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## **The Political Economy of Conservation Targeting Strategies**

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**The Political Economy of  
Conservation Targeting Strategies**

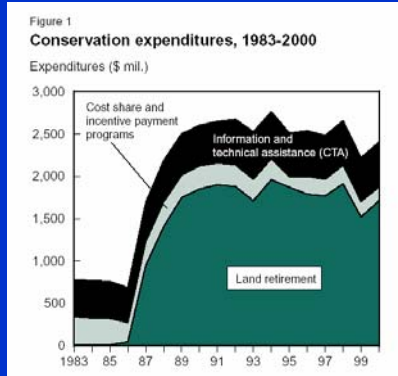
**JunJie Wu**  
**Oregon State University**

Presented at "The Political Economy of Agri-  
Environmental Policies in the U.S. and the EU,  
May 27-28, 2005, Grass Valley, CA

## The presentation Is Based on

- Wu, J., D. Zilberman, and B.A. Babcock. "Environmental and Distributional Impacts of Conservation Targeting Strategies." *Journal of Environmental Economics and Management* 41(May 2001): 333-350.
- Wu, J., and W.G. Boggess. "The Optimal Allocation of Conservation Funds." *Journal of Environmental Economics and Management* 37(November 1999): 302-321.

### Increasing Expenditure on Agri-Environmental Programs in the U.S.



Source: Claassen et al (2001)

### **The Trend Is Likely to Continue**

- Interest groups view agri-environmental programs as a viable alternative, although for different reasons.
  - New way of delivering farm income supports.
  - New way of encouraging resource conservation and environmental management.
  - New way of preserving the status quo.

## Issues

- How should conservation funds be allocated among geographic areas?
  - Should funds be concentrated on fewer watersheds or distributed over a wider geographic area?
  - Should funding priorities be given to areas with the worst environmental problems or areas that have made some environmental improvements?

## Issues-cont.

- What criteria should be used to target resources for conservation?
  - Should we target least productive resources or resources that are most vulnerable to environmental problem?
  - What payments should be based on? Should we pay for adoption of certain conservation practices or some measures of environmental benefits?



## Issues – cont.

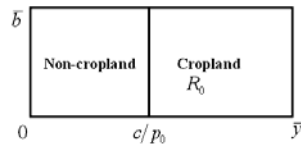
- What are the economic, environmental and distributional implications of alternative targeting criteria?

## Outline

- Present an economic model to evaluate the economic, environmental, distributional effects of alternative conservation targeting criteria.
- Discuss how alternative targeting criteria would affect different interest groups, including consumers, producers, farmers, and environmentalists.

### A Model of Conservation Targeting Strategies

Suppose a resource manager with a given budget want to target some resources (e.g., land) for conservation in a region.



$y$  = per-acre output

$b$  = per-acre environmental benefit if the land is retired

$s(y, b)$  = probability distribution function of  $(y, b)$

$c$  = per-acre production cost.

*The Optimal Land Use*

$$\max_{(\bar{\delta}(y,b))} CS + PS + V(B) = \int_0^Y D^{-1}(z) dz - cQ + V(B).$$

where

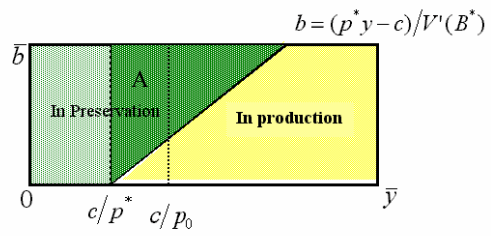
$$Q = \int_0^{\bar{y}} \int_0^{\bar{b}} \delta(y,b) s(y,b) dy db$$

$$Y = \int_0^{\bar{y}} \int_0^{\bar{b}} y \delta(y,b) s(y,b) dy db$$

$$B = \int_0^{\bar{y}} \int_0^{\bar{b}} b [1 - \delta(y,b)] s(y,b) dy db.$$

$\bar{\delta}(y,b)$  = the share of land with  $(y, b)$  in production,  
 $V(B)$  = the social value of environmental benefits.

