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CHIPing In: Evaluating the effect's of LA's Citywide Housing Incentive Program on neighborhood development potential

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CHIPing In:

Evaluating the effects of LA's Citywide
Housing Incentive Program on neighborhood
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Upstream Determinants of Homelessness Research Agenda

This publication is part of a Lewis Center research agenda, funded by a generous grant from the Conrad N. Hilton Foundation, on the upstream factors in housing and land use policy that increase the systemic risk of homelessness in Los Angeles County.

At any given moment, thousands of people in L.A. County experience homelessness, but many thousands more teeter on its brink, living precariously in the region’s unforgiving housing market. Despite considerable public investments in supportive housing and homeless services, the county has thus far failed to reduce homelessness. This lack of progress can partly be attributed to inattention to the upstream determinants of homelessness. A combination of local, state, and federal efforts have helped a growing number of unhoused people return to stable housing, but we have made little headway combatting the conditions that put people at higher risk of homelessness in the first place. We have successfully increased the outflow *from* homelessness, but we have failed — so far — to reduce the inflow *into* homelessness.

Twenty years ago, Brendan O’Flaherty wrote that homelessness is a problem of “wrong person and wrong place”: People become homeless at the intersection of individual and structural risk factors. Thus, while programs helping people back into stable housing are essential, policy must also change the housing market conditions that increase the systemic risk of homelessness. At the city and county level, high rents and low rental vacancies are the strongest predictors of high rates of homelessness, and so our focus is on the policies that make housing scarce and unaffordable. We place a particular emphasis on the production and preservation of housing affordable to lower-income households, people from disadvantaged racial and ethnic groups, and people experiencing homelessness, and on increasing housing opportunities in historically exclusionary communities accessible to good jobs, schools, parks, and other amenities.

We thank the Conrad N. Hilton Foundation for its support. We are grateful to be part of a community committed to ending homelessness in L.A. County, including philanthropies, scholars, public servants, private institutions and businesses, community-based organizations, local advocates, and people with lived experiences of housing instability and homelessness.

Key Takeaways

- The City of Los Angeles has a housing production target of 456,643 units for 2021-2029, increased from just 82,002 units for 2013-2021. As part of its housing element obligations, the city must approve zoning changes to accommodate more than 255,000 additional units by February 2025. Most of this additional capacity is expected to be delivered via the proposed Citywide Housing Incentive Program (CHIP).
- Although the city's adopted housing element included programs for rezoning some single-family zoned parcels, these programs were removed prior to releasing the CHIP ordinance for public comment. Single-family zoning prohibits lower-cost multifamily housing and accounts for 74% of residentially zoned land in LA.
- The largest component of CHIP is the Mixed Income Incentive Program (MIIP). It consists of a revamped version of the Transit Oriented Communities (TOC) program — Transit Oriented Incentive Areas — and the Opportunity Corridors and Opportunity Corridor Transition programs, which are new density bonuses restricted to certain multifamily-zoned properties in wealthier areas of the city.
- Exempting single-family parcels from zoning reform raises questions about the city's ability to meet its housing production goals and to affirmatively further fair housing (AFFH), as required by state law. We evaluate CHIP — and specifically MIIP — along these two dimensions.
- We find that MIIP increases “net realistic capacity” — which we define in the report — by an estimated 380,500 units, nearly 30% above existing policy. MIIP likely satisfies the requirement to increase zoning capacity by at least 255,000 units.
- Relative to existing policy, MIIP also increases capacity most in “high resource” and “highest resource” census tracts, as defined by the state. Net realistic capacity rises by 67-84% in higher resource neighborhoods and by less than 10% in low and moderate resource neighborhoods.
- However, *total* realistic housing capacity remains concentrated in lower-income neighborhoods. Nearly 60% of the total net realistic housing capacity is in lower-tier housing markets, where a city consultant determined that mixed-income development is generally infeasible.
- We use the Fair Housing Land Use Score (FHLUS), developed by the Lewis Center, to evaluate existing policy and MIIP. Both receive negative scores, but MIIP improves the citywide FHLUS from -0.32 to -0.21.
- Finally, we evaluate two of seven single-family rezoning options introduced in a Planning Department report to the City Planning Commission. SF Option 1 dramatically increases net realistic capacity and improves the citywide FHLUS (with MIIP) from -0.21 to 0.05. SF Option 1 increases capacity and improves the FHLUS only marginally.
- MIIP represents a positive step forward, but Los Angeles will fall far short of its housing production goal unless SF Option 1 — or a similarly ambitious single-family upzoning policy — is also adopted. Failing to incorporate single-family parcels into its reforms will also delay progress on neighborhood desegregation and sustain rising rents and displacement of vulnerable households.



Introduction

State law requires all California cities to adopt a housing plan, known as the housing element, to address the needs of their communities, remove constraints on housing production, plan for future development, and address fair housing issues. Housing element updates, which occur every eight years, are opportunities for cities to reevaluate and revise their policies to respond to changing needs and improve housing outcomes for their residents.

