

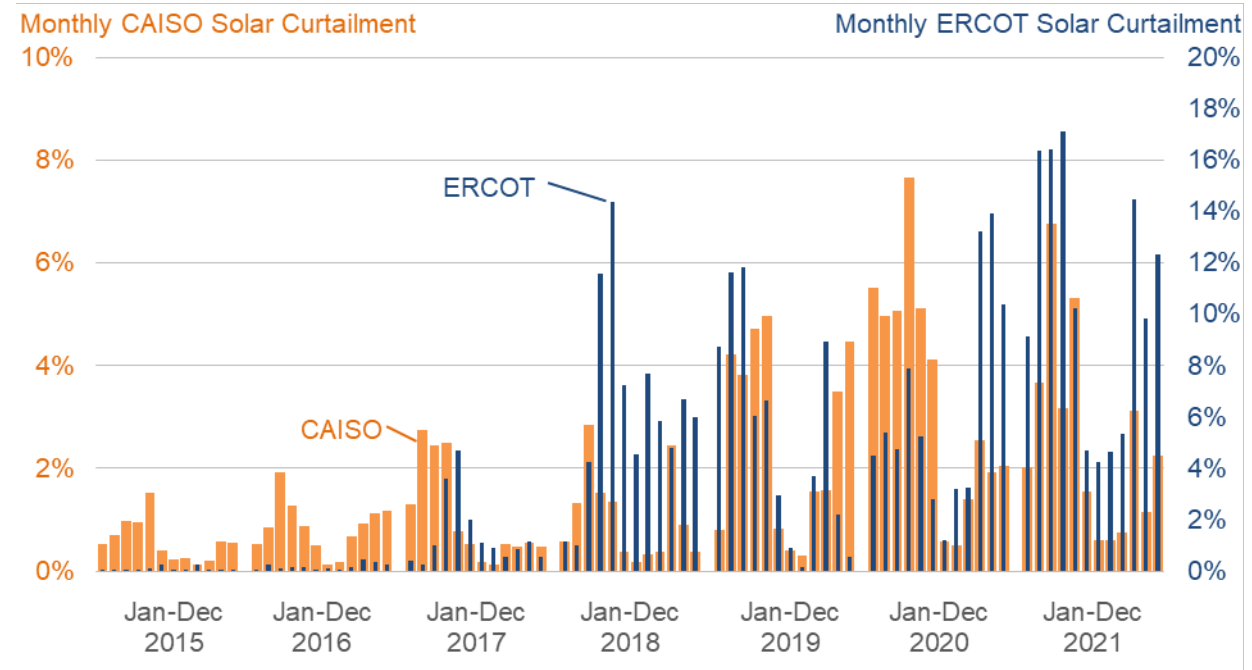
**Capacity value** is the product of a plant's or county's capacity credit and capacity prices

- Capacity credit based on plant-level profile; varies by month, season, or year
- Capacity prices from respective ISO region; prices vary by month, season, or year
- Estimate bilateral capacity prices for regions without organized capacity markets
- Focus on annual value of solar for projects with a full calendar year of operation
- Calculate capacity value for all solar, even if some solar does not participate in capacity markets

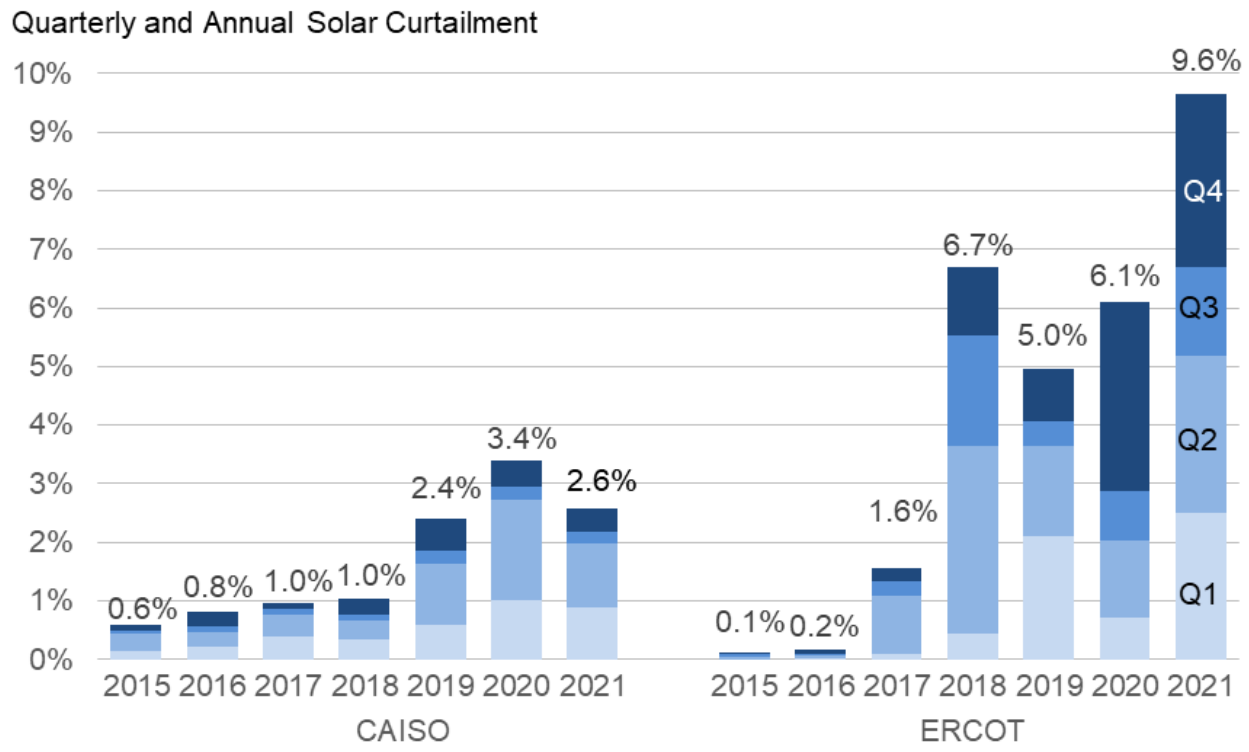
$$\text{Capacity Value} = \frac{\sum \text{Capacity Credit}_T * \text{Nameplate} * \text{Capacity Price}_T}{\sum \text{Precurtailment Generation}_T}$$

Total market value is simply the sum of energy and capacity value and does not include any potential additional revenue streams (ancillary service revenues, renewable energy credits, infrastructure deferral, resilience, energy security, or any other environmental or social values that are not already internalized in wholesale energy and capacity markets).

# Only two of the seven ISOs currently report solar curtailment: CAISO and ERCOT



The orange columns represent curtailment in CAISO (left axis), the blue ones in ERCOT (right axis)



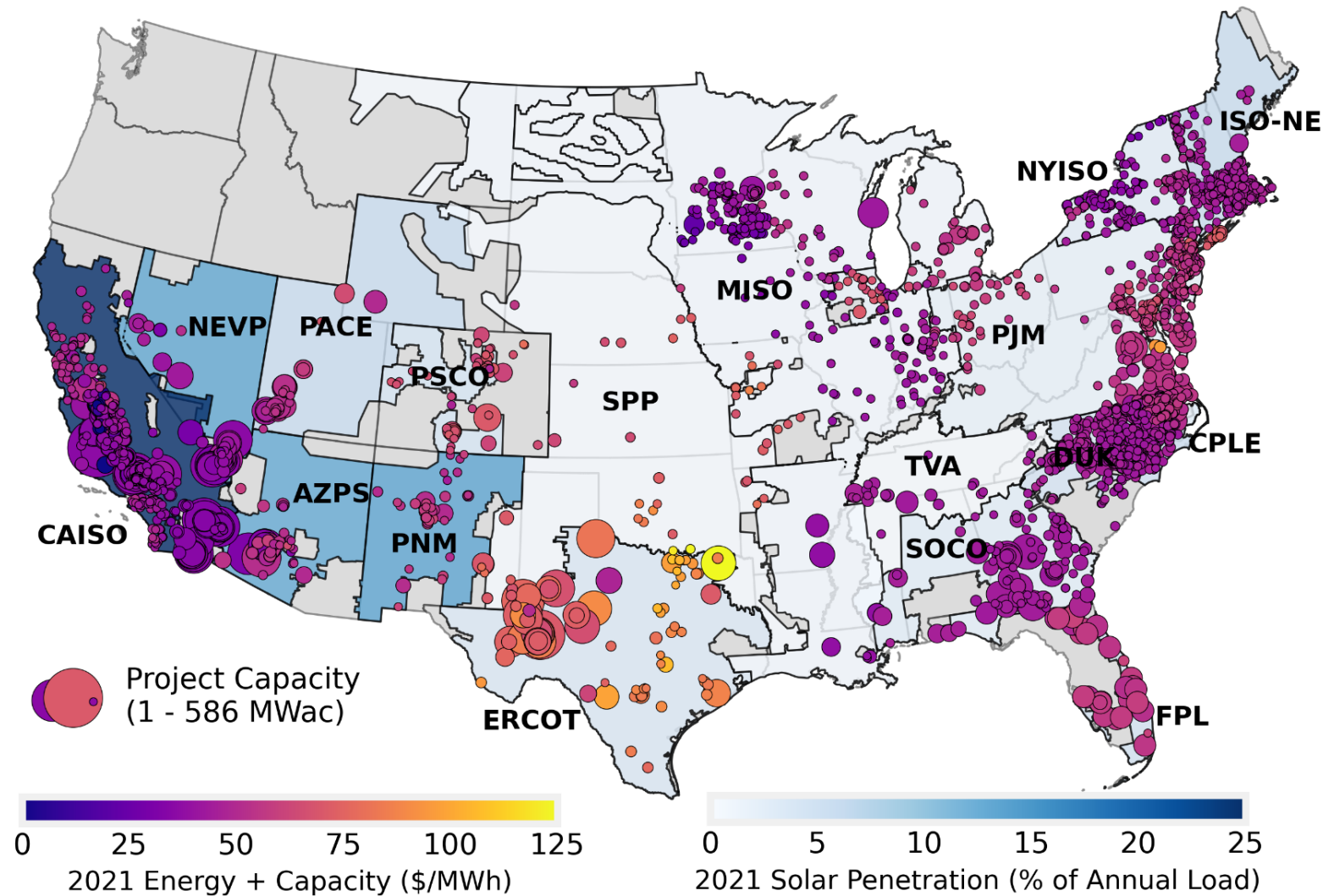
**CAISO:** 1,426 GWh of solar curtailed in 2021, equivalent to the annual output of a hypothetical 604 MW<sub>AC</sub> PV project operating at an average CA capacity factor of 27.0% (which would have been 28.1% if not for curtailment).

**ERCOT:** 1,876 GWh of solar curtailed in 2021, equivalent to the annual output of a hypothetical 952 MW<sub>AC</sub> PV project operating at an average TX capacity factor of 22.5% (which would have been 26.6% if not for curtailment).

Much higher *rate of curtailment* in ERCOT (9.6%) than in CAISO (2.6%) in 2021, even though solar’s penetration rate is far lower in ERCOT (3.5%) than CAISO (~23%). While CAISO’s curtailment is usually focused in the spring time, curtailment in ERCOT occurs in spring, fall, and winter.

