UC Berkeley UC Berkeley Previously Published Works

Title

Tobacco Denormalization as a Public Health Strategy: Implications for Sexual and Gender Minorities

Permalink https://escholarship.org/uc/item/7jf7w8d9

Journal

American Journal of Public Health, 105(12)

Author Antin, Tamar

Publication Date 2015-10-15

2012-10-12

Peer reviewed

Tobacco denormalization as a public health strategy: Implications for sexual and gender minorities

Tobacco denormalization, as a public health strategy, describes "all the programs and actions", including policies and interventions such as media campaigns and smoking bans, "undertaken to reinforce the fact that tobacco use is not a mainstream or normal activity in our society."¹ This strategy has roots in social learning theory,² and emphasizes the role of social constructs in shaping an individual's smoking beliefs and behaviors. Studies suggest that tobacco denormalization is a successful populationlevel approach for reducing the prevalence of smoking.^{3–8} For example, Alamar and Glantz⁹ found that increasing the social unacceptability of smoking is an effective policy tool to reduce cigarette smoking, with results revealing that for every 10% increase in the social unacceptability of tobacco index, there would be an associated 3.7% drop in cigarette consumption.

A tobacco denormalization approach is unique in that it **endorses** tobaccorelated stigma rather than works to mitigate stigma like, for example, prevention and treatment efforts focused on HIV/AIDS or drug use.¹⁰⁻¹⁴ Tobacco-related stigma refers to the negative social meanings and stereotypes associated with tobacco use, usually smoking, identifying smoking as shameful. Smokers can come to be seen as "weakwilled", "outcasts" and "lepers", and abusers of public services.¹⁵⁻¹⁷ Researchers have found increasingly strong anti-smoking attitudes in the United States, largely due to the denormalization of tobacco use.^{6,7,14,18} Though tobacco denormalization is widely lauded as a successful population-level approach for reducing the prevalence of smoking,^{4,6,9} debate surrounding the ethics of using stigma in tobacco control has emerged in the literature.^{14,19-21} Some have argued that stigmatization is never ethical as it is always a "cruel form of social control".²⁰ Others suggest, however, that the benefits associated with stigmatizing tobacco outweigh the potential for short-term consequences.^{14,19} Additionally, concerns about the potential of tobacco denormalization efforts to exacerbate rather ameliorate health inequities have been raised.¹⁴ Groups who experience health inequities and exhibit the highest prevalence of health compromising behaviors, like smoking, also tend to be groups that are historically disadvantaged and characterized by other social identity stigmas like low socio-economic, ethnic minority, or sexual and/or gender minority status.^{22,23} Because of this social gradient of smoking, the burden of tobacco related stigma arguably falls on the most marginalized populations whose risks of smoking are, in some cases, double that of the general population.^{14,19}

For instance, the prevalence of tobacco use for sexual and gender minorities remains alarmingly high. ^{24–32} Sexual and gender minority is a broad term that acknowledges the fluidity of identities and includes people who identify as lesbian, gay, bisexual, transgender, intersex, and/or queer.³³ Trend data on the prevalence of smoking among sexual and gender minorities is limited due to a failure to measure these identity categories appropriately or at all in surveys as well as participants' refusal to disclose this information.^{34,35} A systematic review of 42 studies on tobacco use among these groups in the US found a significantly higher risk of smoking among sexual and gender minorities compared to the general population (OR = 1.5 to 2.5).²⁶ In addition to the same risk factors for smoking that confront other groups, sexual and gender minorities also face additional factors that exacerbate their risk, including social environments that are accepting of smoking,^{27,36,37} aggressive targeting by the tobacco

industry,^{38–42} and perhaps most notably stigma-related processes including minority stress, psychological distress, and social isolation.^{24,26,29–31,39,43–49}