As part of the housing element, each jurisdiction must plan for a specified number of dwelling units over an eight-year period; this housing target is known as the Regional Housing Needs Allocation (RHNA). Cities must identify specific parcels, or sites, that have appropriate zoning, infrastructure, and existing conditions to facilitate development of these new housing units. They must change their zoning to allow for more housing if they cannot identify enough sites to meet their RHNA targets.

Los Angeles has a housing target of 456,643 units for 2021-2029 (Southern California Association of Governments, 2021), increased from just 82,002 units for 2013-2021 (Southern California Association of Governments, 2012). The city opted to set an internal target that was slightly higher (486,379 units) than the statutory obligation in order to ensure compliance with state law (City of Los Angeles, 2022, p. 150). After reviewing its recent permitting trends and project applications, the city concluded its existing zoning could only produce an estimated 230,947 units, necessitating zoning changes to accommodate more than 255,000 additional units (City of Los Angeles, 2022, p. 146). LA has until February 2025 to complete this rezoning. Failing to do so would put the city at risk of serious consequences, including losing local control over development approvals and cuts to state funding.

Los Angeles has proposed several strategies to increase its zoning capacity, including multiple community plan updates and revisions to the Adaptive Reuse Ordinance (Los Angeles City Planning, 2024). The Downtown Community Plan Update (DTLA 2040), in particular, satisfies a significant portion of its rezoning obligation, and is anticipated to allow for approximately 70,000 new units by 2040 (Los Angeles Department of City Planning, 2023). The bulk of the required additional capacity, however, is expected to be delivered via the Citywide Housing Incentive Program (CHIP), first released in March 2024 and revised in June and September. The CHIP ordinance builds on the city’s existing Transit Oriented Communities (TOC) and density bonus programs to allow more units in high-opportunity neighborhoods and multifamily communities throughout LA.

CHIP differs significantly from the rezoning plan proposed in the city’s certified housing element, adopted by the Los Angeles City Council in 2022. In its housing element, the city outlined strategies for allowing up to 1.3 million new units across 15 programs, including some that would rezone properties currently zoned only for single-family detached housing. As part of CHIP, the city substantially revised these original rezone programs and removed proposed changes to single-family zones, which account for 74% of residentially zoned land in LA (Menendian et al., 2022). This departure from the adopted housing element has important implications for the city’s ability to meet its housing production goals and to affirmatively further fair housing (AFFH) — as mandated by state and federal law — by increasing housing options in well-resourced, opportunity-rich neighborhoods.



five units, bonuses start at 100% in Tier 1 and rise to unlimited density² in higher-opportunity census tracts in Tiers 2 and 3.

For properties allowing fewer than five units, density bonuses start at 60%. TOIA increases floor area ratio (FAR)³ bonuses on commercially-zoned properties (which permit residential uses in LA) more than TOC, allowing developers to construct larger buildings. However, in residential zones, floor area bonuses are generally lower compared to TOC, depending on tier and tract opportunity designation. For example, a residentially-zoned parcel in a moderate opportunity tract and a TOC Tier 3/TOIA Tier 2 area is eligible for a 50% FAR bonus under TOC and a 40% bonus under TOIA. TOIA also excludes properties in the coastal zone and very high fire hazard areas, unlike TOC.

The **Opportunity Corridors (OC)** program is similar to TOIA but applies only to parcels along high-frequency transit corridors in higher-resource census tracts. OC incentives are more generous than TOIA, allowing for unlimited density and greater floor area. The program has considerable spatial overlap with TOIA but includes approximately 4,500 parcels not within the TOIA areas.

Both TOIA and OC allow developers to use up to four additional “on-menu” incentives, providing flexibility on specific zoning requirements such as yards, open space, lot coverage, and density calculations. These programs also allow additional floor area and height for projects that incorporate “public benefit options,” including childcare facilities, larger dwelling units, and preservation of mature trees.

Finally, the **Opportunity Corridors Transition (OCT)** program allows smaller-scale development in low-density multifamily zones adjacent to Opportunity Corridors. R2 and RD zoned parcels may accommodate between four and 16 units, depending on their distance from the Opportunity Corridor and the number of deed-restricted affordable units provided. Planners envision this program facilitating missing middle typologies, such as garden apartments or bungalow courts, in transit-adjacent areas that already include a mix of single-family and multifamily housing.

AFFORDABLE HOUSING INCENTIVE PROGRAM (AHIP)

AHIP provides substantial bonuses to projects with 100% deed-restricted affordable housing. AHIP applies to most multifamily zoned land in the city, allows for unlimited density, and in many cases provides larger floor area bonuses than the Mixed Income Incentive Program (depending on program and tier). AHIP has two core components: the Transit and Low VMT (vehicle-miles traveled) and Higher and Moderate Opportunity programs.

² Unlimited density means that the number of units allowed per property is not regulated by the zoning code. The number of units possible on a property is still constrained by allowable floor area, height, setbacks, building codes, and so on.

³ Floor area ratio, or FAR, is the ratio of buildable floor area to lot size. For example, given a maximum FAR of 3.0, a developer could build up to 30,000 square feet on a 10,000 square foot parcel.



increased capacity resulting from implementation of State Density Bonus Law, nor does it factor into our analysis of changes in the spatial distribution of housing capacity. We discuss this further in the Methods section below.