# Solar's energy and capacity value varied by location

Solar Value for Projects larger than 1MW in 2021



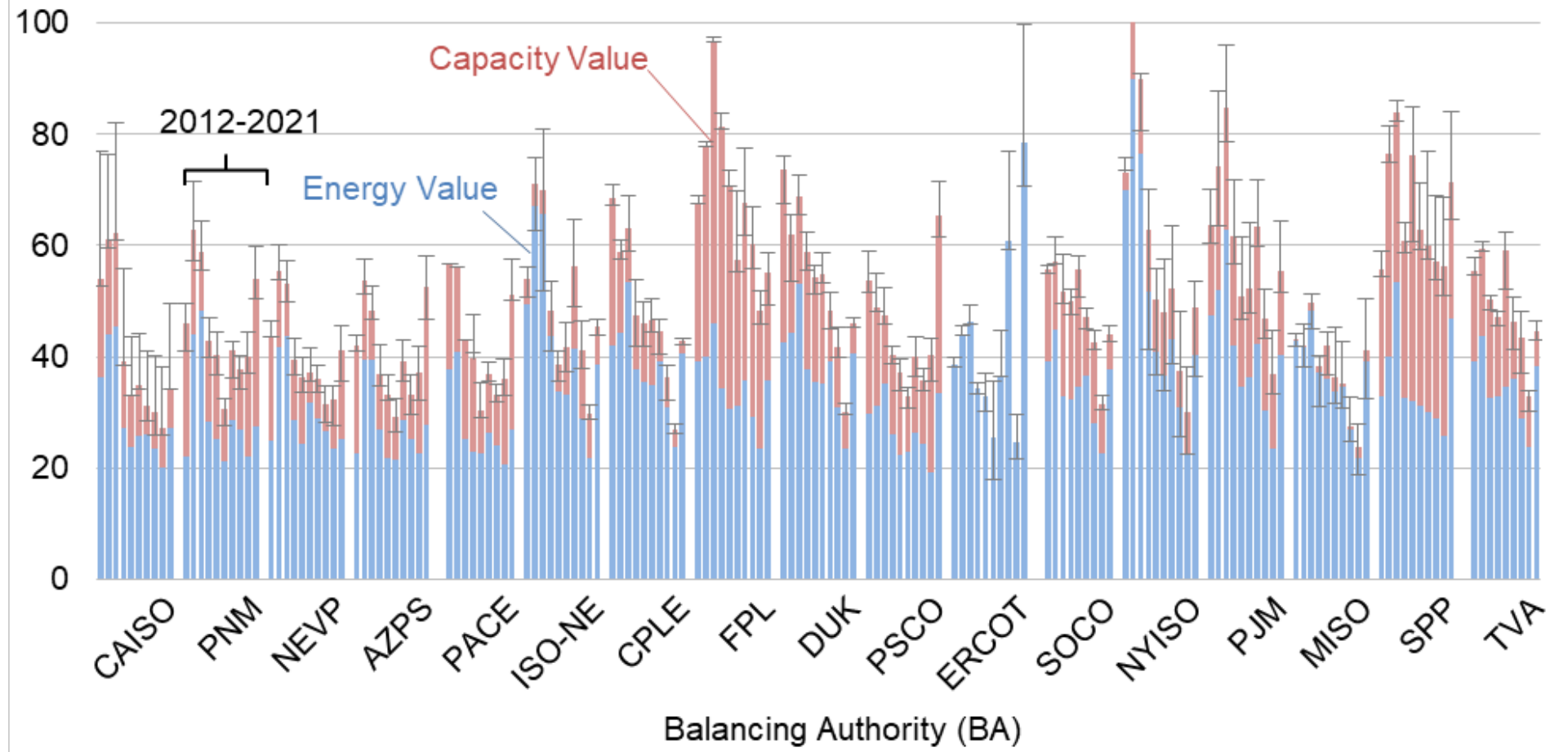
Solar's energy and capacity value varies from one wholesale market to another: It is low in CAISO at \$34/MWh, but high in ERCOT (\$78/MWh), SPP (\$71/MWh) and PSCO (\$66/MWh).

But value also varies within regions, driven by transmission congestion, solar resource quality or differing use of technology like trackers.

For example, in ERCOT, the western zone typically has lower solar values than the eastern zone, and the 10<sup>th</sup>-90<sup>th</sup> percentile value range across all of ERCOT in 2021 was \$71-\$100/MWh. Other markets show very little value variation (ISO-NE's range is only \$44-47/MWh). CAISO and MISO have the largest relative value spread of 45% (~\$33-\$50/MWh).

# Rising electricity prices lifted solar's energy value in 2021, bringing total energy and capacity value to \$47/MWh (50% above 2020 levels)

Average Solar Value, with 10<sup>th</sup>/90<sup>th</sup> Percentiles of Combined Value (2021 \$/MWh)



In 2021, market value was lowest in CAISO (\$34/MWh) and highest in ERCOT (\$78/MWh).

The regional solar value is the generation-weighted average value of all large-scale (1 MW+) solar generation in a given balancing authority.

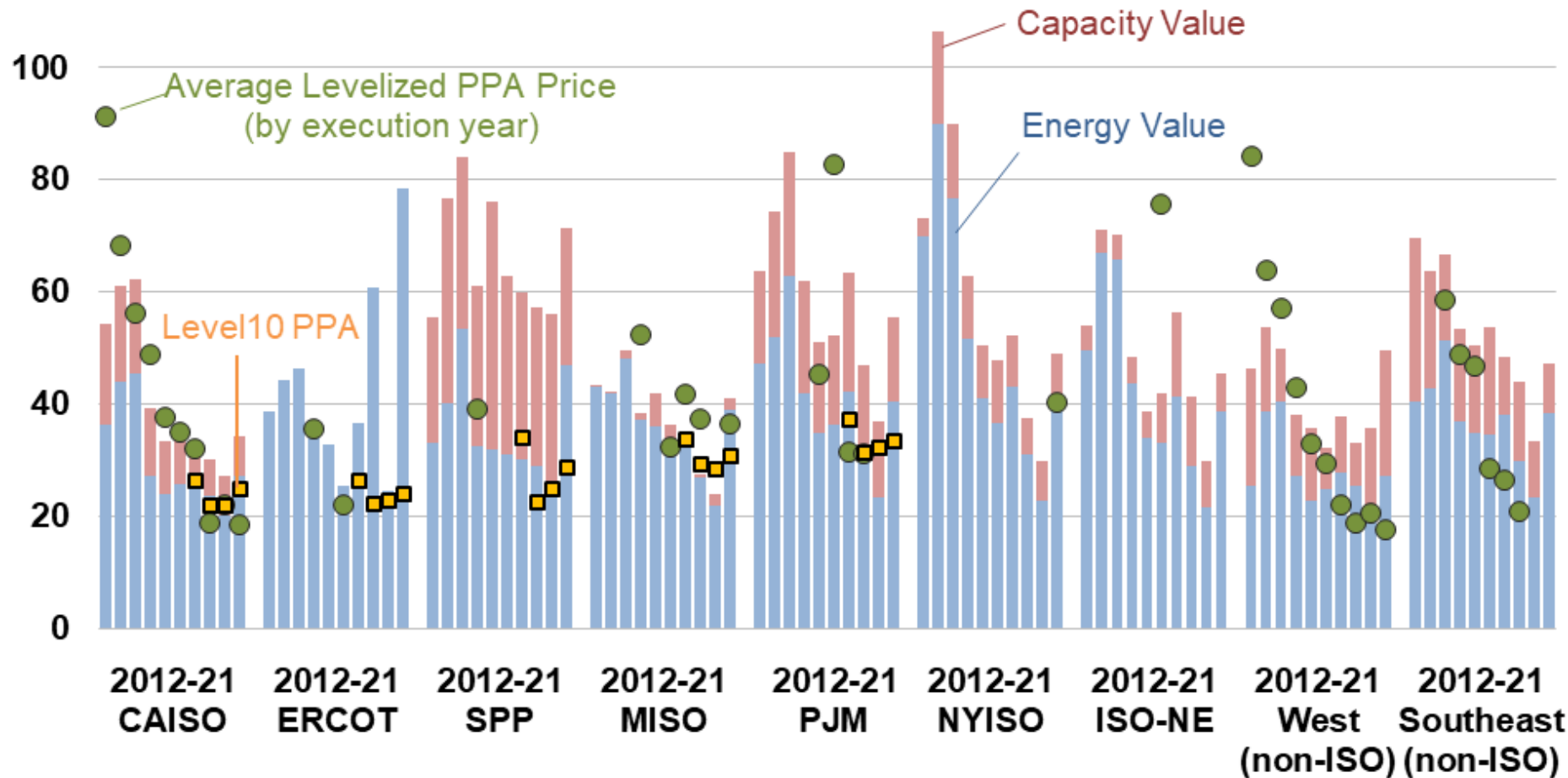
The energy value typically makes up the bulk of total market value (80% in 2021), but capacity value is significant in eastern markets in particular.

Variation across years mostly reflect fluctuations in wholesale power prices, but in CAISO, the visible decline in value over time also reflects increasing solar penetration.



# In a subset of regions for which we have sufficient PPA sample, falling PPA prices have largely kept pace with declining solar value

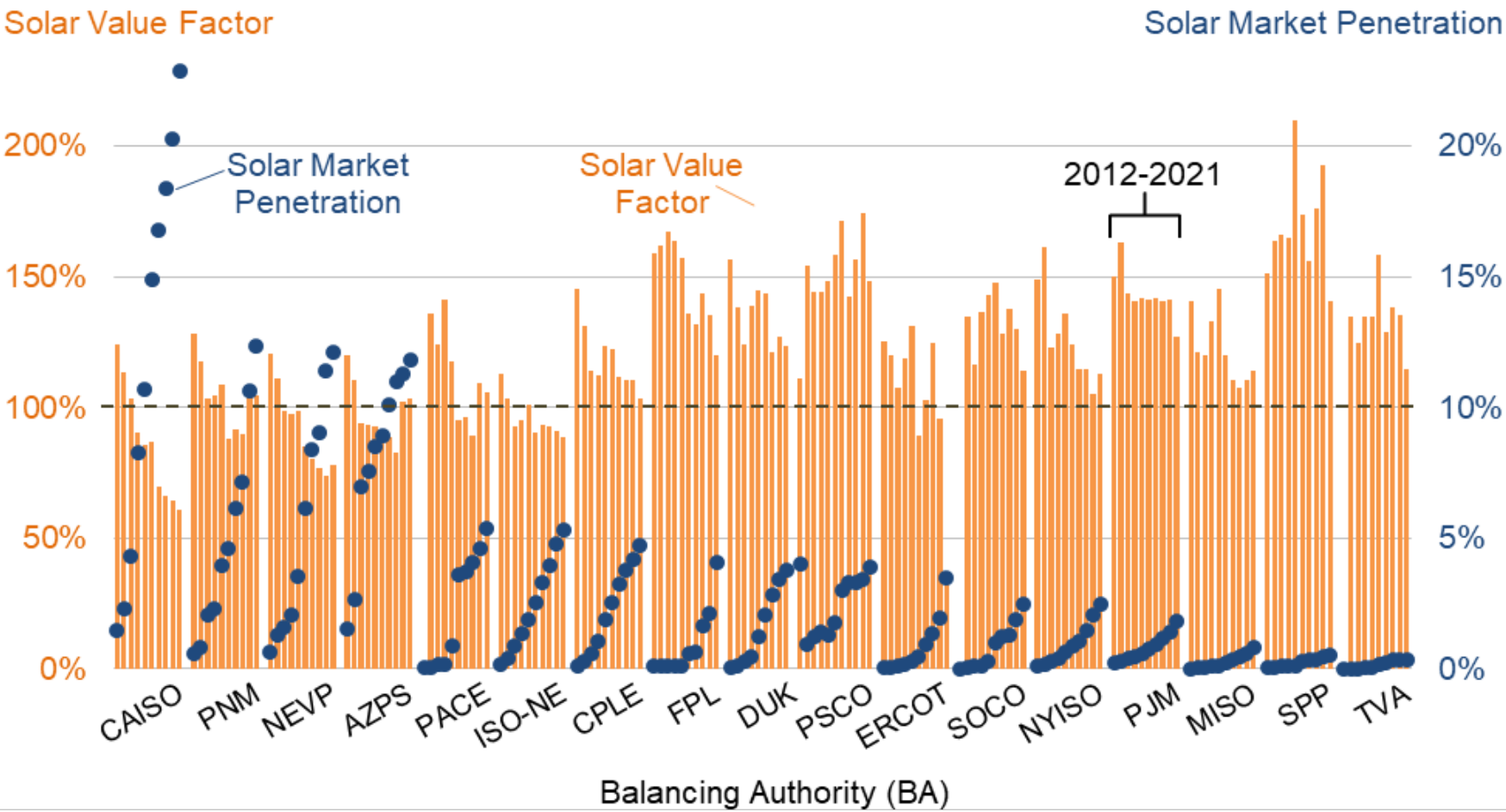
Solar Value and PPA Price (2021 \$/MWh)



The green dots show the average levelized solar PPA price within each region among new contracts signed in each year as reported by Berkeley Lab, the yellow squares represent PPA price estimates by LevelTen. We do not have sufficient PPA data to present robust trends for each balancing authority.