*An Illustration of the Optimal Targeting Criterion*

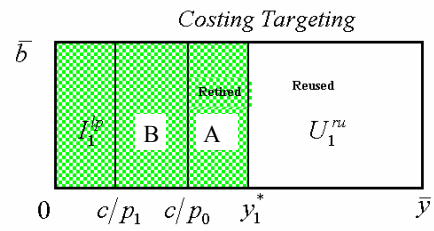


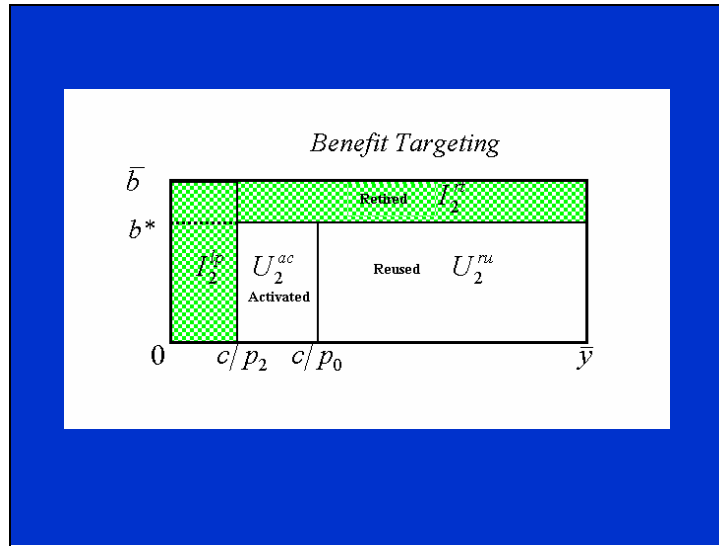
The optimal conservation budget =  $B^* V'(B^*)$ ,

## Conservation Targeting Criteria

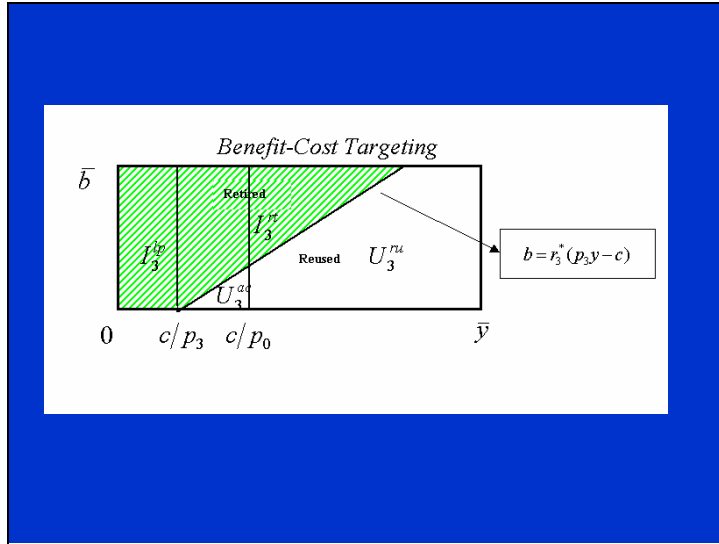
- Cost targeting – to target resources that are the least expensive (e.g., the CRP before 1990).
- Benefit targeting – to target resources that provide the highest environmental benefit per resource unit (e.g., the U.S. Fishery and Wildlife Service).
- Benefit-cost targeting – to target resources that provide the highest benefit per dollar expended (e.g., the CRP after 1992).
- Benefit-maximizing targeting – to target resources that provide the largest environmental benefit for a given budget (e.g., EQIP and CREP).