SINGLE-FAMILY ZONING OPTIONS

The city’s reversal on single-family (SF) rezone strategies proposed in the certified housing element prompted multiple community organizations and individuals to request including single-family zoned parcels in CHIP (Wagner, 2024). We have previously written about the fair housing implications of this decision and believe that solving the housing crisis requires allowing multifamily housing in some neighborhoods where it is currently restricted (Barrall & Phillips, 2024).

To partially address this criticism and allow elected and appointed officials to weigh in on the single-family zoning exemption, the Department of City Planning included seven⁸ options for single-family zoned properties in its City Planning Commission agenda packet (*Housing Element Rezone Program City Planning Commission Staff Report*, 2024). These options range from expansive (SF Option 1) to extremely limited (SF Option 7). Option 1 expands eligibility for MIIP and AHIP to all single-family zoned parcels in high-opportunity census tracts, with some additional limits on maximum density and FAR. Among the single-family rezoning options that allow mixed-income development (using MIIP incentives), Option 3 is the most restrictive, affecting only single-family zoned parcels in the Opportunity Corridors Tier 3 adjacent Corridor Transition incentive areas. Option 4 would expand the Opportunity Corridors program to single-family zoned properties. The remaining options, excluding Option 5, expand AHIP to single-family zoned parcels to varying extents. We estimate the potential impact on housing capacity and fair housing for Options 1 and 3; these represent the range of options for mixed-income projects.

⁸ “Option 5” removes some multifamily-zoned parcels from the Opportunity Corridors program and does not rezone any single-family parcels, whereas the other six options allow multifamily development on single-family zoned parcels to varying degrees.

Methods

Our research strategy was to estimate the number of dwelling units that could be built on each parcel under current and proposed zoning standards. To do this, we created a database consisting of current land use and parcel data, including building characteristics, neighborhood characteristics, and current and proposed zoning for every parcel in the city.

Using the zoning data, we identified development restrictions including setbacks and density, height, and FAR limits for each parcel.⁹ We then estimated the number of units allowed under base zoning, before bonuses from TOC, SDBL, MIIP, or any other program. Through Public Records Act requests to the Planning Department, we acquired spatial data identifying the parcels included in each CHIP program. Next we determined density bonus program and bonus eligibility for each parcel, including the maximum allowable floor area ratio and density, under each applicable program.¹⁰ We also calculate a proxy for “buildable area” to convert FAR into the maximum floor area for each parcel, which we discuss in greater detail in Appendix B.

We focus on the MIIP and not AHIP because while 100% affordable developments typically rely on public subsidies to be feasible, mixed-income projects do not. Mixed-income projects are privately financed, and zoning regulations — over which local governments have considerable authority — have proven effective at increasing private housing production (Büchler & Lutz, 2024; Greenaway-McGrevy & Phillips, 2023). 100% affordable projects also benefit from zoning reform, but the number of units that can be built is primarily limited by public funding availability rather than zoning capacity. Los Angeles has permitted only an average of 15,000 units per year since 2017, or about a quarter of its annual RHNA target for 2021-2029 (Baum & Maurey-Holmes, 2024). At a current cost of approximately \$600,000 per unit (Galperin, 2022), doubling the city’s total production via 100% affordable developments would require \$9 billion in annual subsidies. As such, LA cannot meet its housing allocation goal without sharply increasing market-rate and mixed-income development. We include some analysis of AHIP in Appendix A.

Estimating Capacity

Having established existing land uses, buildable lot area, density bonus program eligibility, and height, density, and floor area limits for each parcel, we then estimated dwelling unit capacity across the city.

An important characteristic of the city’s land use policy is that it regulates building form and density using floor area ratio limits. Where density and FAR limits are similarly restrictive, or where density limits (regulated by units per acre) are low but FAR limits are high, we estimate a parcel’s maximum

⁹ We did not incorporate special zoning regulations, such as [Q] modifiers or specific plan standards in our estimates. These may have lower FARs, heights, or additional development standards compared to base zoning.

¹⁰ For the SDBL program, we use the city’s list of eligible parcels, including those that receive FAR bonuses because they are within half a mile of a major transit stop. Using major transit stops data to identify eligible sites independently would increase the number of parcels compared to the city list, but we used the city’s list for consistency with other elements of their analysis.



dwelling unit capacity using parcel size and allowable density (Equation 1). A project built on a parcel allowing up to 80 units and 150,000 square feet of buildable area is very likely to include the maximum number of dwellings because the project can accommodate an average unit size of almost 2,000 square feet, which is unusually large.

Parcels with high density limits but low FAR, however, cannot necessarily provide the maximum number of units indicated by the density limit. Consider a 25,000-square-foot parcel that allows 120 dwelling units and a FAR of 2.0. Under these zoning regulations a developer could build a 50,000-square-foot project. Assuming 90% of building area is leasable to tenants, creating the maximum number of dwellings requires an average unit size of 375 square feet, which is unusually small.

To account for this, we estimate maximum dwelling unit capacity by assuming an average unit size of 800 square feet and a floorplate efficiency of 85% (Equation 2).¹¹ This provides a more realistic estimate of parcel-level unit capacity on sites where FAR is more restrictive than density, including parcels with unlimited density, which CHIP expands significantly. Although a lower average unit size would yield larger unit capacity estimates, we believe this assumption is reasonable in light of the unit mix in recent multifamily developments and city efforts to incentivize larger, family-sized units.