While solar's market value within several of these regions has declined over time, falling PPA prices have largely kept pace. In 2021, rising wholesale energy prices more than compensated for moderate PPA price increases, making solar more competitive than it has ever been across the nation.

# Solar provides below-average value in some regions with high solar penetration rates



The columns represent the solar value factor (left axis), the dots show growth in solar market penetration (right axis)

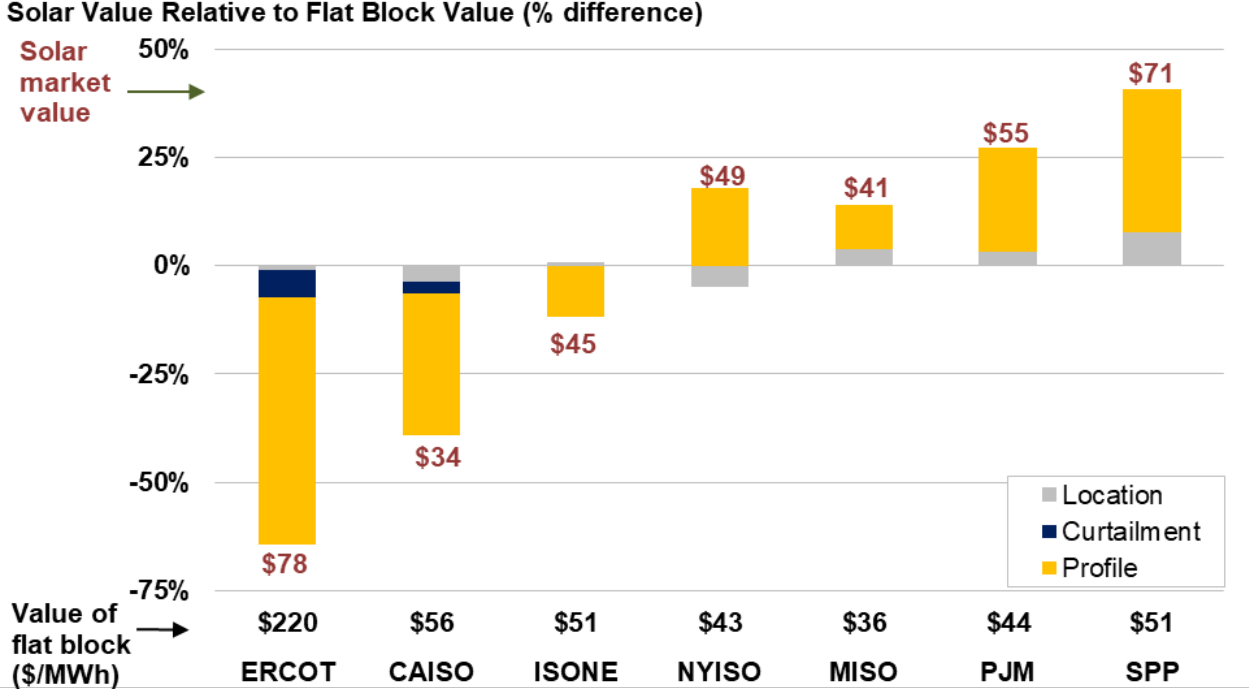
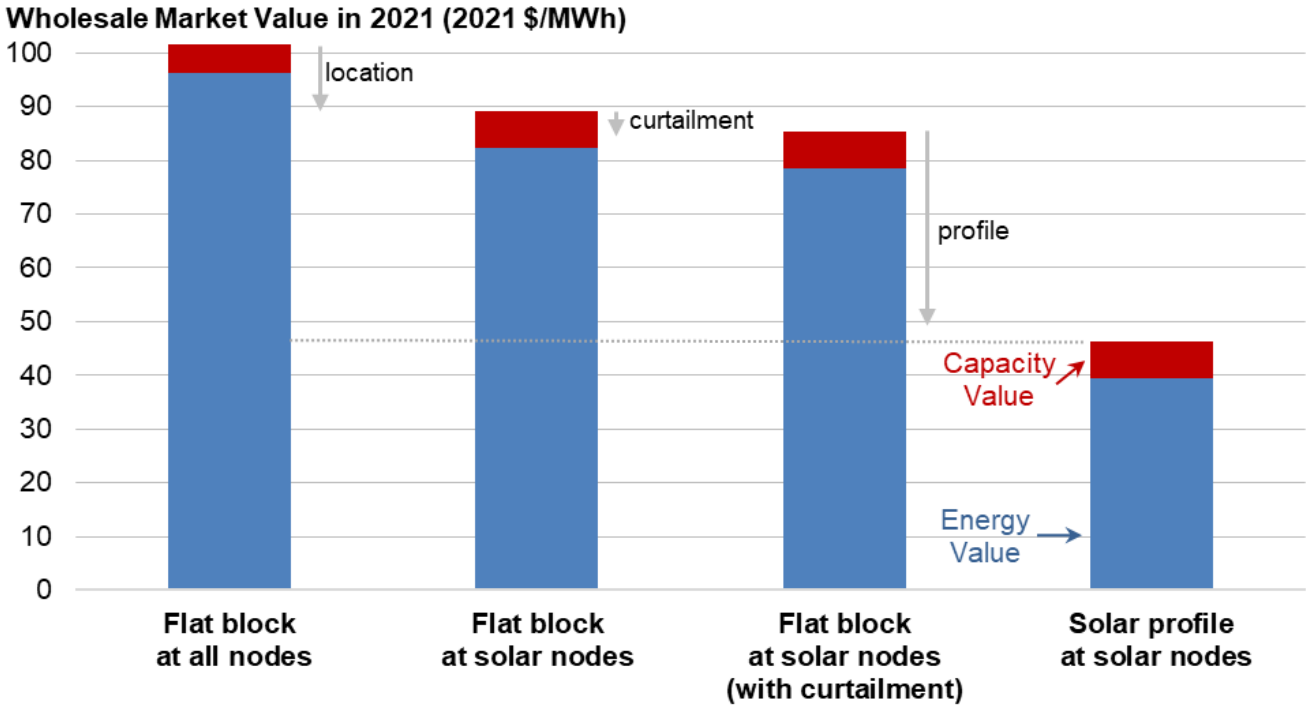
The “Value Factor” is defined as the ratio of solar’s total market value (both energy and capacity) to the market value of a “flat block” (i.e., a 24x7 block) of power.

It indicates whether the total revenue captured by solar is higher (>100%) or lower (<100%) than the average wholesale price across all hours.

It controls for fluctuations in energy and capacity prices across years (and across ISOs), and focuses instead on the impact of solar’s generation profile (and penetration) on value.

Most regions with the highest solar penetration rates (CAISO, NEVP, and ISO-NE) show Value Factors less than 100%. However, in PNM and AZPS solar still provided above-average value despite serving 12% of the annual load.

# Solar's generation profile was the largest source of value differences between solar and a flat block in 2021



The mean energy value of a flat block across the seven ISOs increased fourfold in 2021 relative to 2020, driven by ERCOT's polar vortex event that sent energy prices above \$9000/MWh. Because solar couldn't capture those high prices at night, the value impact of the solar profile appears disproportionately large.

But even outside of ERCOT, solar's generation profile has the largest impact and either hurts (in CAISO and ISO-NE) or helps (in NYISO, MISO, PJM, and SPP) solar's value (relative to a flat block).



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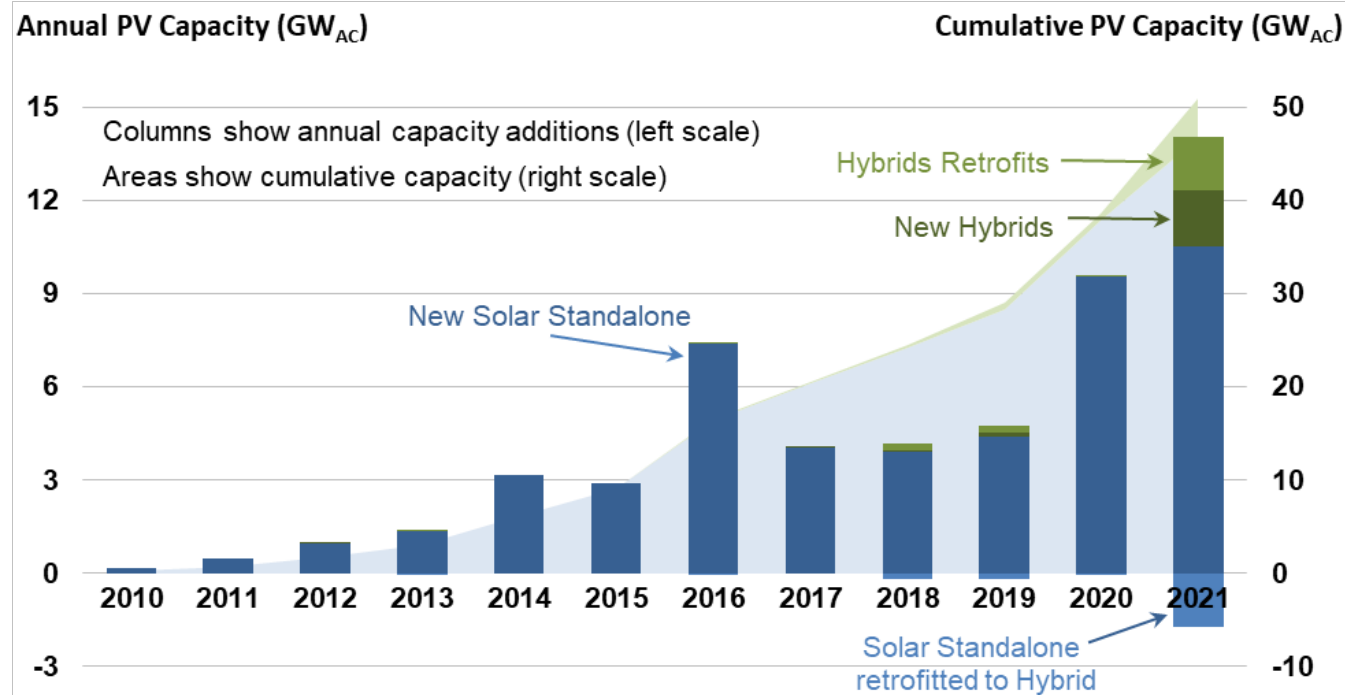
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## PV+Battery Hybrid Plants

(for more of Berkeley Lab's analysis of hybrid power plants, see <https://emp.lbl.gov/hybrid>)

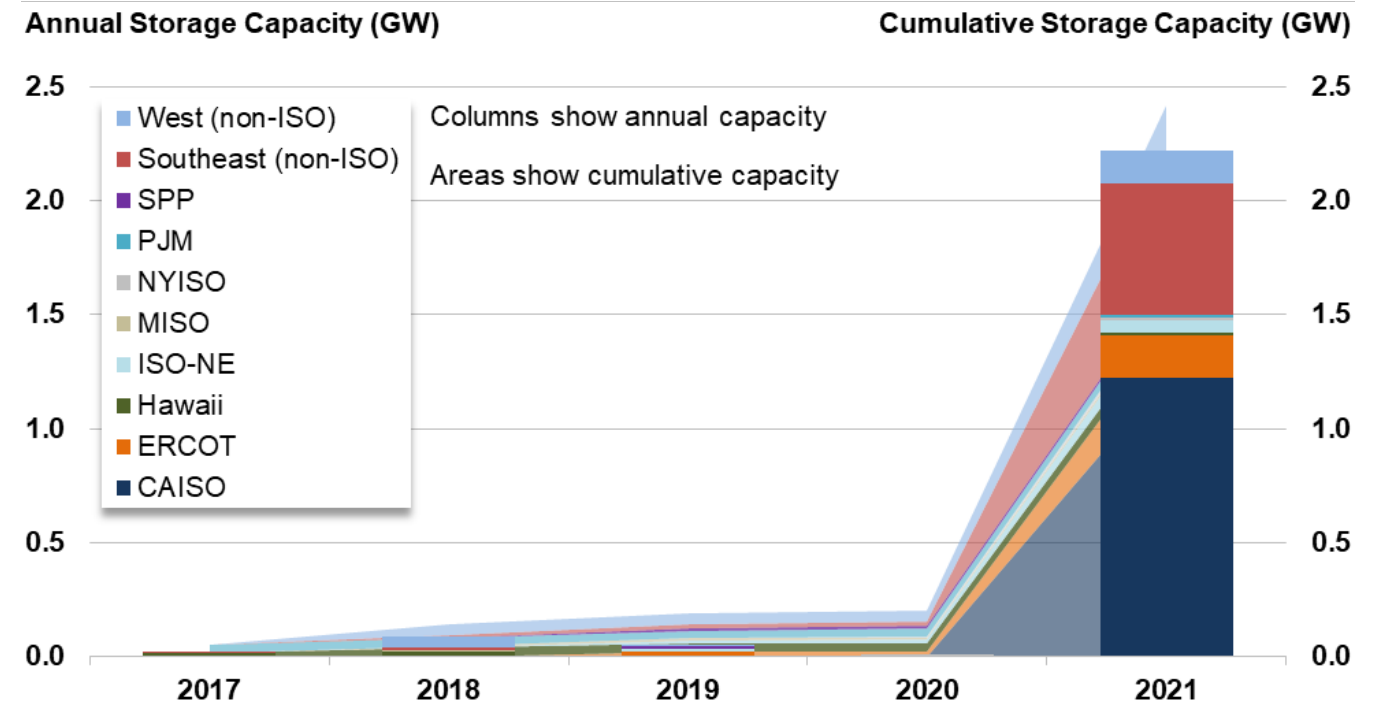
# Deployment of PV-battery hybrid plants exploded in 2021