The alarmingly high risk of smoking among sexual and gender minorities together with research that has documented a relationship between stigma-related processes and smoking prevalence for these groups raises questions about whether tobacco-related stigma intensifies the disadvantages associated with the stigmas of other social identities.^{47,50} Stigma research in public health has been criticized for too narrowly focusing on a singular stigmatizing attribute, and neglecting to recognize that stigmatized people often experience multiple forms of stigma.^{51,52} Sexual and gender minority smokers may be vulnerable to tobacco-related stigma. And, importantly, their experiences with, and the extent to which they internalize that stigmatized, including their socioeconomic status, race/ethnicity, as well as their distinct sexual and/or gender minority identity.⁵³

Research on stigma suggests that public health policies which purposefully use stigma to change behavior may have unintended consequences for groups who are already stigmatized in society by virtue of some other characteristic, like their sexual and/or gender identity.^{14,45,54} For example, stigmatized people may experience a "diminished sense of self-esteem and self-efficacy"⁵⁵ that translates into fatalistic attitudes about one's ability to change.^{55–58} Frohlich and colleagues^{59,60} suggest that the risk-based framing of tobacco prevention efforts has iatrogenic effects for low-income youth because it stigmatizes them as a group at risk of smoking. The authors argue that framing a marginalized group, such as low-income youth, as 'at risk' for smoking results

in more, not less, smoking because the message conveys to youth that smoking is inescapable and inevitable for them, and therefore, their sense of self-efficacy to quit is diminished. Whether and to what extent tobacco-related stigma reduces sexual and gender minority smokers' sense of self-esteem and self-efficacy is unknown, yet may have important implications for understanding the high prevalence of smoking among these groups.

Additionally, stigmatized people might evade stigma by rejecting any association with the stigmatized attribute. For example, people who smoke will not identify themselves as smokers when asked about their smoking status. Leas and colleagues⁶¹ found that 12.3% of all smokers in California could be considered "non-identifying smokers", and ethnic minority smokers were more than 3 times as likely to reject the label of smoker compared to non-Hispanic whites. Similarly, preliminary findings from our own research on smoking among African American young adults suggests that many of those who smoke do not identify themselves as smokers, a phenomenon that may be due in part to an internalized stigma of smoking (TRDRP grant *#* 22RT-0093). The extent to which sexual and gender minority smokers conceal or disassociate from their smoker identity is not known yet has important implications for prevention and treatment.

Conversely, to avoid stigma, smokers may segregate themselves into communities accepting of smoking. A qualitative study by Thompson and colleagues⁶² in New Zealand found that smokers from marginalized groups responded to state denormalization efforts by altering their smoking behavior around others but continued smoking within their communities. This created local norms accepting of smoking. For

sexual and gender minorities, nightlife locations, long considered safe spaces, are also settings traditionally accepting of smoking.³⁷ This may perhaps facilitate an easy segregation of sexual and gender minority smokers. Also, research with young adults has found that smoking is considered highly normative in sexual and gender minority communities, which may also result in a strong sense of social pressure to smoke.⁶³

Finally, research suggests that overlapping stigmas of some social identities and smoking status may intersect to trigger resistance to, rather than compliance with, policies that stigmatize smoking. For example, Factor and colleagues^{54,64} propose that stigmatized minority groups engage in everyday acts of resistance to dominant groups by purposely engaging in unhealthy practices like smoking which are stigmatized by the dominant group. This suggests that denormalization policies that stigmatize smoking may have negative consequences for some stigmatized groups because smoking may be used to differentiate oneself from the non-smoking norms of the dominant group. The extent to which this is true for some sexual and gender minority smokers is unclear.

In their theory about the twin aims of justice, Powers and Faden⁶⁵ emphasize the importance of implementing public health policies that both (1) improve population-level health as well as (2) reduce health inequities.^{50(p1840)} Though the population-level success of tobacco denormalization is widely accepted,³⁻⁸ it remains unclear if tobacco denormalization strategies also alleviate health inequities for sexual and gender minorities. We believe that a focus on stigma should be paramount in research on tobacco, particularly when the stigmatization of tobacco is commonplace and arguably reinforced by public health policies, and when disparities in tobacco use prevalence fall on the most stigmatized. To date, the research community has not adequately

considered how tobacco-related stigma overlaps with other social identity stigmas. Given concerns about the intensification of inequality,⁵⁰ this type of inquiry has important implications for understanding the effectiveness as well as limitations of tobacco denormalization strategies for sexual and gender minorities and identifying tobacco prevention, treatment, and policies that work to ameliorate health inequities.