Equation 1. Maximum Units, Density Limited

$$Allowed\ Units_{Density\ Limited} = Parcel\ Size \times Density$$

Equation 2. Maximum Units, FAR Limited

$$Allowed\ Units_{FAR\ Limited} = \frac{Buildable\ Area \times Floor\ Area\ Ratio}{800\ sf} \times 85\%$$

For each parcel and individual program (e.g., TOIA, Opportunity Corridors), we estimate capacity using the lower of Equation 1 and Equation 2. We round fractional numbers up, consistent with MIIP. For large properties with capacities over 1,000 units, we assume a realistic development potential of 1,000 units. There have been very few (if any) recent developments in the city with more than 1,000 units, and including these parcels at their full capacity can skew the results.¹² We did not account for height as a development constraint in our analysis, so we may overestimate potential dwelling unit capacity for some parcels.

For Existing Policy and MIIP (and AHIP; see Appendix A), we assign each parcel the unit capacity corresponding to the bonus program with the highest dwelling unit potential. For example, if a parcel is permitted up to 5 units using TOIA and 16 units using the Opportunity Transition programs, and ineligible for other MIIP programs, we assign that parcel a capacity of 16 units under MIIP. We assign the

¹¹ Floorplate efficiency accounts for non-leasable square footage, such as hallways and lobbies. Among building permits received in 2022 for non-commercial projects with 50 units or more, we found an average building size of approximately 900 square feet per unit. An 85% floorplate efficiency lowers this to around 800 square feet.

¹² There are approximately 70 of these parcels across the MIIP. They are nearly all large C2 and C4 parcels containing shopping centers.



SDBL also provides unlimited density for 100% affordable housing projects located near major transit stops and in low-VMT neighborhoods. We do not estimate SDBL potential for 100% affordable housing, instead calculating the potential for mixed-income projects under AB 1287.

PARKING ZONES

CHIP allows residential development on parcels zoned for automobile parking using the zoning standards of any adjacent parcel. Based on a visual inspection of parcels adjacent to parking zones across the city, we use a simplifying assumption that each P1 or P2 parcel is eligible for the C2 zone's FAR and density (1.5 FAR and 108.9 units per acre, respectively).

Identifying Parcels with Realistic Redevelopment Potential

Beyond estimating the theoretical capacity of each parcel under Existing Policy and CHIP, our focus is evaluating the extent to which CHIP increases capacity for sites with high redevelopment probability or increases the probability of redevelopment from low to high. This is important because CHIP program bonuses may increase dwelling unit capacity on parcels where redevelopment is infeasible under Existing Policy and remains infeasible under CHIP; CHIP does not meaningfully increase housing production potential in such cases. For example, a hospital or office tower is unlikely to be redeveloped into a five-story, 100-unit apartment building using the TOC program. Even if the TOIA or Opportunity Corridors program increases the parcel's capacity to 130 or 150 units, redevelopment remains unlikely.

As we define them, parcels with realistic redevelopment potential share a set of characteristics (discussed below) commonly associated with sites where redevelopment is likely to be feasible. This does not necessarily mean they're likely to be redeveloped in the near term: many other factors influence when a given property is redeveloped, including macroeconomic conditions and owner idiosyncrasies. That said, these characteristics can be seen as a prerequisite for redevelopment in most cases.

We identify parcels with realistic redevelopment potential based on their dwelling unit and floor area capacity and the characteristics and intensity of existing uses. They must meet the following conditions:

- The ratio of dwelling unit capacity to existing units is at least 5:1;
- The ratio of maximum floor area to existing floor area is at least 2.5:1;
- The FAR of existing improvements is less than 1.5;
- There are fewer than 40 existing residential units on the property;
- The primary structure on the property is at least 35 years old;
- The parcel is not located in protected open space as identified by the California Protected Areas Database (GreenInfo Network, 2022);
- The parcel is not part of a condominium;
- The parcel is not improved with a school or hospital or currently used as student dorms;
- The parcel is not government-owned or in a Public Facilities (PF) zone;





A different consultant found that near-term redevelopment is unlikely even among properties with the highest probability of redevelopment: at the 90th percentile of development probability, properties have between a 3% and 9% chance of being issued a permit to build new units over a five-year period (Romem, 2021). We provide estimates of potential housing production based on a range of development probabilities. These estimates help illustrate the development probabilities required to meet the city’s state-mandated housing production goals, comparing them to the empirical estimates documented by Romem.

Scoring Programs on Affirmatively Furthering Fair Housing

Affirmatively furthering fair housing requires that cities increase housing development in higher-resource neighborhoods, particularly multifamily housing in communities where it is currently prohibited. We assess CHIP’s adherence to the AFFH mandate in two different ways. First, we consider its impact on housing capacity in neighborhoods with different demographic characteristics and opportunity (or resource) levels.

Second, we use a new objective metric developed by the Lewis Center, the Fair Housing Land Use Score (FHLUS), to measure the extent to which housing capacity is concentrated in lower- or higher-income neighborhoods. The score is scaled from -1 to 1; negative scores indicate that total or newly-added capacity is disproportionately located in lower-income neighborhoods, while positive scores indicate they are concentrated in higher-income neighborhoods.