**Sample:** 73 projects totaling 4,210 MW<sub>AC</sub> of PV, 2,218 MW<sub>AC</sub> of battery capacity, and 6,949 MWh of battery energy



The large-scale PV+battery hybrid build-out started slowly in 2016, with just 1-11 plants/year built through 2020, adding storage to less than 350 MW<sub>AC</sub> of solar each year.

The pace accelerated in 2021, when 47 PV plants built storage, either as a retrofit to an existing PV plant (18 plants, 1.73 GW<sub>AC</sub>-PV) or as a new greenfield plant (29 plants, 1.80 GW<sub>AC</sub>-PV).

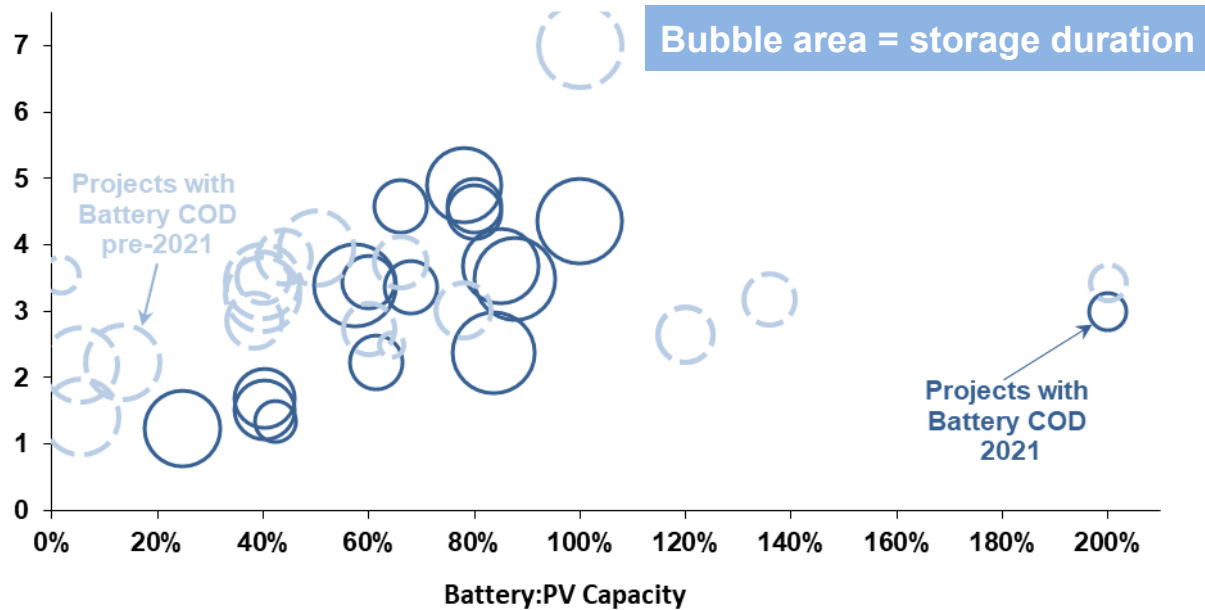


Most of the new storage was built in CAISO (14 plants, 1.2 GW storage capacity/4.8 GWh storage energy), Florida (4 plants, 0.5 GW capacity/1.1 GWh energy), and ERCOT (3 plants, 0.2 GW storage capacity/0.2 GWh energy). Massachusetts built smaller plants via the MA Smart program (14 plants, 51 MW capacity/460 MWh energy)

# For PV+battery hybrid plants, the battery cost adder scales with increased storage capacity and duration

**Sample:** 52 plants totaling 2,824 MW<sub>AC</sub> of PV and 1,725 MW/ 5,361 MWh of batteries with CODs from 2018-2021

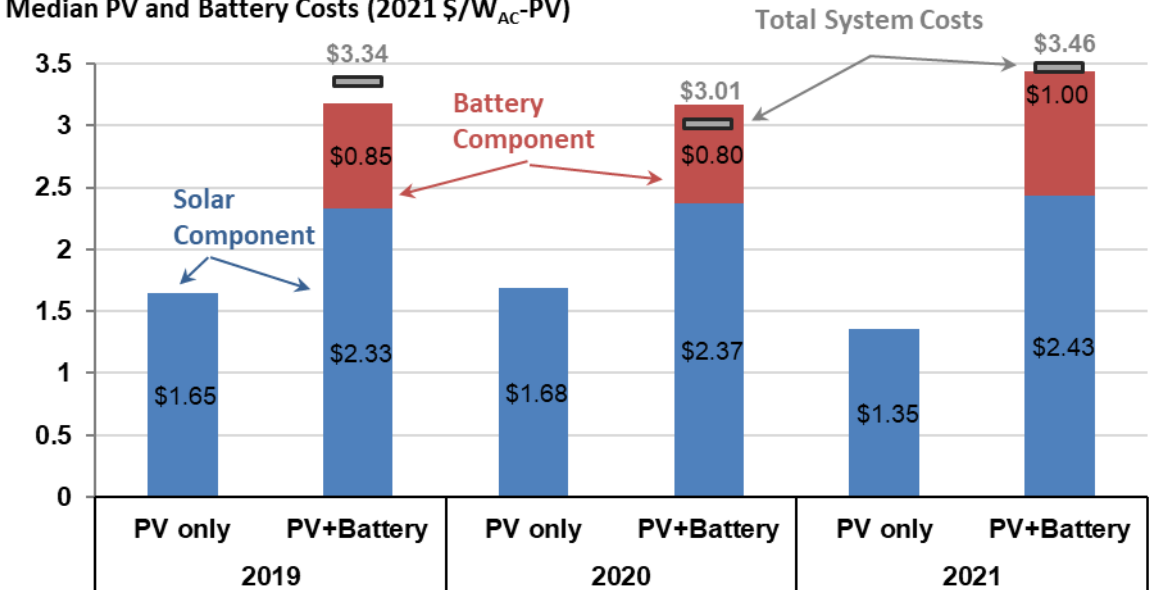
Combined PV+Battery Costs (2021 \$/W<sub>AC</sub>-PV)



Battery systems have become larger in size relative to the PV capacity (2021 median: 73%) and storage duration has increased (2021 median: 2.2 hours at rated capacity).

As a consequence, the median combined PV+battery costs are up slightly from prior years at \$3.5/W<sub>AC</sub>-PV in 2021.

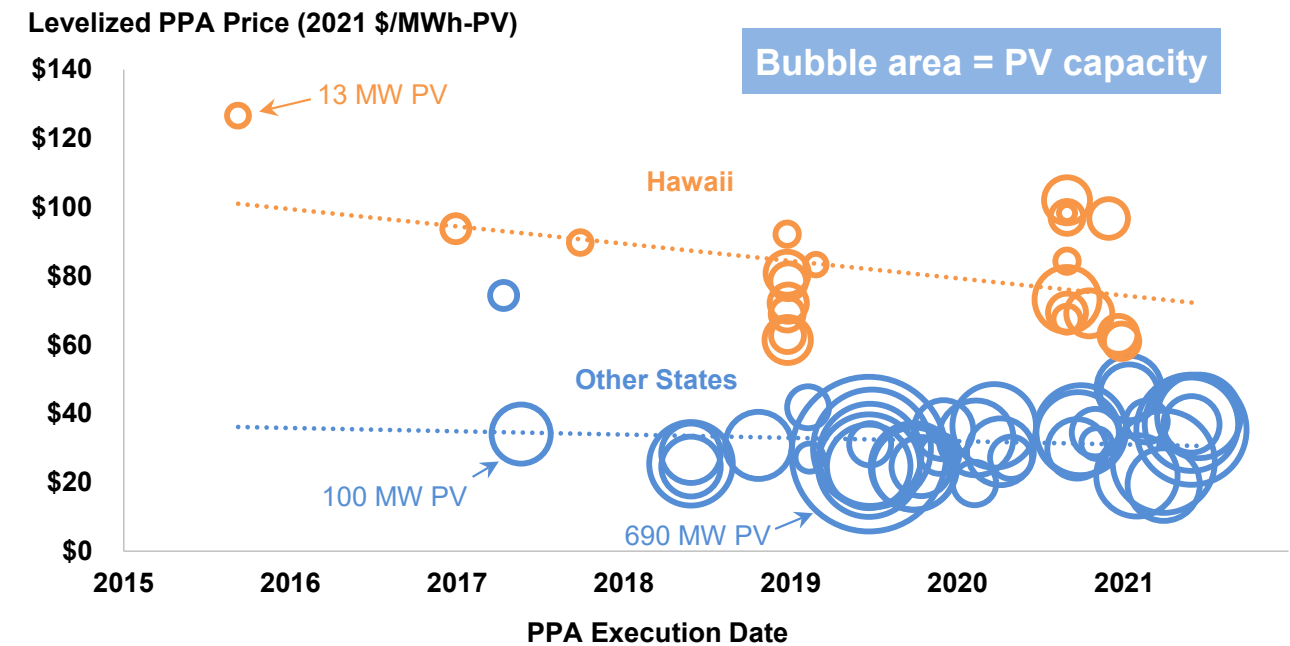
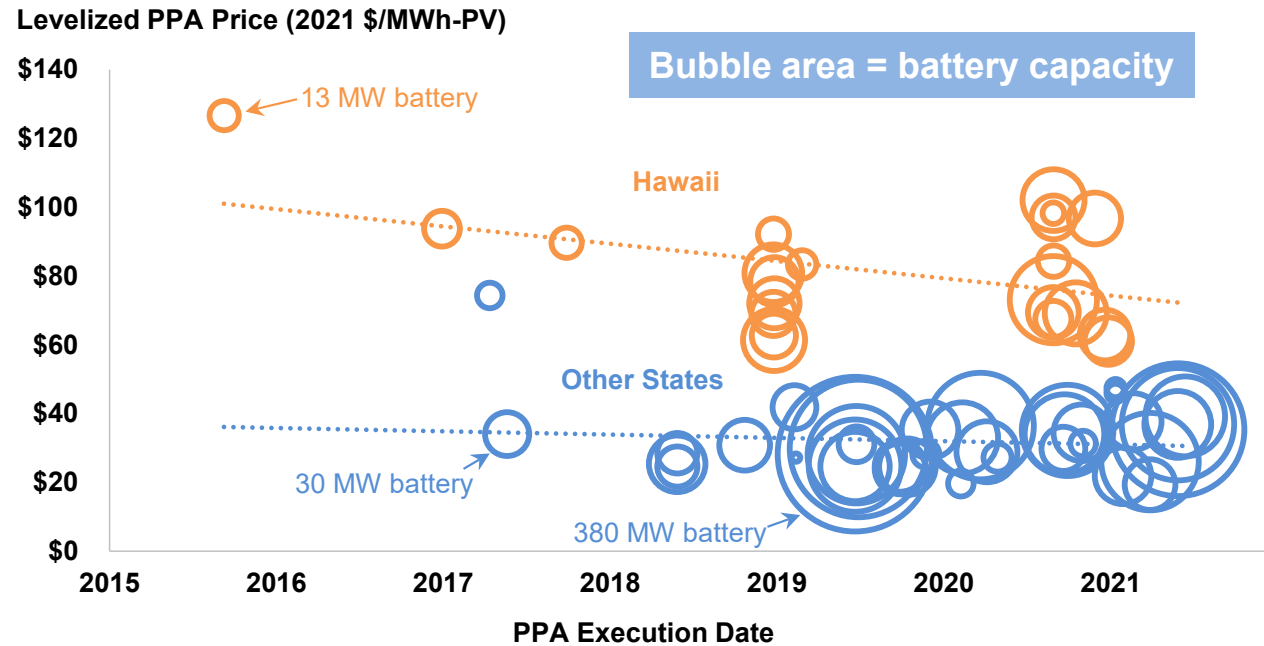
Median PV and Battery Costs (2021 \$/W<sub>AC</sub>-PV)