*An Illustration of Alternative Targeting Criteria*







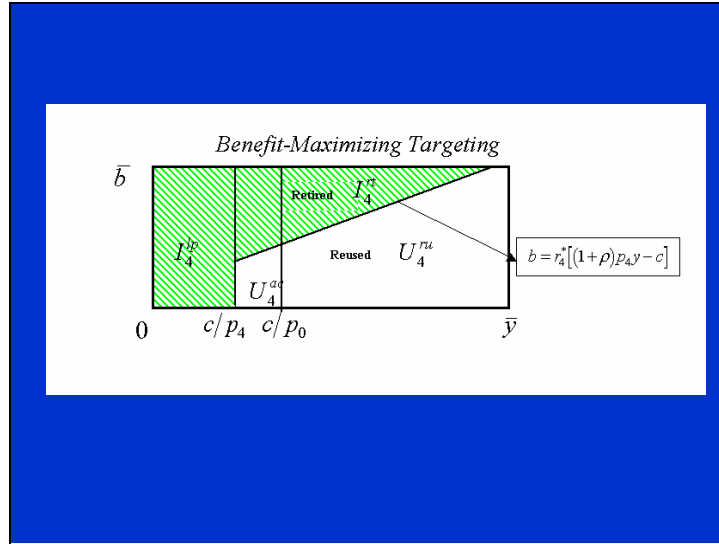


*Proposition 2 (Wu, Zilberman, and Babcock, 2001):*

- i. If output demand is not perfectly elastic, the benefit-cost targeting is no longer maximizing total environmental benefits.
- ii. A benefit-maximizing strategy ranks resources from high to low according to

$$\frac{b}{(1+\rho)p_A y - c}$$

where  $\rho > 0$  if  $\eta < \infty$  and  $\rho = 0$  if  $\eta = \infty$ .





**Key Performance Measures of Targeting Criteria**

- i) Total amount of resource in conservation

$$Q(I_i) = Q(I_i^p + I_i^m) = \iint_{I_i^p + I_i^m} s(y, b) dy db,$$

- ii) Total amount of resource in production

$$Q(U_i) = Q(U_i^m + U_i^{sc}) = \iint_{U_i^m + U_i^{sc}} s(y, b) dy db,$$

- iii) Total output

$$Y_i = Y(U_i^m + U_i^{sc}) = \iint_{U_i^m + U_i^{sc}} y s(y, b) dy db$$

- iv) Producer surplus

$$PS_i = [D^{-1}(Y_i)Y_i - cQ_i] + M,$$

- v) Consumer surplus

$$CS_i = \int_0^{Y_i} D^{-1}(\delta) d\delta - D^{-1}(Y_i)Y_i,$$

- vi) Total environmental benefit

$$B_i = B(I_i^p + I_i^m - U_i^{sc}) = \iint_{I_i^p + I_i^m - U_i^{sc}} b s(y, b) dy db;$$

- vii) Net gain in environmental benefit

$$\Delta B_i = B(I_i^m - U_i^{sc}) = \iint_{I_i^m - U_i^{sc}} b s(y, b) dy db,$$

If  $\Delta B_i < 0$ , the program is counterproductive.

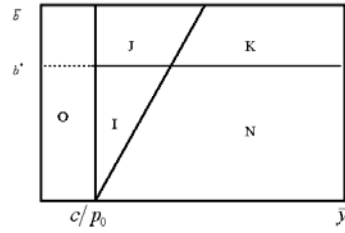
**Proposition 3 (Wu, Zilberman, and Babcock, 2001):**

- i)  $Q(I_1) \geq Q(I_3) \geq Q(I_4) \geq Q(I_2)$ ,
- ii)  $Q(U_2) \geq Q(U_4) \geq Q(U_3) \geq Q(U_1)$
- iii)  $Y_2 \geq Y_4 \geq Y_3 \geq Y_1$ ,
- iv)  $p_1 \geq p_3 \geq p_4 \geq p_2$ ,
- v)  $CS_2 \geq CS_4 \geq CS_3 \geq CS_1$ ,
- vi)  $PS_1 \geq PS_3 \geq PS_4 \geq PS_2$ ,
- vii)  $B_4 \geq B_3 \geq B_1, B_4 \geq B_2$ .

where

- 1 - cost targeting
- 2 - benefit targeting
- 3 - benefit-cost targeting
- 4 - benefit-maximizing targeting

*An Illustration of Results for the Perfectly Elastic Demand*



Resource in Conservation:

$$I_2 = O + J + K$$

$$I_3 = O + J + I$$

$$\Rightarrow \begin{aligned} Q(I_2) - Q(I_3) &= Q(K) - Q(I) \leq 0. \\ Y_2 - Y_3 &= Y(I + N) - Y(K + N) \\ &= Y(I) - Y(K) \geq 0 \end{aligned}$$

*An Illustration of Proposition 1 - Cont.*

$\bar{b}$		J	L
$b^*$			
O		I	H
	$c/p_0$	$y^*$	$\bar{y}$

- Cannot sign  $B_1 - B_2 = B(I) - B(L)$  ??.
- The difference depends on the variation and correlation between productivity and environmental benefits.