The FHLUS is sensitive to how land available for redevelopment is identified for each neighborhood. For example, a census tract consisting mostly of protected open space may have a large total area but limited developable area. Including open space in the calculation would skew the score upward or downward based on the income of the tract. To account for this, we remove protected open space land, sea level rise inundation areas, and very high fire hazard zones from FHLUS calculations.

For more details on the Fair Housing Land Use Score and examples of its application, see Monkkonen et al. (2021, 2023, 2024) and Barrall & Monkkonen (2024). We report Fair Housing Land Use Scores for total realistic capacity under Existing Policy, MIIP, and individual programs, as well as the newly added capacity under MIIP. We include results for AHIP in Appendix A.

**Table 3. Realistic Housing Capacity Added by MIIP on New Parcels**

	Number of Parcels	Area (acres)	Existing Policy Realistic Capacity	Total MIIP Realistic Capacity	Difference between MIIP and Existing Policy
Already Realistic Under Existing Policy	60,291	12,302	1,315,009	1,526,643	211,634
Newly Realistic Under MIIP	6,448	1,433	0	183,808	183,808

Does not include properties that were previously realistic but are not under the MIIP.

Many “newly realistic” parcels fall into either of two categories. The first is parking zones, which we estimate could accommodate an additional 41,000 net new units. P-zoned parcels are typically large, have limited improvements, and are adjacent to parcels with high-density zoning. The other category is parcels with low-density multifamily zoning, particularly R2, RD1.5, and RD2. The Corridor Transition program increases the net realistic capacity of these parcels by nearly 27,000 units.

Net Realistic Capacity by Neighborhood Market Tier

Although MIIP increases net realistic housing capacity by more than 255,000 units, capacity only translates into production where development is financially feasible. One important feasibility consideration is the market conditions where capacity is increased: On average, additional capacity is more likely to result in redevelopment in neighborhoods with higher rents and home prices.

In the feasibility study commissioned by the city, AECOM partitioned LA neighborhoods into four market tiers. Tiers 1 and 2 are the lowest, where the consultant found that redevelopment is generally infeasible. In **Table 4** we show that most new capacity is in these lower-tier markets, and only 27.6% is in the highest, Tier 4. MIIP increases net realistic capacity by approximately 155,000 units in Tiers 3 or 4, where development is more feasible.

Table 4. MIIP Increase in Net Realistic Capacity by Neighborhood Market Tier

Market Tier	Existing Policy	MIIP	Change in Units	Share of Change
1	601,679	753,455	151,776	39.9%
2	218,395	292,046	73,651	19.4%
3	279,775	329,729	49,954	13.1%
4	229,734	334,864	105,130	27.6%

Does not include capacity in neighborhoods that were not assigned a market tier.



In addition to locating most new realistic capacity in lower-tier markets, MIIP may also reduce development feasibility in higher-tier markets by mandating higher affordability levels. Currently, projects using TOC incentives must set aside 8% to 11% of units for extremely low-income (ELI) households or 11% to 15% for very low-income (VLI) households, with higher requirements linked to increased transit proximity and larger bonuses. The TOIA and OC programs would increase these ranges to 9-13% for ELI households and 12-17% for VLI households. It is possible that MIIP's increased bonuses and process reforms will offset the costs of these heightened requirements, but even so, they are likely to reduce production relative to a proposal that did not increase affordability requirements (Phillips, 2024). Furthermore, because the highest requirements are proposed in stronger markets — unlike TOC or SDBL — this policy will undermine feasibility most in the higher-opportunity neighborhoods where mixed-income redevelopment should be most encouraged.

Production Estimates by Development Probability

In an analysis of development trends prepared for the city of LA between 2010 and 2020, a consultant found that, on average, each parcel had roughly a 1% chance of being redeveloped into housing over a five-year period, and that parcels in the 99th percentile had an 8.58% chance of redevelopment (Romem, 2021). These development probability estimates are informative of general trends but there are several reasons they cannot be directly applied to our estimates of net realistic capacity.

First, Romem (2021) analyzed all parcels in the city, including those zoned for single-family housing. We evaluate a much smaller subset of parcels where multifamily development is allowed. Second, we already partially account for development probability by considering the existing built environment and density and floor area limits for each parcel. Third, CHIP streamlines the city's development approval processes in addition to reforming zoning. These changes would likely speed up timelines and improve project feasibility relative to existing policy, all else equal (Gabriel & Kung, 2024; Manville et al., 2023).

Rather than estimate development probability based on past trends, we present in **Table 5** estimated housing production over a five-year period under different development probability scenarios. These scenarios serve mainly to illustrate the exceptionally high — we would argue improbable — parcel-level development probabilities required to meet the city's production goals.