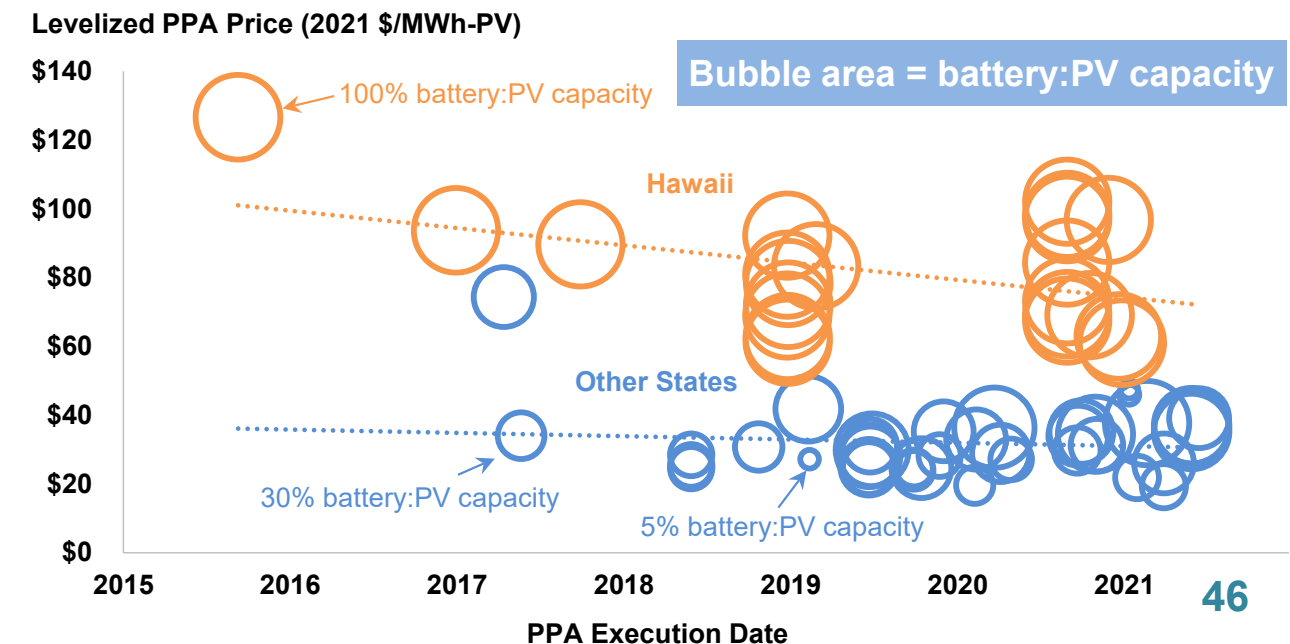
Median battery costs are \$264/kWh among the seven 2021 projects reporting component costs, representing a cost adder of \$1.0/W<sub>AC</sub>-PV, or 29% of overall hybrid plant installed costs. Solar components of hybrid projects may be more costly than standalone PV due to:

- a greater inverter loading ratio (overbuilt module arrays),
- retrofits to older PV projects when solar was more expensive,
- an uneven accounting of costs between the PV and battery components.

# PPA prices for PV+battery hybrids have declined over time; Hawaii priced at a premium



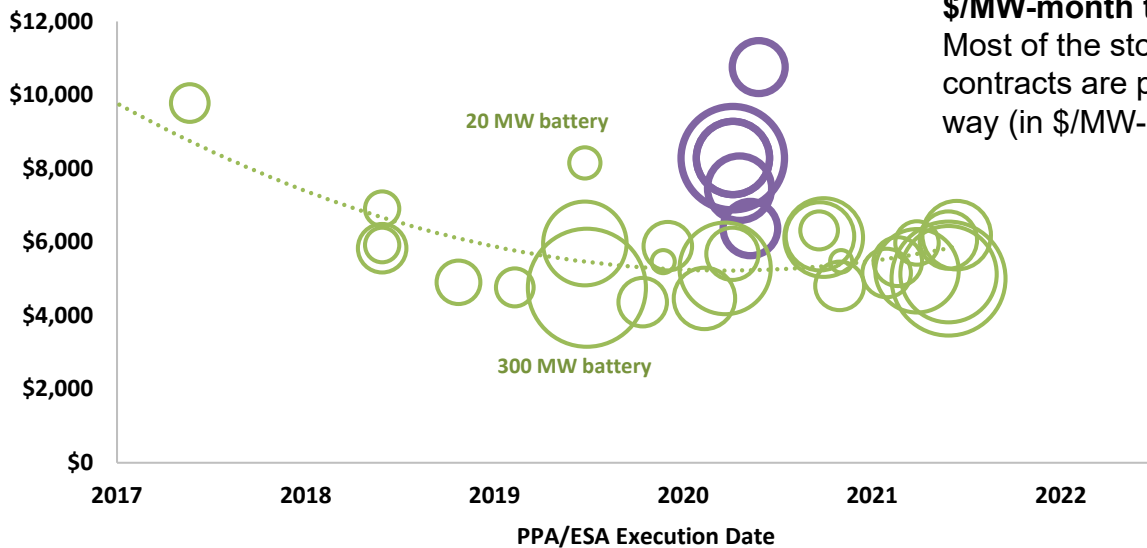
- ❑ All 3 graphs show same data from sub-sample of 61 plants (retrofits not included); the only difference is what the bubble size represents
  - Hawaii (orange): 22 plants, 0.8 GW<sub>AC</sub> PV, 0.8 GW<sub>AC</sub> battery
  - Other States (blue): 39 plants, 6.3 GW<sub>AC</sub> PV, 3.1 GW<sub>AC</sub> battery
- ❑ Downward trend over time, particularly in HI, but refinement is complicated by multi-dimensionality of these plants; other states are more heterogeneous than HI in terms of solar resource
- ❑ Battery:PV capacity ratio always at 100% in HI; lower on the mainland (but increasing over time—see bottom right graph)
- ❑ Storage duration ranges from 2-8 hours; 50 of the 61 plants have 4-hour duration (other 11 are 5x2 hour, 1x3.7 hour, 4x5 hour, and 1x8 hour)



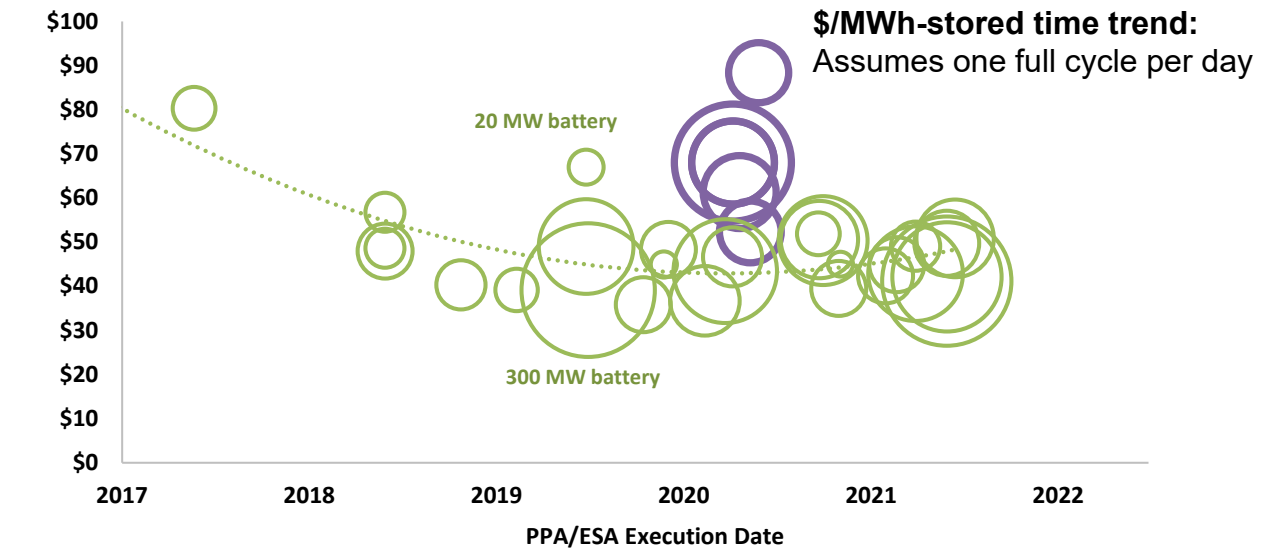
# PPAs that price the PV and storage separately enable us to calculate a “levelized storage adder,” shown here 4 different ways

Graphs show adders from 34 PV hybrids in CA (17), NM (8), NV (7), AZ (1) and OR (1) totaling >3 GW<sub>AC</sub> of batteries, all with 4-hour duration

Levelized Storage Adder (2021 \$/MW-month)



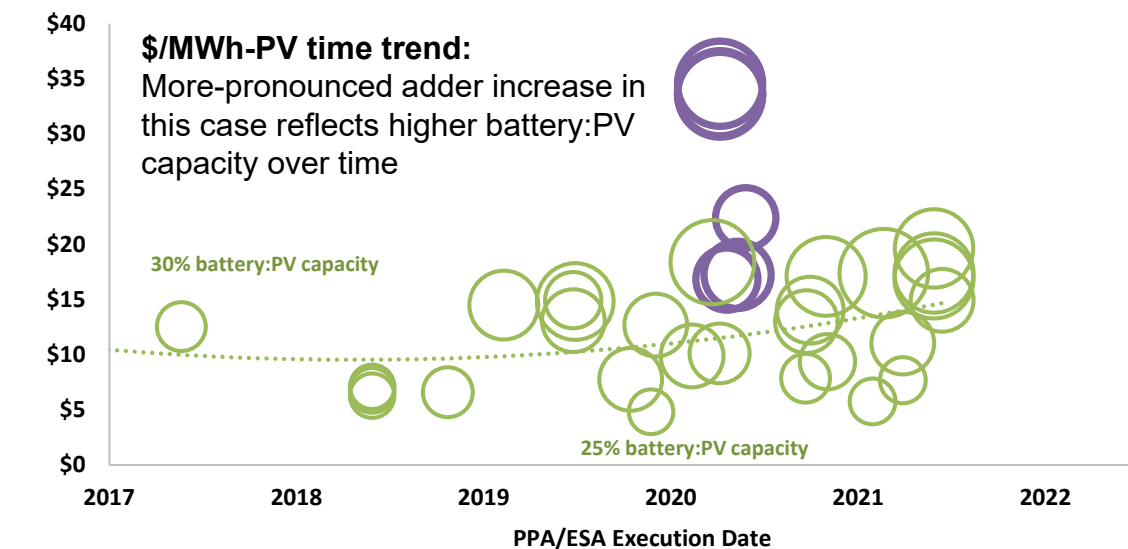
Levelized Storage Adder (2021 \$/MWh-stored)