**Proposition 3 (Wu, Zilberman, and Babcock, 2001):**

- i)  $Q(I_1) \geq Q(I_3) \geq Q(I_4) \geq Q(I_2)$ ,
- ii)  $Q(U_2) \geq Q(U_4) \geq Q(U_3) \geq Q(U_1)$
- iii)  $Y_2 \geq Y_4 \geq Y_3 \geq Y_1$ ,
- iv)  $p_1 \geq p_3 \geq p_4 \geq p_2$ ,
- v)  $CS_2 \geq CS_4 \geq CS_3 \geq CS_1$ ,
- vi)  $PS_1 \geq PS_3 \geq PS_4 \geq PS_2$ ,
- vii)  $B_4 \geq B_3 \geq B_1, B_4 \geq B_2$ .

where

- 1 - cost targeting
- 2 - benefit targeting
- 3 - benefit-cost targeting
- 4 - benefit-maximizing targeting

## Implications

### Benefit targeting:

- Largest amount of resource in production
- Highest output and lowest output price
- Largest consumer surplus
- Should be the most preferred strategy of consumers
- Other groups that may support benefit targeting are labor and input suppliers.
- Least preferred strategy of the resource owners

### **Implications – Cont.**

#### *Cost targeting*

- The largest reduction in production
- The largest output price increase
- Landowners' most favored strategy

#### *Coincidentally?*

The Conservation Reserve Program, which aims to provide environmental benefit and farm income supports, used cost targeting before 1990.

### **Implications – Cont.**

#### *Benefit-cost targeting*

- Maximizes total environmental benefit for a given budget when the output price is fixed.
- An efficient strategy
- When the output demand is not perfectly elastic, it is no longer maximizing total environmental benefit for a given budget.
- Should not be the most preferred strategy of any group.

### **Implications – Cont.**

#### *Benefit-maximizing targeting*

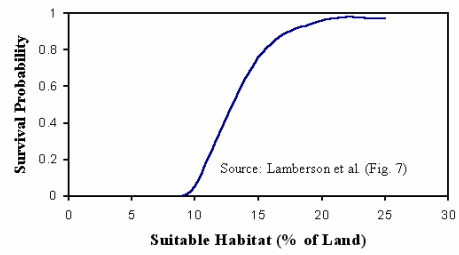
- The price feedback must be considered
  - Ignoring the price feedback effect reduces environmental gains of a conservation program, and may make a conservation program counter productive.
- ✓ Wu (2000) found significantly slippage effects in the CRP.

## Implications – cont.

- Threshold effects must be considered.
- A threshold effect is present when a significant environmental improvement can be achieved only after conservation efforts reach a certain threshold.
- Threshold effects have been found in many conservation efforts, particularly those involving fish and wildlife.

*An example of Cumulative Effects*

**Figure 1. Suitable Habitat and Northern Spotted Owl Survival**



## Implications – cont.

- Targeting based on on-site physical criterion, such as soil erosion rate or riparian conditions, could result in substantial efficiency loss if thresholds effects are present.
- Political pressure to spread money more evenly among interest groups or Congressional Districts may also lead to large efficiency loss.



**Historically,**

- U.S. conservation programs have been designed to
  - protect specific resources,
  - managed by different agencies, and
  - targeted on the basis of onsite, productivity related criteria.
- Conservation funds are often allocated based on political considerations or are keyed to specific, on-site characteristics.
- They tend to ignore threshold effects, ecosystem linkages, and spatial connections between ecosystems.

## Concluding Comments

- In most conservation investments, there are likely some strong non-linearities and ecosystem linkages that militate against the politically palatable funding criteria.
- The design of agri-environmental programs must recognize these complexities of ecosystems.
- Formulas or guidelines based on political consideration, or keyed to a specific on-site physical criterion, are likely to result in substantial efficiency losses.
- While challenges are daunting, payoff is potentially high when sciences are used in the design agri-environmental programs.