Production estimates are calculated by multiplying development probability by the net dwelling unit capacity for each parcel with realistic redevelopment potential. Development probability can be thought of as the share of parcels that would be redeveloped after five years. In the scenario with the lowest redevelopment rate (2.5%), Existing Policy yields an estimated 33,248 units and MIIP produces 42,761 units, an increase of 9,513 units or 29%. The highest probability scenario, 12.5%, represents a substantially higher average likelihood of redevelopment for the subset of parcels in our analysis than the 99th percentile redevelopment probability estimated by Romem for all parcels in the city. Under this scenario, five-year production increases from 166,238 units to 213,806 units, an increase of 47,568 units.

**Table 5. Estimated Five-Year Production Under Different Development Probability Scenarios**

Development Probability	Existing Policy	MIIP	Increase in Units
2.5%	33,248	42,761	9,513
5.0%	66,495	85,523	19,028
7.5%	99,743	128,284	28,541
10.0%	132,990	171,045	38,055
12.5%	166,238	213,806	47,568

Critically, no scenario fulfills the goal of producing 456,000 units within the eight-year housing element period. It is also noteworthy that the city has permitted only approximately 62,000 units over the first three years of the current housing element (2021-2023), close to the result of the 7.5% probability scenario after adjusting for the three-year period. (As a reminder, the estimates in **Table 5** are for housing production over five years.) After incorporating production from locations excluded in the MIIP, such as Downtown, producing the nearly 400,000 remaining units would require redeveloping roughly 20% of the parcels we identify as having realistic redevelopment potential. This represents a nearly three-fold increase in development probability, which we view as highly unlikely in light of the MIIP’s relatively modest 30% increase in net realistic capacity, 10% increase in parcels with realistic redevelopment potential (shown in **Table 3**), and allocation of 59% of additional realistic capacity into lower-tier markets (shown in **Table 4**).



**Table 7. MIIP Realistic Capacity Change by Census Tract Characteristics**

Change in Capacity	Number of Tracts	Median Household Income ¹	Percent NH White ²	MIIP Realistic Capacity	Change in Realistic Capacity
Community Plan Exclusion	84	\$60,099	12.1%	0	0
No Capacity	88	\$117,785	46.7%	0	0
No Capacity Change	133	\$86,753	34.1%	55,876	0
Lost Some Capacity	62	\$78,923	35.7%	49,998	-16,211
0% to 25% Increase	445	\$56,543	14.1%	919,572	65,360
25% to 100% Increase	171	\$85,469	47.6%	423,402	151,053
More than 100% Increase ³	136	\$107,527	52.4%	261,566	180,345

¹Average of tract household median incomes

²Average of tract percent non-Hispanic white population

³Also includes tracts with no capacity under Existing Policy

Broadly, we can think of there being two tract categories: those where MIIP would not increase net realistic capacity and those where it would. Tracts in the first category include those with no realistic MIIP capacity¹⁴, that lose capacity under the proposed changes, and where capacity is unchanged. Tracts with no realistic capacity have high median incomes and large non-Hispanic white populations. Many are in the Hollywood Hills or periphery of the San Fernando Valley, have limited multifamily zoning and public transit, and are within very-high fire hazard areas.

In tracts that would lose capacity, incomes are closer to the city’s median.¹⁵ These are clustered in Venice (excluded from CHIP because it is in the coastal zone), Los Feliz and the Hollywood Hills, Northeast LA, and scattered communities in Koreatown, South LA, and the San Fernando Valley (shown in **Figure 1**). Neighborhoods where CHIP would not change capacity (i.e., where existing and proposed capacity are both determined by State Density Bonus Law) have a comparatively higher median household income, at roughly \$87,000.

Where MIIP increases net realistic capacity, growth as a share of existing capacity is lowest in tracts with the lowest incomes and shares of non-Hispanic white residents. MIIP’s effect on relative capacity rises with tract household income and share of white residents. However, despite the disproportionate increase in *relative* capacity in higher-income and whiter census tracts, *total* net realistic capacity remains concentrated in relatively lower-income and less white neighborhoods, reflecting the much higher capacity in these neighborhoods today.

¹⁴ These census tracts do not have any eligible multifamily zoning or are entirely within an Historic Preservation Overlay Zone.

¹⁵ The median census tract in Los Angeles has a median household income of \$68,716 and is 23% non-Hispanic white. The average of tract median income and share non-Hispanic white are \$77,073 and 30%, respectively.



Fair Housing Land Use Scores

In this section we evaluate the spatial distribution of net realistic housing capacity using the Fair Housing Land Use Score (FHLUS). The FHLUS is a measure of whether capacity is concentrated in relatively lower- or higher-income census tracts, and scores range from -1 to 1. A negative (positive) score indicates that capacity is disproportionately concentrated in lower-income (higher-income) areas. The lower (higher) a score, the more concentrated capacity is in lower-income (higher-income) neighborhoods.

In **Table 8** we provide scores for Existing Policy, individual components of MIIP, all components of MIIP combined, and for two single-family upzoning scenarios introduced by the Department of City Planning in the City Planning Commission Staff Report.

Table 8. Fair Housing Land Use Scores for Existing Policy, MIIP, and Individual Programs

Program	Fair Housing Land Use Score
Existing Policy	
TOC and SDBL	-0.32
Mixed Income Incentive Program	
TOIA	-0.35
Opportunity Corridors	0.34
Corridors Transition	0.21
All MIIP Capacity	-0.21
MIIP New Realistic Capacity Only	0.29

The Fair Housing Land Use Scores broadly illustrate that Existing Policy and MIIP both concentrate net realistic capacity in relatively lower-income neighborhoods, receiving scores of -0.32 and -0.21, respectively.