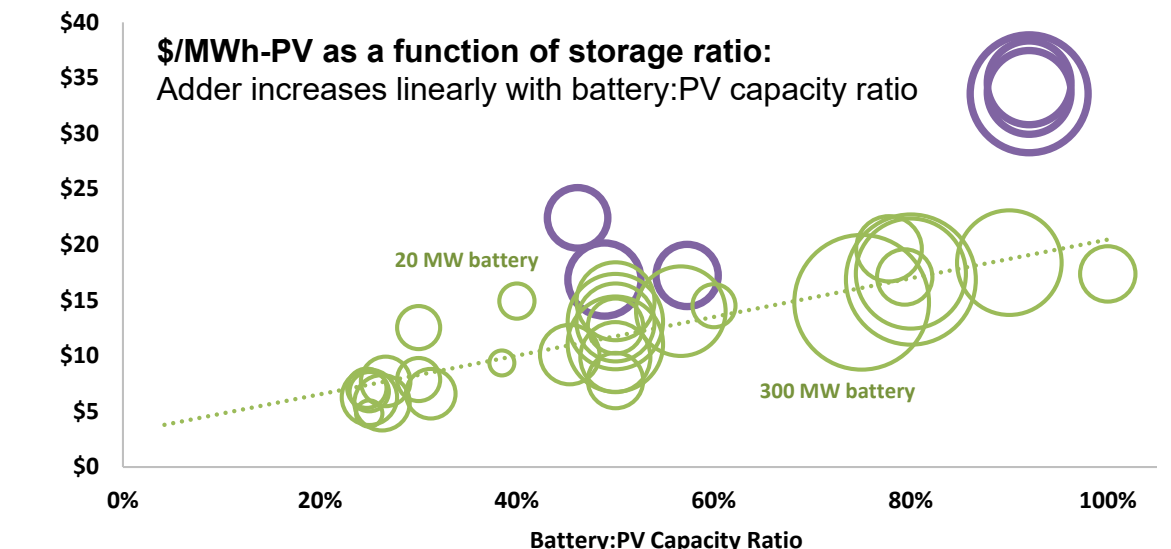
**Green = greenfield**  
**Purple = battery retrofit**

Trend lines represent greenfield plants only. Bubble size corresponds to battery capacity except in bottom-left graph, where it corresponds to battery:PV capacity.

Levelized Storage Adder (2021 \$/MWh-PV)



Levelized Storage Adder (2021 \$/MWh-PV)







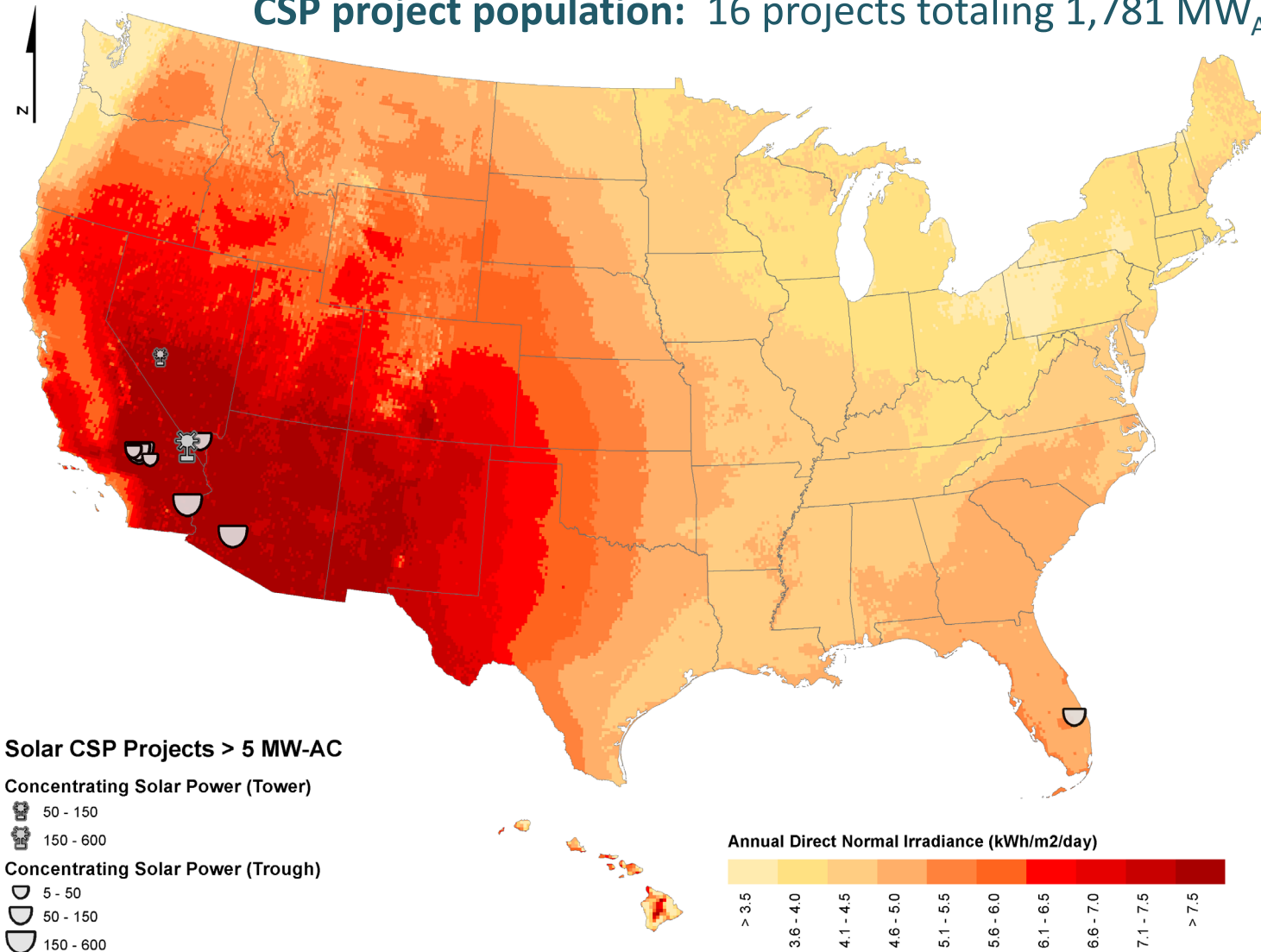
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# Concentrating Solar Thermal Power (CSP) Plants

# Sample description of CSP projects

CSP project population: 16 projects totaling 1,781 MW<sub>AC</sub>



After nearly 400 MW<sub>AC</sub> built in the late-1980s (and early-1990s), no new CSP was built in the U.S. until 2007 (68 MW<sub>AC</sub>), 2010 (75 MW<sub>AC</sub>), and 2013-2015 (1,237 MW<sub>AC</sub>).

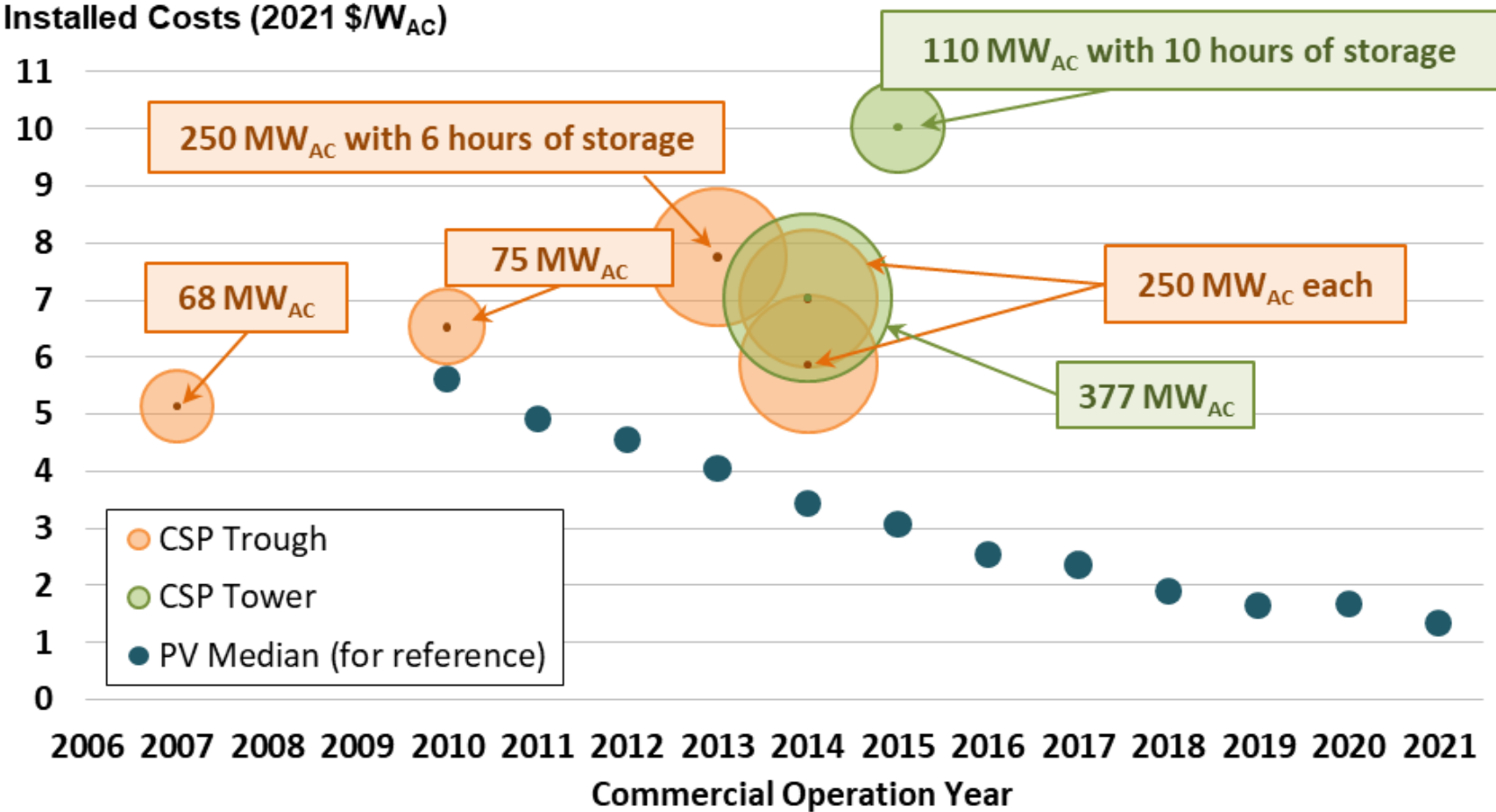
Prior to the large 2013-15 build-out, all utility-scale CSP projects in the U.S. used parabolic trough collectors.

The five 2013-2015 projects include:

- 3 parabolic troughs (one with 6 hours of storage) totaling 750 MW<sub>AC</sub> (net) and
- 2 “power tower” projects (one with 10 hours of storage) totaling 487 MW<sub>AC</sub> (net).