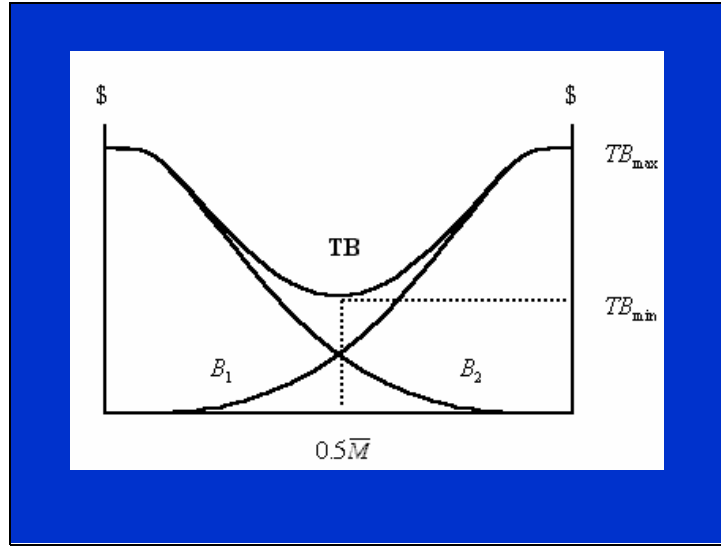
## Central Message

- Targeting is necessary to achieve economic efficiency, but not sufficient.
- Targeting based on on-site physical criteria will result in substantial benefit loss if threshold effects are present.

**This presentation is based on**

1. Wu, J., and W.G. [Boggess](#). "The Optimal Allocation of Conservation Funds." *Journal of Environmental Economics and Management* 37(November 1999): 302-321.
2. Wu, J., R.M. Adams, and W.G. [Boggess](#). "Cumulative Effects and Optimal Targeting of Conservation Efforts: Steelhead Trout Habitat Enhancement in Oregon." *American Journal of Agricultural Economics*, 82(May 2000): 400-413.
3. Wu, J., D. [Zilberman](#), B. A. Babcock. "Environmental and Distributional Effects of Conservation Targeting [Strategies](#)." *Journal of Environmental Economics and Management* 41(May 2001): 333-350.
4. Wu, J., and K. [Skelton](#). "Targeting Conservation Efforts in the Presence of Threshold Effects and Ecosystem Linkages." *Ecological Economics* 42(August 2002): 313-331.
5. Wu, J., K. [Skelton](#), W.G. [Boggess](#), and Richard M. Adams. "Pacific Salmon Restoration: Tradeoffs Between Economic Efficiency And Political Acceptance." *Contemporary Economic Policy*. 21(1) (January 2003): 78-89.
6. Watanabe, M., R.M. Adams, J. Wu. "A Spatially Explicit Model for Allocating Conservation Efforts: The Grande [Ronde](#) River Basin, Oregon." Presented in the 2003 Workshop of the Association of Environmental and Resource Economists, Madison, Wisconsin, June 15-17, 2003.

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### **Three Challenges for the Design of Conservation Policies**

- Threshold effects
- Ecosystem linkages
- Spatial connections

Figure 1. County-average CRP rental rates the first twelve signups

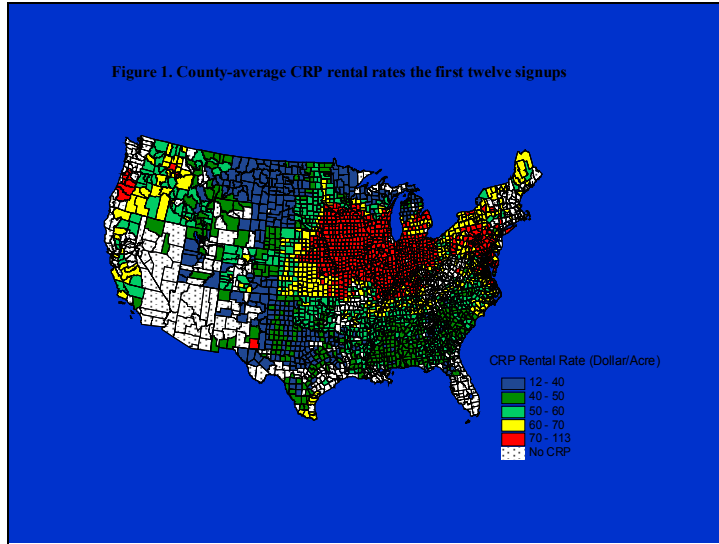


Figure 3. Estimated county-average annual water quality benefit per CRP dollar for the first twelve signups