REFERENCES

- 1. Lavack AM. De-normalization of tobacco in Canada. *Soc Mark Q*. 1999;5(3):82-85. doi:10.1080/15245004.1999.9961068.
- 2. Bandura A. Social Foundations of Thought and Action: A Social Cognitive Theory. Vol 1st ed. Prentice Hall; 1985.
- 3. Malone RE, Grundy Q, Bero LA. Tobacco industry denormalisation as a tobacco control intervention: a review. *Tob Control*. 2012;21(2):162-170. doi:10.1136/tobaccocontrol-2011-050200.
- 4. Al-Delaimy WK, White MM, Mills AL, Pierce JP, Emory K, Boman M, Smith J, Edland S. *Final Summary Report of: Two Decades of the California Tobacco Control Program: California Tobacco Survey, 1990-2008.* La Jolla, CA: University of California, San Diego; 2010.
- 5. Baha M, Le Faou A-L. Smokers' reasons for quitting in an anti-smoking social context. *Public Health*. 2010;124(4):225-231. doi:10.1016/j.puhe.2010.02.011.
- 6. Gilpin EA, Lee L, Pierce JP. Changes in population attitudes about where smoking should not be allowed: California versus the rest of the USA. *Tob Control*. 2004;13(1):38-44. doi:10.1136/tc.2003.004739.
- 7. Hammond D, Fong GT, Zanna MP, Thrasher JF, Borland R. Tobacco Denormalization and Industry Beliefs Among Smokers from Four Countries. *Am J Prev Med*. 2006;31(3):225-232. doi:10.1016/j.amepre.2006.04.004.
- CDC Office on Smoking and Health. Smoking and Tobacco Use; Tobacco Control State Highlights 2010; California. *Smok Tob Use*. 2011. http://www.cdc.gov/tobacco/data_statistics/state_data/state_highlights/2010/states/ california/. Accessed December 2, 2013.

- 9. Alamar B, Glantz SA. Effect of Increased Social Unacceptability of Cigarette Smoking on Reduction in Cigarette Consumption. *Am J Public Health*. 2006;96(8):1359-1363. doi:10.2105/AJPH.2005.069617.
- 10. Bayer R, Stuber J. Tobacco Control, Stigma, and Public Health: Rethinking the Relations. *Am J Public Health*. 2006;96(1):47-50. doi:10.2105/AJPH.2005.071886.
- 11. Brown SA. Standardized measures for substance use stigma. *Drug Alcohol Depend*. 2011;116(1–3):137-141. doi:10.1016/j.drugalcdep.2010.12.005.
- 12. Livingston JD, Milne T, Fang ML, Amari E. The effectiveness of interventions for reducing stigma related to substance use disorders: a systematic review. *Addiction*. 2012;107(1):39-50. doi:10.1111/j.1360-0443.2011.03601.x.
- 13. Parker R, Aggleton P. HIV and AIDS-related stigma and discrimination: a conceptual framework and implications for action. *Soc Sci Med* 1982. 2003;57(1):13-24.
- Bell K, Salmon A, Bowers M, Bell J, McCullough L. Smoking, stigma and tobacco "denormalization": Further reflections on the use of stigma as a public health tool. A commentary on Social Science & Medicine's Stigma, Prejudice, Discrimination and Health Special Issue (67: 3). Soc Sci Med. 2010;70(6):795-799. doi:10.1016/j.socscimed.2009.09.060.
- 15. Ritchie D, Amos A, Martin C. "But it just has that sort of feel about it, a leper"— Stigma, smoke-free legislation and public health. *Nicotine Tob Res*. 2010;12(6):622-629. doi:10.1093/ntr/ntq058.
- 16. Goldstein J. The stigmatization of smokers: an empirical investigation. *J Drug Educ*. 1991;21(2):167-182.
- 17. Farrimond HR, Joffe H. Pollution, peril and poverty: a British study of the stigmatization of smokers. *J Community Appl Soc Psychol*. 2006;16(6):481-491. doi:10.1002/casp.896.
- 18. Graham H. Smoking, Stigma and Social Class. *J Soc Policy*. 2012;41(01):83-99. doi:10.1017/S004727941100033X.
- 19. Bayer R. Stigma and the ethics of public health: Not can we but should we. *Soc Sci Med*. 2008;67(3):463-472. doi:doi: DOI: 10.1016/j.socscimed.2008.03.017.
- 20. Burris S. Stigma, Ethics and Policy: A Response to Bayer. *Soc Sci Med*. 2008;67. http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1172245. Accessed December 12, 2012.
- 21. Courtwright A. Stigmatization and Public Health Ethics. *Bioethics*. 2013;27(2):74-80. doi:10.1111/j.1467-8519.2011.01904.x.