# Not much movement in the installed costs of CSP

CSP cost sample: 7 projects totaling 1,381 MW<sub>AC</sub>



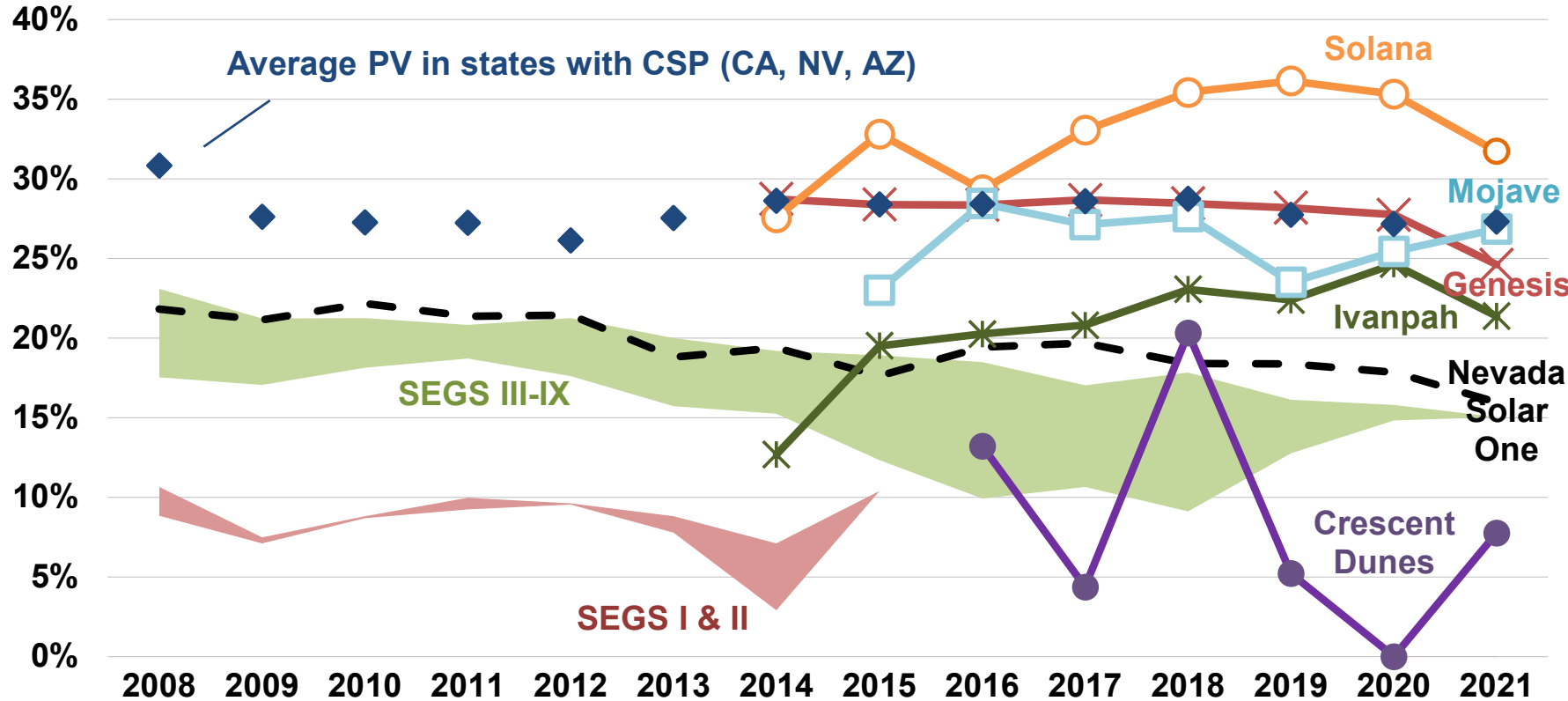
Small sample of 7 projects using different technologies makes it hard to identify trends. Newer projects (5 built in 2013-15) did not show cost declines, though some included storage or used new technology (power tower).

PV costs have continuously declined and are now far below the historical CSP costs. While international CSP projects seem to be more competitive with PV, no new CSP projects are currently under active development in the U.S.

# Most newer CSP projects continue to underperform relative to long-term expectations

CSP capacity factor sample: 7 projects totaling 1,394 MW<sub>AC</sub>

Capacity Factor (solar portion only)



**Power Towers:** Ivanpah’s (377 MW) capacity factor retreated a bit in 2021, and is still below long-term expectations of ~27%, while Crescent Dunes (110 MW with 10 hours of storage) returned to service in the second half of 2021 after not operating for >2 years.

**Trough with storage:** Solana’s (250 MW trough project with 6 hours of storage) capacity factor dropped to 32% in 2021, below long-term expectations of >40%.

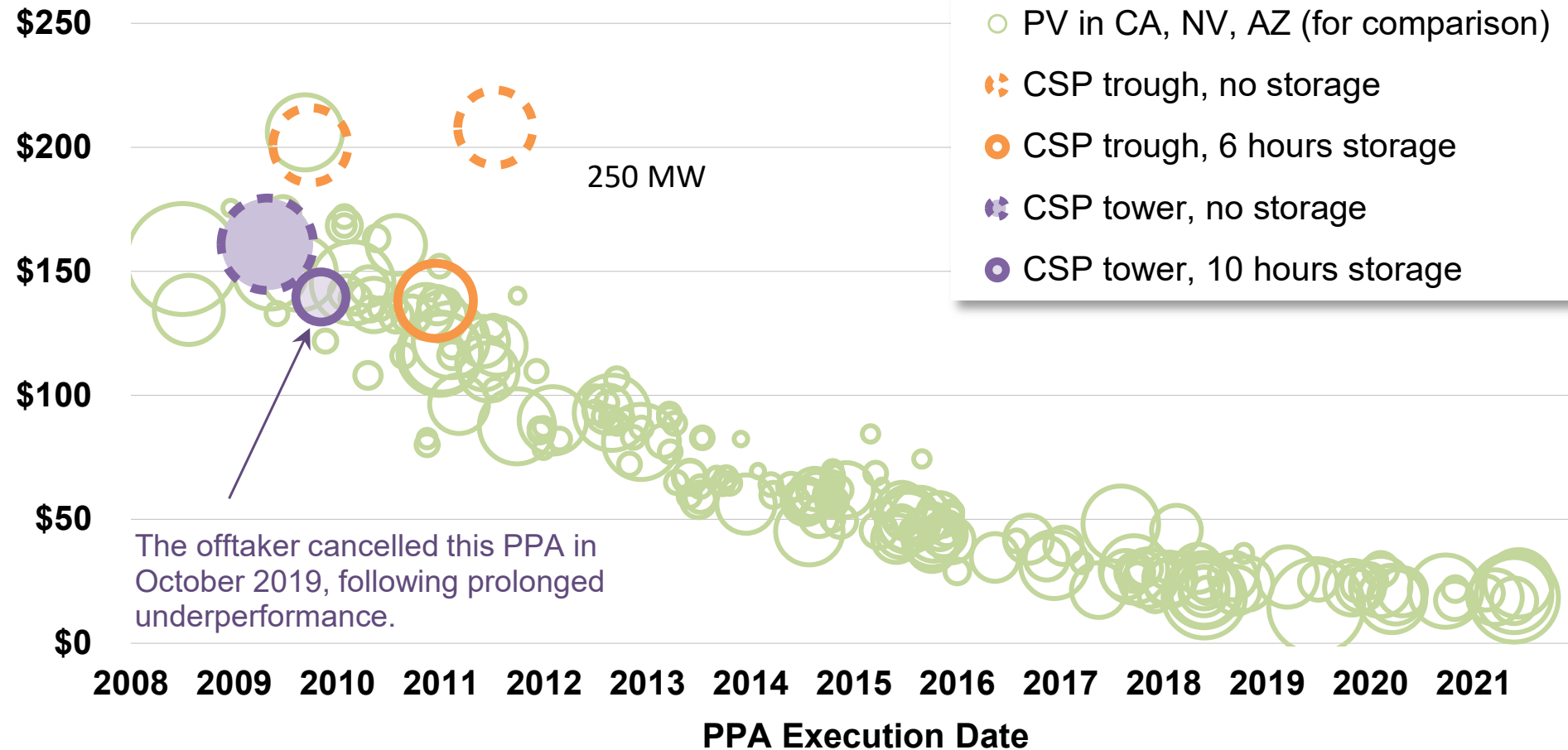
**Troughs without storage:** Genesis and Mojave (both 250 MW net) moved in opposite directions in 2021. Both have performed better than the old SEGS projects (now decommissioned and being partially repowered with PV) and the 2007 Nevada Solar One project.

Only Solana, Genesis, and Mojave have matched or exceeded the average capacity factor among utility-scale PV projects across CA, NV, and AZ.

# Though once competitive, CSP PPA prices have failed to keep pace with PV's PPA price decline

CSP PPA price sample: 5 projects totaling 1,237 MW<sub>AC</sub>

Levelized PPA Price (2021 \$/MWh)



When PPAs for the most recent batch of CSP projects (with CODs of 2013-15) were signed back in 2009-2011, they were still mostly competitive with PV.

But CSP has not been able to keep pace with PV's price decline. Partly as a result, no new PPAs for CSP projects have been signed in the U.S. since 2011 – though the technology continues to advance overseas.



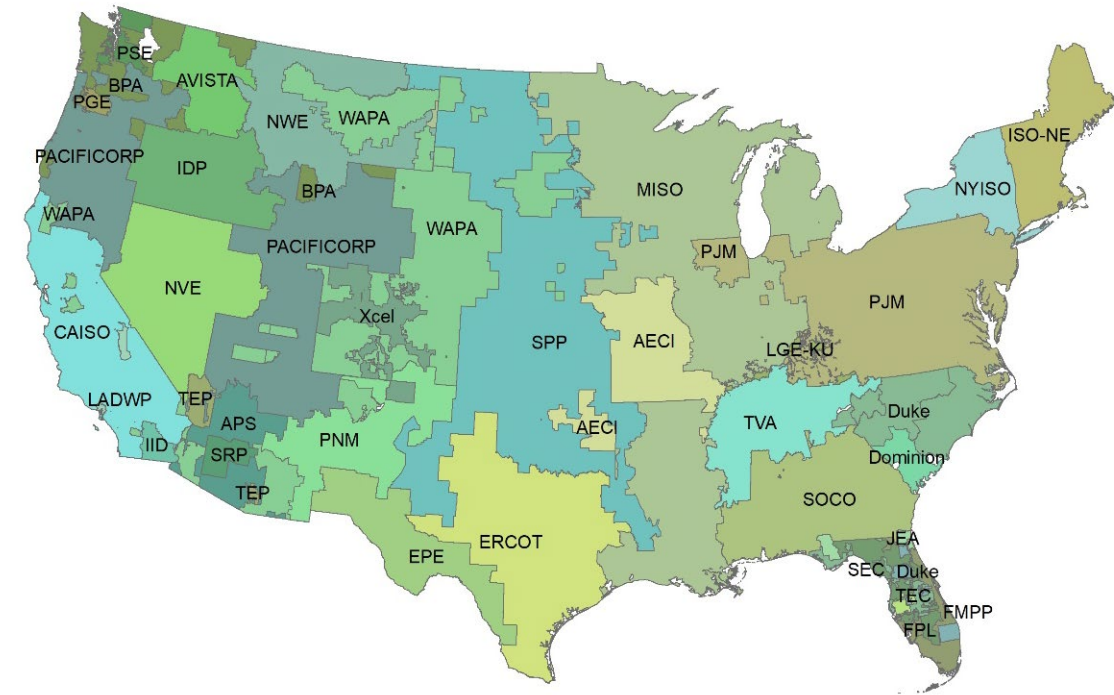
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# Capacity in Interconnection Queues