Interestingly, the TOC program (not shown in the table) and TOIA program receive the same score (-0.35) despite larger TOIA bonuses in higher-opportunity census tracts. The Transit Oriented Incentive Areas program fails to meaningfully improve the spatial distribution of capacity in the city because of new exclusions in high fire hazard areas and the coastal zone, where neighborhood incomes tend to be higher.

The Opportunity Corridor and Corridor Transition programs have positive scores, 0.35 and 0.21, respectively, indicating that they increase capacity disproportionately in the city's higher-income neighborhoods. TOIA provides substantially more total net realistic capacity than OC and OCT, and consequently the Mixed Income Incentive Program, including all subprograms, receives a score closer to that of the TOIA program: -0.21.



SINGLE-FAMILY REZONE OPTIONS

The spatial distribution of net realistic capacity changes substantially when single-family zones are included in the rezoning plan. We evaluated the anticipated effects of two (out of 7) options considered by the Department of City Planning: Option 1, which allows MIIP participation by single-family zoned parcels in high-opportunity neighborhoods, and Option 3, which limits single-family inclusion to tier 3 opportunity corridors and their adjacent transition zones. Both options have lower bonuses than the MIIP for many parcels. **Table 9** shows the FHLUS for these options.

Table 9. FHLUS for Single-Family Options

Program	Fair Housing Land Use Score
SF Option 1	0.53
SF Option 3	0.46
MIIP w/ SF Option 1	0.05
MIIP w/ SF Option 3	-0.19

SF Option 1 increases net realistic capacity by more than 880,000 units above the MIIP baseline (which excludes all single-family zoned parcels), a 52% increase over MIIP and 95% increase over Existing Policy. Eligible parcels are located in some of the city’s wealthiest neighborhoods, with excellent access to transit and employment centers. SF Option 1’s Fair Housing Land Use Score is 0.53, and it is illustrated in **Figure 3**. Option 1 scores substantially higher than the best-scoring MIIP program, Opportunity Corridors (0.35), and its score is further burnished by its much higher net realistic capacity compared to either the Opportunity Corridor or Opportunity Transition programs.

Figure 3 and the FHLUS for SF Option 1 reflect only the net realistic capacity for single-family zoned parcels under this proposal, not any other components of the MIIP (i.e., TOIA, Opportunity Corridors, and Corridor Transition as applied to non-single family parcels). When SF Option 1 is added to the MIIP, its FHLUS improves from -0.21 to 0.05. This is the only comprehensive MIIP scenario that results in a positive Fair Housing Land Use Score. It is the only option in which net realistic housing capacity is disproportionately located in higher-income neighborhoods, and we argue that it is the scenario most likely to affirmatively furthering fair housing in Los Angeles.





Conclusion

California Government Code Section 8899.50 defines affirmatively furthering fair housing as “taking meaningful actions ... that overcome patterns of segregation and foster inclusive communities,” and “...replacing segregated living patterns with truly integrated and balanced living patterns.” Adhering to this mandate and overcoming decades of exclusionary land use policy requires a foundational shift in how Los Angeles thinks about housing.

We find that the proposed Citywide Housing Incentive Program likely complies with state mandates to increase housing capacity in the city of Los Angeles by at least 255,000 units and affirmatively further fair housing by concentrating upzonings in higher-resource neighborhoods. The Mixed Income Incentive Program, which unlike the Affordable Housing Incentive Program should not rely on public subsidies to drive development, increases gross capacity by approximately 650,000 units and net realistic capacity by an estimated 380,000 units.

Compared to Existing Policy, MIIP modestly improves the city’s Fair Housing Land Use Score, from -0.32 to -0.21 , which is in line with many other California cities (Barrall & Monkkonen, 2024). It also includes important process reforms that should improve development feasibility by reducing delay, cost, and uncertainty. Its passage would help Los Angeles meet its goals of increasing mixed-income and affordable housing production, slowing rent and home price growth, increasing access to opportunity, and reducing homelessness.

CHIP also leaves much to be desired. Despite its proposed changes, housing capacity remains concentrated in lower-income neighborhoods, reflected by a negative citywide FHLUS value. This is driven by the decision to exclude single-family zoned parcels — which represent 74% of residentially zoned land in the city— from the core CHIP programs. Among the choices being presented to the city council, a positive FHLUS is possible only by pairing MIIP with Single-Family Option 1.

More than half of net new capacity is on parcels where redevelopment is already realistic under Existing Policy, by our definition, meaning these sites may face other barriers to redevelopment not captured by our analysis. Nearly half of net realistic capacity is also located in state-designated “low resource” neighborhoods.

Perhaps most importantly, nearly 60% of new capacity — roughly 225,000 units — is in lower-tier markets where development is generally infeasible according to a city-commissioned feasibility analysis. In higher-market communities, the proposed ordinance undermines development feasibility by increasing the share of units that must be rented at below-market prices.