- 22. Moolchan ET, Fagan P, Fernander AF, et al. Addressing tobacco-related health disparities. *Addiction*. 2007;102:30-42. doi:10.1111/j.1360-0443.2007.01953.x.
- 23. Goldberg DS. Social Justice, Health Inequalities and Methodological Individualism in US Health Promotion. *Public Health Ethics*. July 2012:phs013. doi:10.1093/phe/phs013.
- 24. Hatzenbuehler ML, Jun H-J, Corliss HL, Austin SB. Structural Stigma and Cigarette Smoking in a Prospective Cohort Study of Sexual Minority and Heterosexual Youth. *Ann Behav Med.* 2014;47(1):48-56. doi:10.1007/s12160-013-9548-9.
- Hatzenbuehler ML, Keyes KM, Hamilton A, Hasin DS. State-level tobacco environments and sexual orientation disparities in tobacco use and dependence in the USA. *Tob Control*. 2014;23(E2):e127. doi:10.1136/tobaccocontrol-2013-051279.
- 26. Lee JGL, Griffin GK, Melvin CL. Tobacco use among sexual minorities in the USA, 1987 to May 2007: a systematic review. *Tob Control.* 2009;18(4):275-282.
- 27. Gruskin EP, Greenwood GL, Matevia M, Pollack LM, Bye LL. Disparities in Smoking Between the Lesbian, Gay, and Bisexual Population and the General Population in California. *Am J Public Health*. 2007;97(8):1496-1502. doi:10.2105/AJPH.2006.090258.
- Cochran SD, Bandiera FC, Mays VM. Sexual orientation-related differences in tobacco use and secondhand smoke exposure among US adults aged 20 to 59 years: 2003-2010 National Health and Nutrition Examination Surveys. *Am J Public Health*. 2013;103(10):1837-1844. doi:10.2105/AJPH.2013.301423.
- 29. Bye L, Gruskin E, Greenwood G, Albright V, Krotki K. *California Lesbians, Gays, Bisexuals, and Transgender Tobacco Use Survey, 2004*. Sacramento, CA: California Department of Health Services; 2005.
- 30. Gamarel KE, Mereish EH, Manning D, Iwamoto M, Operario D, Nemoto T. Minority Stress, Smoking Patterns, and Cessation Attempts: Findings From a Community-Sample of Transgender Women in the San Francisco Bay Area. *Nicotine Tob Res*. March 2015:ntv066. doi:10.1093/ntr/ntv066.
- 31. Balsam KF, Beadnell B, Riggs KR. Understanding Sexual Orientation Health Disparities in Smoking: A Population-Based Analysis. *Am J Orthopsychiatry*. 2012;82(4):482-493. doi:10.1111/j.1939-0025.2012.01186.x.
- 32. Fallin A, Goodin A, Lee YO, Bennett K. Smoking characteristics among lesbian, gay, and bisexual adults. *Prev Med*. 2015;74:123-130. doi:10.1016/j.ypmed.2014.11.026.