# Scope of generator interconnection queue data

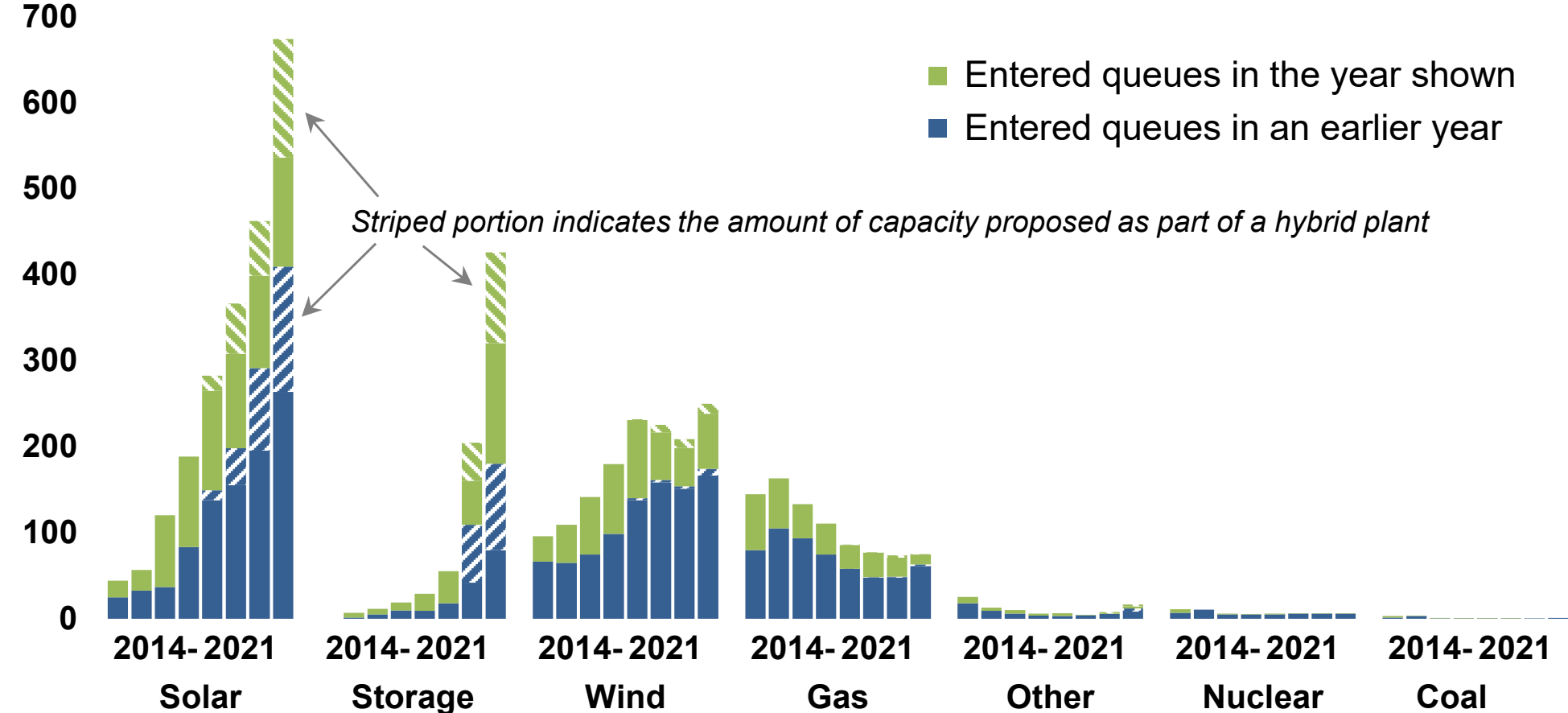
- Data compiled from **interconnection queues** for 7 ISOs and 35 utilities, representing ~85% of all U.S. electricity load
  - Projects that connect to the bulk power system: not behind-the-meter
  - Includes all projects in queues through the end of 2021
  - Filtered to include only “active” projects: removed those listed as “online,” “withdrawn,” or “suspended”
- Hybrid / co-located projects were identified and categorized
  - Storage capacity for hybrids (i.e., broken out from generator capacity) was not available in all queues
- Note that being in an interconnection queue does not guarantee ultimate construction: majority of plants are not subsequently built
- More queue data and analysis are available at:  
<https://emp.lbl.gov/queues>



Coverage area of entities for which data was collected  
Data source: Homeland Infrastructure Foundation-Level Data (HIFLD)

# Looking ahead: Strong growth in the utility-scale solar pipeline

Capacity in Queues at Year-End (GW)



674 GW of solar was in the queues at the end of 2021—265 GW of this total entered the queues in 2021 (the remainder entered in earlier years, and remain active)

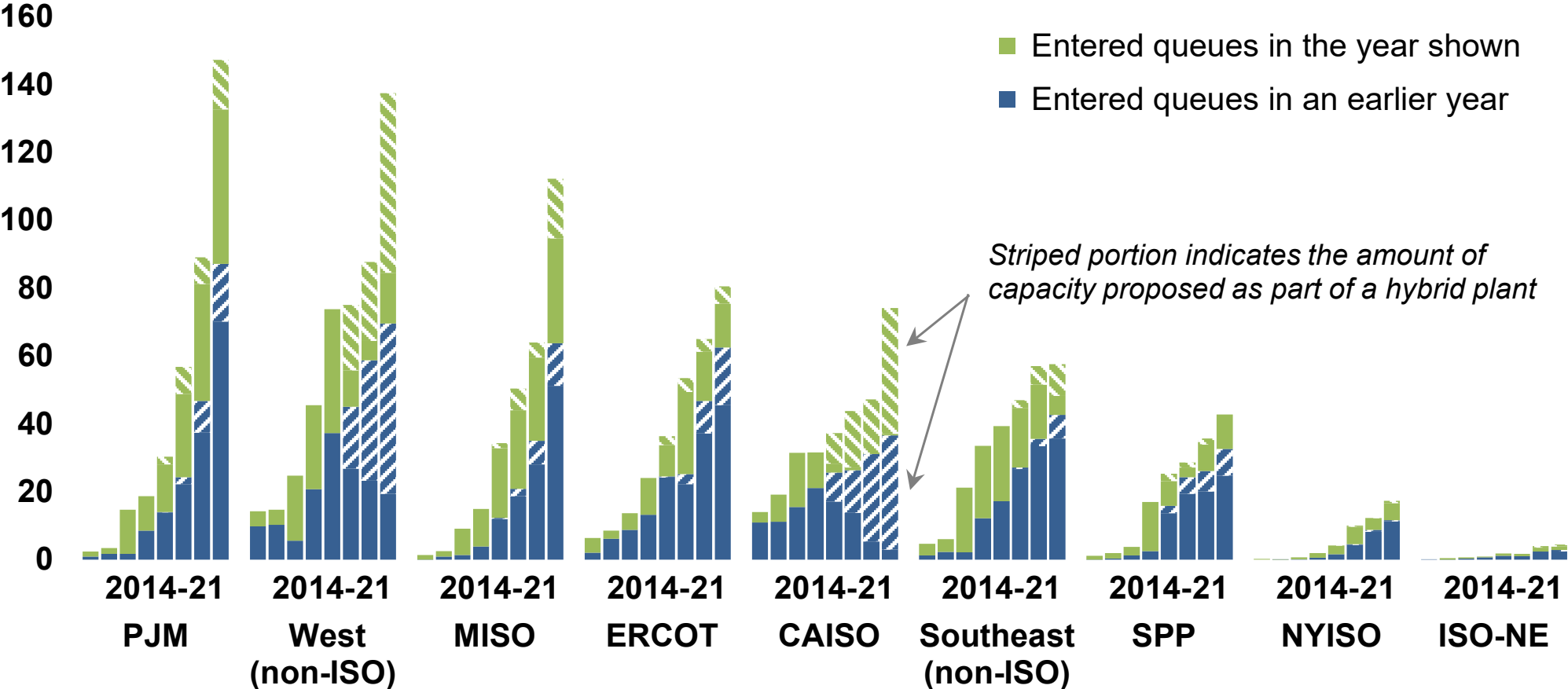
284 GW of the 674 GW of solar in the queues (i.e., 42%) includes a battery in a PV hybrid configuration

Solar (both standalone and in hybrid form) is by far the largest resource within these queues, followed by storage, wind, and natural gas (all other resources are marginal)



# Looking ahead: Continued broadening of the market

Solar Capacity in Queues at Year-End (GW)



The growth of solar within these queues is widely distributed across most regions of the country, with PJM, the non-ISO West, and MISO leading the way

95% of the solar capacity in CAISO’s queue at the end of 2021 was paired with a battery; in the non-ISO West, that number was also relatively high, at 75%

Both regions are grappling with “duck curve” issues due to solar’s relatively high market share



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## Summary

# Data Summary

Utility-scale PV continued to lead solar deployment in 2021, with Texas adding the most new capacity. 75% of new projects and 90% of new capacity feature single-axis tracking.

The median installed cost of projects that came online in 2021 fell to \$1.3/W<sub>AC</sub> (\$1.0/W<sub>DC</sub>), down 20% from 2020 and 76% from 2010.

Average capacity factors range from 17% in the least-sunny regions to 32% where it is sunniest. Single-axis tracking adds roughly four percentage points to capacity factor in the regions with the strongest solar resource.

Not including the ITC, the median LCOE from utility-scale PV has declined by 85% since 2010, to \$33/MWh in 2021. Levelized PPA prices have kept pace, and—with the benefit of the ITC—currently range from \$20/MWh in CAISO and the non-ISO West to \$30-\$40/MWh elsewhere.

The market value of solar has increased with rising energy prices in 2021, more than compensating for modest PPA increases and making solar more competitive than it has ever been across the nation.

Interest in hybridization (pairing PV with batteries) continued to surge in 2021, which was a breakout year in terms of new PV+battery hybrids coming online. Some of these PV+battery hybrid plants have inked PPAs in the mid-\$20/MWh-PV range.

Across all 7 ISOs and 35 additional utilities, there were 674 GW of solar in interconnection queues at the end of 2021. More than 40% of this proposed solar capacity is paired with battery storage, with the highest concentration of these PV+battery hybrid plants in CAISO and the non-ISO West.



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## Data and Methods

# Summary of Data and Methods (1)

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Much of the analysis in this report is based on primary data, the sources of which are listed below (along with some general secondary sources) by data set. We collect data from a variety of unaffiliated and incongruous sources, often resulting in data of varying quality that must be synthesized and cleaned in multiple steps before becoming useful for analytic purposes. In some cases, we essentially create new and useful data by piecing together various snippets of information that are of less consequence on their own.

**Technology Trends:** Project-level metadata are sourced from a combination of Form EIA-860, FERC Form 556, state regulatory filings, interviews with project developers and owners, and trade press articles. We independently verify much of the metadata—such as project location, fixed-tilt vs. tracking, azimuth, module type—via satellite imagery. Other metadata are indirectly confirmed (or flagged, as the case may be) by examining project performance—e.g., if a project’s capacity factor appears to be an outlier given what we think we know about its characteristics, then we dig deeper to revisit the veracity of the metadata.

**Installed Costs:** Project-level CapEx estimates are sourced from a combination of Form EIA-860, Section 1603 grant data from the U.S. Treasury, FERC Form 1, data from applicable state rebate and incentive programs, state regulatory filings, company financial filings, interviews with developers and owners, trade press articles, and data previously gathered by NREL. CapEx estimates for projects built from 2013-2020 have been cross-checked against confidential EIA-860 data obtained under a non-disclosure agreement (and we expect to receive similar data for 2021 projects and successive years going forward). The close agreement between the confidential EIA data and our other sources in most cases provides comfort that our normal data collection process (i.e., the process that we go through prior to receiving the confidential EIA data with a one-year lag) does, in fact, yield reputable CapEx estimates. That said, we do caution readers to focus more on the overall trends rather than on individual project-level data points.

**Capacity Factors:** We calculate project-level capacity factors using net generation data sourced from a combination of FERC Electric Quarterly Reports, FERC Form 1, Form EIA-923, and state regulatory filings. Because many projects file data with several of these sources, we are often able to cross-reference (and correct, if needed) odd-looking data across several sources, thereby providing higher confidence in the veracity of the data.

# Summary of Data and Methods (2)

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**PPA Prices:** We gather PPA price data from a combination of FERC Electric Quarterly Reports, FERC Form 1, Form EIA-923, state regulatory filings, company financial filings, and trade press articles. We only include a PPA within our sample if we have high confidence in all of the key variables such as execution date, starting date, starting price, escalation rate (if any), time-of-day factor (if any), and term. By this process of exclusion, there is very little chance for erroneous PPA price data to enter our sample. Instead, this winnowing process results in our PPA price sample being somewhat smaller than it might otherwise be—though we are typically able to add back in any “incomplete” PPAs in subsequent years, once more data have become available with the passage of time.

**LCOE:** Our project-level LCOE calculations draw upon the empirical project-level data presented throughout this report, including CapEx and capacity factors, and are supplemented with assumptions about financing and other items, as described in more detail in earlier slides.

**Market Value:** We draw from project-level modeled hourly solar generation (using NREL’s *System Advisor Model* and site- and year-specific insolation data from NREL’s *National Solar Radiation Database and NOAA’s High Resolution Rapid Refresh Model*) and de-bias the generation leveraging ISO-reported aggregate solar generation and plant-level reported generation by EIA 923.

Energy value is the product of hourly solar generation by plant (utility-scale) or county (distributed PV) and the wholesale hourly real-time energy prices of the nearest node (for ISOs) or the system-wide energy price (other Balancing Authorities).

Capacity value relies on the same reported and constructed generation profiles as does energy value to assess the “capacity credit” of solar according to each ISO’s rules in place at the time (for Balancing Authorities we examine the historical plant-level performance over the top 100 load hours over the past 3 years). We then multiply the resulting capacity credit by historical zonal capacity prices to arrive at capacity value.

For more information, see Berkeley Lab’s publication: “Solar-to-Grid: Trends in System Impacts, Reliability, and Market Value in the United States with Data Through 2020.” <https://emp.lbl.gov/renewable-grid-insights>



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## For more information

**Explore** this report deck, a written technical brief, an extensive workbook with all underlying data, and interactive visualizations: <http://utilityscalesolar.lbl.gov>

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