By our estimates, the city presently has a net realistic housing capacity of more than 1.3 million units¹⁶. It permits roughly 20,000 homes each year — about 40% of which are single-family homes and accessory dwelling units unaffected by CHIP (authors’ calculation using city of LA permit data for 2021-2023). A 29% increase in net realistic capacity (and a 17% increase in gross capacity) is exceedingly unlikely to triple annual housing production above current levels, as the city’s housing element dictates.

¹⁶ Excluding the Downtown, Boyle Heights, Wilmington, and Harbor Gateway community plan areas, and the Cornfield Arroyo Seco Specific Plan area.

It is our view, then, that the proposed MIIP reforms will not enable Los Angeles to produce 456,000 homes over eight years. Even accounting for recent and proposed updates to community plans in Downtown, Wilmington, Harbor Gateway, and Boyle Heights, and to the Cornfield Arroyo Seco Specific Plan — which the city expects to collectively produce roughly 10,000 units per year — LA will fall far short of its goal.

Although we find that the city's Existing Policy and MIIP both concentrate housing capacity in lower-income neighborhoods, there are valid reasons for doing so in some cases. The majority of the city's rail stations and rapid bus stops are in less affluent neighborhoods, and zoning for higher densities near transit is a best practice in urban land use planning. Restricting density in these areas would undermine other city priorities around mobility, environmental sustainability, and economic resilience. Our findings are not an argument for reduced capacity in lower-resource neighborhoods, especially job- and transit-rich communities. They are instead an endorsement of further increasing capacity in higher-resource neighborhoods.

In this report we emphasize how increasing capacity in higher-resource areas can reduce segregation and foster inclusive communities, in part because these are explicit goals of California housing law. However, this approach may also have important benefits for housing production and affordability.

Housing demand is finite within individual submarkets, with each sustaining only a limited amount of development. When zoning prohibits redevelopment in stronger markets such as Rancho Park and Atwater Village, dwelling units not built in these neighborhoods are not replaced one-for-one in weaker-market neighborhoods where redevelopment is permitted, like Koreatown and Downtown. Some units, or perhaps most, are not built at all, and overall housing production declines. This is especially true when capacity is concentrated in high-rise zones, which have the highest construction costs and require the highest rents to be financially feasible.

When overall production is limited, vacancies fall and rent growth rises. Rising prices disproportionately harm lower-income households and households of color, whether they live in segregated or integrated communities.

Single-Family Option 1 addresses many of the shortcomings discussed above. It greatly expands the number of parcels and neighborhoods where redevelopment is feasible, and it supports more “missing middle” housing typologies that may be built (and rented and sold) at lower prices. It increases capacity in higher-resource neighborhoods in particular, enabling the city to achieve a positive Fair Housing Land Use Score. And while increasing supply elsewhere, Option 1 would also help to reduce displacement pressure from demolitions in lower-income communities and communities of color. There is little objective planning basis for excluding these parcels.

Los Angeles faces an ambitious housing production target and a clear fair housing mandate. In this analysis we have shown that increasing allowable density on multifamily-zoned land, presently concentrated in lower-income neighborhoods, is unlikely to fully satisfy either. Instead, meeting these goals requires encouraging more multifamily housing in higher-opportunity neighborhoods, including in single-family zoned neighborhoods where it is currently off-limits. More broadly, the city must ensure that zoning rules “on paper” can translate into new housing “on the ground,” and this too is best accomplished by increasing capacity in stronger markets and for under-zoned parcels. The proposed



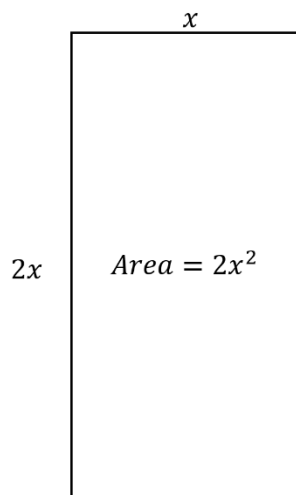
CHIP reforms represent a significant step in the right direction, but if they are adopted without a strong single-family upzoning option then the city will fall short of its commitments.

Appendix B – Buildable Area Calculations

Under current zoning regulations in Los Angeles, maximum allowable floor area (also referred to as buildable area) is calculated differently for most commercially-zoned parcels than for residentially-zoned and C1-zoned parcels. For the former, floor area is calculated by multiplying the floor-area ratio (FAR) by the full lot size, in square feet. For the latter, FAR is multiplied by the lot size *remaining after setbacks*. This significantly reduces allowable square footage, particularly small properties with large setbacks.

Setbacks and parcel dimensions vary across the city and it is computationally intensive to calculate the exact dimensions for each lot, so we use a standardized approach to estimating buildable area. First we assume lots are rectangular, with a 2:1 length-to-width ratio (**Figure B1**).

Figure B1. Lot Width and Length Assumptions



We then estimate the lot length and width using the following equations B1 and B2, respectively.

Equation B1.

$$Estimated\ Lot\ Length = 2 \times \sqrt{\frac{Lot\ Area}{2}}$$

Equation B2.

$$Estimated\ Lot\ Width = \sqrt{\frac{Lot\ Area}{2}}$$

Using these estimates, we calculate the lost buildable area using Equation B3, and the remaining buildable area with

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