- 33. Mayer KH, Bradford JB, Makadon HJ, Stall R, Goldhammer H, Landers S. Sexual and Gender Minority Health: What We Know and What Needs to Be Done. *Am J Public Health*. 2008;98(6):989-995. doi:10.2105/AJPH.2007.127811.
- 34. American Lung Association. *The LGBT Community: A Priority Population For Tobacco Control*. Washington, D.C.; n.d.:1-6.
- 35. Rath JM, Villanti AC, Rubenstein RA, Vallone DM. Tobacco Use by Sexual Identity Among Young Adults in the United States. *Nicotine Tob Res*. 2013;15(11):1822-1831. doi:10.1093/ntr/ntt062.
- Lee JGL, Goldstein AO, Ranney LM, Crist J, McCullough A. High Tobacco Use among Lesbian, Gay, and Bisexual Populations in West Virginian Bars and Community Festivals. *Int J Environ Res Public Health*. 2011;8(7):2758-2769. doi:10.3390/ijerph8072758.
- 37. Leibel K, Lee JGL, Goldstein AO, Ranney LM. Barring Intervention? Lesbian and Gay Bars as an Underutilized Venue for Tobacco Interventions. *Nicotine Tob Res*. 2011;13(7):507-511. doi:10.1093/ntr/ntr065.
- 38. Dilley JA, Spigner C, Boysun MJ, Dent CW, Pizacani BA. Does tobacco industry marketing excessively impact lesbian, gay and bisexual communities? *Tob Control*. 2008;17(6):385-390. doi:10.1136/tc.2007.024216.
- 39. Goebel K. Lesbian and gays face tobacco targeting. *Tob Control*. 1994;3(1):65-67.
- 40. Offen N, Smith EA, Malone RE. Is tobacco a gay issue? Interviews with leaders of the lesbian, gay, bisexual and transgender community. *Cult Health Sex*. 2008;10(2):143-157. doi:10.1080/13691050701656284.
- 41. Smith EA, Malone RE. The Outing of Philip Morris: Advertising Tobacco to Gay Men. *Am J Public Health*. 2003;93(6):988-993.
- 42. Smith EA, Thomson K, Offen N, Malone RE. "If You Know You Exist, It's Just Marketing Poison": Meanings of Tobacco Industry Targeting in the Lesbian, Gay, Bisexual, and Transgender Community. *Am J Public Health*. 2008;98(6):996-1003. doi:10.2105/AJPH.2007.118174.
- 43. McCabe SE, Boyd C, Hughes TL, d'Arcy H. Sexual identity and substance use among undergraduate students. *Subst Abuse*. 2003;24(2):77-91.
- 44. Lindstrom M, Axelsson J, Modon B, Rosvall M. Sexual orientation, social capital and daily tobacco smoking: a population-based study. *BMC Public Health*. 2014;14:565.
- 45. Gruskin EP, Byrne KM, Altschuler A, Dibble SL. Smoking It All Away: Influences of Stress, Negative Emotions, and Stigma on Lesbian Tobacco Use. *J LGBT Health Res.* 2009;4(4):167-179. doi:10.1080/15574090903141104.

- 46. Sivadon A, Matthews AK, David KM. Social Integration, Psychological Distress, and Smoking Behaviors in a Midwest LGBT Community. *J Am Psychiatr Nurses Assoc.* 2014;20(5):307-314. doi:10.1177/1078390314546952.
- 47. Hatzenbuehler ML, Phelan JC, Link BG. Stigma as a Fundamental Cause of Population Health Inequalities. *Am J Public Health*. 2013;103(5):813-821. doi:10.2105/AJPH.2012.301069.
- 48. Blosnich J, Lee JGL, Horn K. A systematic review of the aetiology of tobacco disparities for sexual minorities. *Tob Control*. 2013;22:66-73. doi:10.1136/tobaccocontrol-2011-050181.
- 49. Ryan H, Wortley PM, Easton A, Pederson L, Greenwood G. Smoking among lesbians, gays, and bisexuals: a review of the literature. *Am J Prev Med*. 2001;21(2):142-149.
- 50. Goldberg DS. The Implications of Fundamental Cause Theory for Priority Setting. *Am J Public Health*. 2014;104(10):1839-1843. doi:10.2105/AJPH.2014.302058.
- 51. Kessler RC, Mickelson KD, Williams DR. The prevalence, distribution, and mental health correlates of perceived discrimination in the United States. *J Health Soc Behav.* 1999;40(3):208-230.
- 52. Stuber J, Galea S, Link BG. Smoking and the emergence of a stigmatized social status. *Soc Sci Med*. 2008;67(3):420-430. doi:10.1016/j.socscimed.2008.03.010.
- 53. MacLean L, Edwards N, Garrard M, Sims-Jones N, Clinton K, Ashley L. Obesity, stigma and public health planning. *Health Promot Int*. 2009;24(1):88-93. doi:10.1093/heapro/dan041.
- 54. Factor R, David R.Kawachi, Ichiro. Social Resistance Framework for Understanding High-Risk Behavior Among Nondominant Minorities: Preliminary Evidence. *Am J Public Health*. 2013;103(12):2245-2251. doi:10.2105/AJPH.2013.301212.
- 55. Corrigan PW, Fong MWM. Competing perspectives on erasing the stigma of illness: What says the dodo bird? *Soc Sci Med*. 2014;103:110-117. doi:10.1016/j.socscimed.2013.05.027.
- 56. Corrigan PW, Watson AC, Barr L. The Self–Stigma of Mental Illness: Implications for Self–Esteem and Self–Efficacy. *J Soc Clin Psychol*. 2006;25(8):875-884. doi:10.1521/jscp.2006.25.8.875.
- 57. Watson AC, Corrigan P, Larson JE, Sells M. Self-Stigma in People With Mental Illness. *Schizophr Bull*. 2007;33(6):1312-1318. doi:10.1093/schbul/sbl076.

- 58. Holmes EP, River LP. Individual strategies for coping with the stigma of severe mental illness. *Cogn Behav Pract*. 1998;5(2):231-239. doi:10.1016/S1077-7229(98)80008-4.
- 59. Frohlich KL, Mykhalovskiy E, Poland BD, Haines-Saah R, Johnson J. Creating the socially marginalised youth smoker: the role of tobacco control. *Sociol Health Illn*. March 2012. doi:10.1111/j.1467-9566.2011.01449.x.
- 60. Frohlich KL, Poland B, Mykhalovskiy E, Alexander S, Maule C. Tobacco control and the inequitable socio-economic distribution of smoking: smokers' discourses and implications for tobacco control. *Crit Public Health*. 2010;20(1):35-46. doi:10.1080/09581590802687358.
- 61. Leas EC, Zablocki RW, Edland SD, Al-Delaimy WK. Smokers who report smoking but do not consider themselves smokers: a phenomenon in need of further attention. *Tob Control*. February 2014:tobaccocontrol - 2013-051400. doi:10.1136/tobaccocontrol-2013-051400.
- 62. Thompson L, Pearce J, Barnett JR. Moralising geographies: stigma, smoking islands and responsible subjects. *Area*. 2007;39(4):508-517. doi:10.1111/j.1475-4762.2007.00768.x.
- 63. Remafedi G. Lesbian, Gay, Bisexual, and Transgender Youths: Who Smokes, and Why? *Nicotine Tob Res*. 2007;9(Suppl 1):S65-S71. doi:10.1080/14622200601083491.
- 64. Factor R, Kawachi I, Williams DR. Understanding high-risk behavior among nondominant minorities: A social resistance framework. *Soc Sci Med*. 2011;73(9):1292-1301. doi:10.1016/j.socscimed.2011.07.027.
- 65. Powers M, Faden R. Social Practices, Public Health and the Twin Aims of Justice: Responses to Comments. *Public Health Ethics*. 2013;6(1):45-49.